# **Economics Group**

Jay H. Bryson, Global Economist jay.bryson@wellsfargo.com • (704) 410-3274 Michael Pugliese, Economist michael.d.pugliese@wellsfargo.com • (212) 214-5058

# **TIC: Who Bought all the Treasury Securities?**

About a year ago, we published a report titled "Who Will Buy All the New Treasury Securities?" In this onepage report, we provide a brief update using data from the Treasury and the Federal Reserve's Flow of Funds.

#### Who Bought all the Treasuries? Us.

A little over a year ago, we published a report titled "<u>Who Will Buy All the</u> <u>New Treasury Securities?</u>" which focused on demand for the looming surge in net Treasury issuance in 2018. This surge came to pass, as net Treasury issuance in 2018 will be about \$1.3 trillion (counting Federal Reserve redemptions), up from just \$568 billion in 2017.

So who ended up buying all of these Treasuries? In short, it was overwhelmingly Americans. The top chart illustrates both the surge in total supply and the extent to which Americans stepped in to fill the gap. Over the past four quarters, domestic buyers (excluding the Federal Reserve) have absorbed more or less the entirety of the marginal increase in marketable Treasuries outstanding.

Who are all these domestic buyers? For a more granular look at Treasury holdings, we have to turn to data from the Financial Accounts of the United States. In last year's report, we argued that "U.S. households seem like the most obvious candidate to absorb a large chunk of the new supply." This appears to have proved correct. U.S. households are the largest domestic holder of Treasury securities (excluding the Fed) through both outright holdings and holdings through mutual funds and exchange-traded funds. Holdings of Treasuries in these two categories rose by just over \$1.0 trillion over the year, accounting for nearly the entirety of the overall increase.

As we noted at the time, the household sector in the Financial Accounts is a residual that is undoubtedly capturing some non-household Treasury holders, but the trend appears clear even if the exact magnitude is not. In contrast, U.S. banks, which saw significant growth in their Treasury holdings from 2014-2017, picked up very little of the new supply. U.S. banks' holdings of Treasuries rose just \$21 billion between Q3-2017 and Q3-2018.

Against this backdrop, international holdings of U.S. Treasuries as a share of the total have continued to fall, reaching a 15-year low in October (middle chart). Foreign private buying has remained positive over the past 12 months, though it is well below its recent highs. Holdings by "official sources", predominantly central banks in the form of FX reserves, have been in decline for several years (bottom chart). Continued weakness in several foreign currencies has likely contributed to the extended decline in foreign official holdings, while expensive hedging costs and a steady decline in bond prices have likely limited foreign private demand for the time being.

As we look to next year, we believe the pace of growth in net Treasury issuance will slow significantly, but the overall level should be about the same as it was this year. This unusual late-cycle pattern of robust Treasury supply, coupled with continued fed funds rate hikes, underpin our forecast next year for a continued increase in Treasury yields across the entire curve.



Source: U.S. Department of the Treasury, Federal Reserve Board and Wells Fargo Securities

## Wells Fargo Securities Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
Jay H. Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Macro Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Senior Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Sarah House	Senior Economist	(704) 410-3282	sarah.house@wellsfargo.com
Charlie Dougherty	Economist	(704) 410-6542	charles.dougherty@wellsfargo.com
Erik Nelson	Macro Strategist	(212) 214-5652	erik.f.nelson@wellsfargo.com
Michael Pugliese	Economist	(212) 214-5058	michael.d.pugliese@wellsfargo.com
Brendan McKenna	Macro Strategist	(212) 214-5637	brendan.mckenna@wellsfargo.com
Abigail Kinnaman	Economic Analyst	(704) 410-1570	abigail.kinnaman@wellsfargo.com
Shannon Seery	Economic Analyst	(704) 410-1681	shannon.seery@wellsfargo.com
Matthew Honnold	Economic Analyst	(704) 410-3059	matthew.honnold@wellsfargo.com
Donna LaFleur	<b>Executive Assistant</b>	(704) 410-3279	donna.lafleur@wellsfargo.com
Dawne Howes	Administrative Assistant	(704) 410-3272	dawne.howes@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Clearing Services, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Canada, Ltd., Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. Wells Fargo Securities, LLC, is registered with the Commodities Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. Wells Fargo Bank, N.A. is registered with the Commodities Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC. and Wells Fargo Bank, N.A. are generally engaged in the trading of futures and derivative products, any of which may be discussed within this publication. Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm which includes, but is not limited to investment banking revenue. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2018 Wells Fargo Securities, LLC.

#### Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 ("the Act"), the content of this report has been approved by WFSIL, an authorized person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients.

### SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE