

Weekly Focus Poland

4Q17 GDP arrived at 5.1% y/y, while inflation rate eased to 1.9% y/y in January. Trade balance was negative and current account posted deficit. Labor market continued to tighten (nominal wage up 7.3% y/y in January, while employment grew 3.8% y/y). This week, industrial output and retail sales growth should set tone for economic growth in 1Q18. We expect to see solid growth of both indicators.

Katarzyna Rzentarzewska +43 5 0100 – 17356 katarzyna.rzentarzewska@erstegroup.com

Strong market sentiment supports solid growth of industry



Source: BBG, CSO, Erste Group Research

Retails sales growth to sustain recent dynamics



This week:

February 20: Industry is expected to sustain solid growth

Industrial output growth is expected to accelerate in January compared to the previous month (2.7% y/y in December. The market expects to see robust 8.5% y/y growth, while our estimate is more conservative at close to 6% y/y. All in all, market sentiment has been strong (PMI index at 54.6 in January), which supports the ongoing expansion of industry.

February 20: Retail sales should sustain growth above 6%

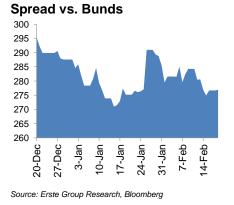
We expect retail sales growth to remain solid and sustain dynamics above 6% y/y in January (our estimate is at 6.2% y/y, while the consensus is at 6.9% y/y). Tight labor market conditions, in particular, accelerating wage growth, support a high level of household spending.

• February 23: Unemployment rate to increase in January

The unemployment rate is expected to increase in January to 6.9% (market consensus). Such an increase is driven by seasonal factors, and throughout the year we expect a further drop of unemployment.

Last week's highlights

- The economy expanded by 5.1% y/y in 4Q17, slightly below our forecast and the market consensus.
- In January, the inflation rate eased to 1.9% y/y, as was broadly expected.
- The trade deficit reached EUR 1,268mn and the current account deficit hit EUR 1,152mn in December.
- Wages increased by 7.3% y/y in January, surprising the market to the upside. Simultaneously, employment grew by 3.8% y/y.

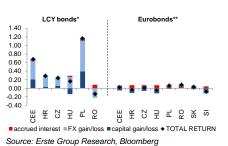


Bond market drivers

10Y yields hold close to 3.5%

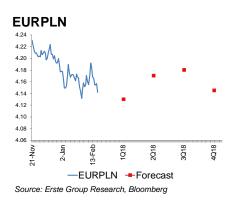
The long end of the curve moved down over the last week, following developments on core markets, as German long-term rates went down by 5bp last week. At the same time, the spread vs. Bunds remains relatively narrow below 280bp. Despite the important domestic releases, the yield curve was driven by global sentiment. This week, it may continue to impact the Polish yield curve, while sentiment indicators in the Eurozone will also be released. As far as domestic releases are concerned, the strong growth of industry and retail sales should set the tone for the economic growth in 1Q18.

Weekly performance of 5Y bonds (% in EUR)



Weekly performance of 5Y bonds (% in EUR)

The CEE LCY bond market ended the week with a positive return, driven to a great extent by the FX gains across CEE. Apart from the Romanian leu, all CEE currencies seem to have recovered after the global sell-off increased the return in EUR terms. Poland notably outperformed its peer countries.



FX market drivers

Zloty has recovered

The zloty returned to a strengthening trend last week reversing the correction from the previous week. The EURPLN returned toward 4.15 at the end of the last week As not just the Polish zloty appreciated last week, we believe there were global factors that pushed the EURPLN lower.

Erste Group Research Weekly Focus | Poland 19 February 2018

Calendar

	Time	Country	/ Indicator	Period	Survey	Erste Est.	Prev.	Pre Comment
20. Feb.		HR	Unemployment Rate	Jan			12.2%	
		SK	Unemployment Rate	Jan	5.9%		5.9%	
	10:00	PL	Industrial Production (y/y)	Jan	8.2%	5.9%	2.7%	Industry to remain on solid expansion path
	10:00	PL	Retail Sales (y/y)	Jan	7.3%	6.2%	6.0%	Solid retail sales growth supported by increasing wages
	10:00	PL	РРІ (у/у)	Jan	0.1%	0.5%	0.3%	Cost pressure has eased and should remain limited
21. Feb.	10:30	SI	РРІ (у/у)	Jan			2.2%	
22. Feb.			No releases scheduled					
23. Feb.	10:00	PL	Unemployment Rate	Jan	6.9%	7.0%	6.6%	Unemployment rate is expected to rise, due to seasonal factors
	11:00	HR	СРІ (у/у)	Jan		1.1%	1.2%	We see headline figure remaining in tight band in January
	11:00	HR	CPI (m/m)	Jan			-0.3%	
	12:00	RS	CPI (y/y)	Jan		2.8%	3.0%	Base effect and seasonal factors are kicking in
	12:00	RS	CPI (m/m)	Jan			0.0%	

Market Forecasts

Government bon	d yields										
	current	2018Q1	2018Q2	2018Q3	2018Q4						
Croatia 10Y	2.26	2.20	2.20	2.30	2.40						
spread (bps)	154	157	147	148	146						
Czech Rep. 10Y	1.87	1.86	1.89	1.92	1.93	FX					
spread (bps)	115	123	116	110	99		current	2018Q1	2018Q2	2018Q3	2018Q4
Hungary 10Y	2.53	2.00	2.00	2.00	2.00	EURHRK	7.44	7.45	7.35	7.45	7.50
spread (bps)	181	137	127	118	106	forwards		7.44	7.44	7.44	7.44
Poland 10Y	3.45	3.40	3.45	3.71	3.91	EURCZK	25.34	25.40	25.30	25.10	25.00
spread (bps)	274	277	272	289	297	forwards	011.1	25.36	25.36	25.36	25.36
Romania10Y	4.74	4.60	4.80	5.10	5.40	EURHUF	311.4	315.0	315.0	315.0	315.0
spread (bps)	402	397	407	428	446	forwards	4.45	314.5	314.5	314.5	314.5
Slovakia 10Y	0.88	1.05	1.10	1.15	1.25	EURPLN	4.15	4.13	4.14	4.18	4.15
spread (bps)	17	42	37	33	31	forwards	4.00	4.16	4.16	4.16	4.16
Slovenia 10Y	1.24	0.90	1.10	1.20	1.30	EURRON	4.66	4.65	4.65	4.70	4.73
spread (bps)	53	27	37	38	36	forwards EURRSD	118.3	4.66	4.66	4.66	4.66
Serbia 7Y	4.08	4.30	4.30	4.40	4.50	forwards	118.3	119.0	119.0	- 119.0	119.0
DE10Y (BBG)*	0.72	0.63	0.73	0.82	0.94	EURUSD	1.24	1.18	1.15	1.14	1.13
3M Money Marke	t Rate					Key Interest Rate					
	current	2018Q1	2018Q2	2018Q3	2018Q4	Key Interest Rate	current	2018Q1	2018Q2	2018Q3	2018Q4
Croatia	0.50	0.50	0.50	0.50	0.50	Croatia	0.50	0.30	0.30	0.30	0.30
Czech Republic	0.90	0.89	1.11	1.11	1.34	Czech Republic	0.00	0.00	1.00	1.00	1.25
Hungary	0.02	0.02	0.02	0.02	0.02	Hungary	0.90	0.90	0.90	0.90	0.90
Poland	1.72	1.73	1.75	1.75	1.79	Poland	1.50	1.50	1.50	1.50	1.50
Romania	2.07	2.15	2.45	2.70	2.75		2.25	2.25	2.50	2.75	2.75
Serbia	3.10	3.10	3.10	3.10			3.50	3.50	3.50	3.50	3.50
Eurozone	-0.33	-0.30	-0.30	-0.30	-0.30	Eurozone	0.00	0.00	0.00	0.00	0.00
Source: Erste Group Re	Deserah Bloom	borg									

Source: Erste Group Research, Bloomberg

Note: *Information on past performance is not a reliable indicator for future performance. Forecasts are not a reliable indicator for future performance.

Past performance available here Erste Group Research – Weekly Focus Poland

Erste Group Research

Weekly Focus | Poland 19 February 2018

Contacts	
Group Research	
Head of Group Research	
Friedrich Mostböck, CEFA	+43 (0)5 0100 11902
Major Markets & Credit Research Head: Gudrun Egger, CEFA	+43 (0)5 0100 11909
Ralf Burchert, CEFA (Agency Analyst)	+43 (0)5 0100 11909
Hans Engel (Senior Analyst Global Equities)	+43 (0)5 0100 19835
Christian Enger, CFA (Covered Bonds)	+43 (0)5 0100 84052
Margarita Grushanina (Economist AT, Quant Analyst	
Peter Kaufmann, CFA (Corporate Bonds)	+43 (0)5 0100 11183
Stephan Lingnau (Global Equities) Carmen Riefler-Kowarsch (Covered Bonds)	+43 (0)5 0100 16574
Rainer Singer (Senior Economist Euro, US)	+43 (0)5 0100 19632 +43 (0)5 0100 17331
Bernadett Povazsai-Römhild (Corporate Bonds)	+43 (0)5 0100 17203
Elena Statelov, CIIA (Corporate Bonds)	+43 (0)5 0100 19641
Gerald Walek, CFA (Economist Euro, CHF)	+43 (0)5 0100 16360
Manua (Finad Income Bassanda OFF	
Macro/Fixed Income Research CEE Head CEE: Juraj Kotian (Macro/FI)	+43 (0)5 0100 17357
Zoltan Arokszallasi, CFA (Fixed income)	+43 (0)5 0100 18781
Katarzyna Rzentarzewska (Fixed income)	+43 (0)5 0100 17356
CEE Equity Research	
Head: Henning Eßkuchen	+43 (0)5 0100 19634
Daniel Lion, CIIA (Technology, Ind. Goods&Services)	
Michael Marschallinger	+43 (0)5 0100 17906
Christoph Schultes, MBA, CIIA (Real Estate)	+43 (0)5 0100 11523
Vera Sutedja, CFA, MBA (Telecom, Steel) Thomas Unger, CFA (Banks, Insurance)	+43 (0)5 0100 11905 +43 (0)5 0100 17344
Vladimira Urbankova, MBA (Pharma)	+43 (0)5 0100 17343
Martina Valenta, MBA	+43 (0)5 0100 11913
Editor Research CEE	.,
Brett Aarons	+420 956 711 014
Research Croatia/Serbia	. 204 44 22 00470
Head: Mladen Dodig (Equity) Head: Alen Kovac (Fixed income)	+381 11 22 09178 +385 72 37 1383
Anto Augustinovic (Equity)	+385 72 37 2833
Milan Deskar-Skrbic (Fixed income)	+385 72 37 1349
Magdalena Dolenec (Equity)	+385 72 37 1407
Ivana Rogic (Fixed income)	+385 72 37 2419
Davor Spoljar, CFA (Equity)	+385 72 37 2825
Research Czech Republic Head: David Navratil (Fixed income)	+420 956 765 439
Head: Petr Bartek (Equity)	+420 956 765 439
Vit Machacek (Fixed income)	+420 956 765 456
Jiri Polansky (Fixed income)	+420 956 765 192
Michal Skorepa (Fixed income)	+420 956 765 172
Pavel Smolik (Equity)	+420 956 765 434
Jan Sumbera (Equity)	+420 956 765 218
Research Hungary Head: József Miró (Equity)	+361 235 5131
Gergely Ürmössy (Fixed income)	+361 373 2830
András Nagy (Equity)	+361 235 5132
Orsolya Nyeste (Fixed income)	+361 268 4428
Tamás Pletser, CFA (Oil&Gas)	+361 235 5135
Research Poland	40.00.000.0050
Director of Research: Tomasz Duda (Equity) Deputy Director: Magdalena Komaracka, CFA (Equit	+48 22 330 6253
Marek Czachor (Equity)	+48 22 330 6254
Mateusz Krupa (Equity)	+48 22 330 6251
Karol Brodziński (Equity)	+48 22 330 6252
Research Romania	
Head: Horia Braun-Erdei	+40 3735 10424
Mihai Caruntu (Equity)	+40 3735 10427
Dumitru Dulgheru (Fixed income)	+40 3735 10433 +40 3735 10435
Eugen Sinca (Fixed income) Dorina Ilasco (Fixed Income)	+40 3735 10435
Research Slovakia	
	+421 2 4862 4185
Katarina Muchova (Fixed income)	+421 2 4862 4762
Research Turkey	.00.040.074.0500
Ender Kaynar (Equity)	+90 212 371 2530

Treasury - Erste Bank Vienna Group Markets Retail Sales Head: Christian Reiss +43 (0)5 0100 84012 Markets Retail a. Sparkassen Sales AT Head: Markus Kaller +43 (0)5 0100 84239 Equity a. Fund Retail Sales Head: Kurt Gerhold +43 (0)5 0100 84232 Fixed Income a. Certificate Sales Head: Uwe Kolar +43 (0)5 0100 83214 Markets Corporate Sales AT Head: Christian Skopek +43 (0)5 0100 84146 **Fixed Income Institutional Sales Group Markets Financial Institutions** +43 (0)5 0100 84250 Head: Manfred Neuwirth Bank and Institutional Sales Head: Jürgen Niemeier +49 (0)30 8105800 5503 Institutional Sales Western Europe AT, GER, FRA, BENELUX Head: Thomas Almen +43 (0)5 0100 84323 Charles-Henry de Fontenilles +43 (0)5 0100 84115 Karin Rattay +43 (0)5 0100 84118 +49 (0)30 8105800 5521 +49 (0)30 8105800 5525 Rene Klasen Bernd Bollhof Bank and Savingsbanks Sales Head: Marc Friebertshäuser +49 (0)711 810400 5540 Sven Kienzle +49 (0)711 810400 5541 Michael Schmotz +43 (0)5 0100 85542 Ulrich Inhofner +43 (0)5 0100 85544 +49 (0)711 810400 5560 +49 (0)711 810400 5561 Klaus Vosseler Andreas Goll Mathias Gindele +49 (0)711 810400 5562 Institutional Sales CEE and International Head: Jaromir Malak +43 (0)5 0100 84254 **Central Bank and International Sales** Head: Margit Hraschek +43 (0)5 0100 84117 Christian Kössler +43 (0)5 0100 84116 +43 (0)5 0100 84119 Bernd Thaler Institutional Sales PL and CIS Pawel Kielek +48 22 538 6223 Michal Jarmakowicz +43 50100 85611 Institutional Sales Slovakia Head: Sarlota Sipulova +421 2 4862 5619 Monika Smelikova +421 2 4862 5629 Institutional Sales Czech Republic Head: Ondrej Cech +420 2 2499 5577 +420 2 2499 5562 Milan Bartos Barbara Suvadova +420 2 2499 5590 Institutional Asset Management Sales Czech Republic Head: Petr Holecek +420 956 765 453 Martin Perina +420 956 765 106 Petr Valenta +420 956 765 140 +420 956 765 809 David Petracek Blanca Weinerova +420 956 765 317 Institutional Sales Croatia Head: Antun Buric +385 (0)7237 2439 Željko Pavičić +385 (0)7237 1494 +385 (0)7237 1638 Natalija Zujic Institutional Sales Hungary +36 1 237 8211 Head: Peter Csizmadia Attila Hollo +36 1 237 8209 +36 1 237 8205 Gabor Balint Institutional Sales Romania Head: Ciprian Mitu +43 (0)50100 85612 Stefan Mortun Racovita +40 373 516 531 **Business Support** +43 (0)50100 86441 **Bettina Mahoric**

Erste Group Research

Weekly Focus | Poland 19 February 2018

Disclaimer

This publication was prepared by Erste Group Bank AG or any of its consolidated subsidiaries (together with consolidated subsidiaries "Erste Group") independently and objectively as other information pursuant to the Circular of the Austrian Financial Market Authority regarding information including marketing communication pursuant to the Austrian Securities Supervision Act. This publication serves interested investors as additional source of information and provides general information, information about product features or macroeconomic information without emphasizing product selling marketing statements. This publication does not constitute marketing communication pursuant to Art. 36 (2) Austrian Securities Supervision Act as no direct buying incentives were included in this publication, which is of information character. This publication does not constitute investment research pursuant to § 36 (1) Austrian Securities Supervision Act. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and it is not subject to the prohibition on dealing ahead of the dissemination of investment research. The information only serves as non-binding and additional information and is based on the level of knowledge of the person in charge of drawing up the information on the respective date of its preparation. The content of the publication can be changed at any time without notice. This publication does not constitute or form part of, and should not be construed as, an offer, recommendation or invitation to subscribe for or purchase any securities, and neither this publication nor anything contained herein shall form the basis of or be relied on in connection with or act as an inducement to enter into any contract or inclusion of a security or financial product in a trading strategy. Information provided in this publication are based on publicly available sources which Erste Group considers as reliable, however, without verifying any such information by independent third persons. While all reasonable care has been taken to ensure that the facts stated herein are accurate and that the forecasts, opinions and expectations contained herein are fair and reasonable. Erste Group (including its representatives and employees) neither expressly nor tacitly makes any guarantee as to or assumes any liability for the upto-dateness, completeness and correctness of the content of this publication. Erste Group may provide hyperlinks to websites of entities mentioned in this document, however the inclusion of a link does not imply that Erste Group endorses, recommends or approves any material on the linked page or accessible from it. Neither a company of Erste Group nor any of its respective managing directors, supervisory board members, executive board members, directors, officers of other employees shall be in any way liable for any costs, losses or damages (including subsequent damages, indirect damages and loss of profit) howsoever arising from the use of or reliance on this publication. Any opinion, estimate or projection expressed in this publication reflects the current judgment of the author(s) on the date of publication of this document and do not necessarily reflect the opinions of Erste Group. They are subject to change without prior notice. Erste Group has no obligation to update, modify or amend this publication or to otherwise notify a reader thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate. The past performance of securities or financial instruments is not indicative for future results. No assurance can be given that any financial instrument or issuer described herein would yield favorable investment results or that particular price levels may be reached. Forecasts in this publication are based on assumptions which are supported by objective data. However, the used forecasts are not indicative for future performance of securities or financial instrument. Erste Group, its affiliates, principals or employees may have a long or short position or may transact in the financial instrument(s) referred to herein or may trade in such financial instruments with other customers on a principal basis. Erste Group may act as a market maker in the financial instruments or companies discussed herein and may also perform or seek to perform investment services for those companies. Erste Group may act upon or use the information or conclusion contained in this publication before it is distributed to other persons. This publication is subject to the copyright of Erste Group and may not be copied, distributed or partially or in total provided or transmitted to unauthorized recipients. By accepting this publication, a recipient hereof agrees to be bound by the foregoing limitations.

© Erste Group Bank AG 2018. All rights reserved.

Published by:

Erste Group Bank AG Group Research 1100 Vienna, Austria, Am Belvedere 1 Head Office: Wien Commercial Register No: FN 33209m Commercial Court of Vienna

Erste Group Homepage: <u>www.erstegroup.com</u>