Investment Research - General Market Conditions

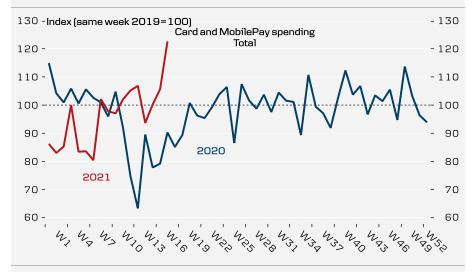
07 May 2021

Spending Monitor

Spending outperforms last year's reopening

- Danish card and MobilePay spending, shows spending significantly above normal last week. However, the distortions from Easter 2019, shops closed for General Prayer day last Friday, and not least pay day just before the long weekend makes this week's data very hard to interpret. Overall data still looks strong following the reopening, and spending is well on track to outperform the reopening last spring, even after taking into account that it took place a few weeks later than this year.
- Last week we got the first full week of restaurants being open. The classic restaurants showed spending at 10-15% below normal (when accounting for holidays and payday). That is an improvement of around 5%-point compared to the first days of the reopening. Take away continues to perform well, whereas spending in bars is down by 35% compared to normal. Overall restaurant spending looks surprisingly strong in light of all the restrictions that remain in place.
- The reopening of department stores also had a significant effect, lifting non-grocery spending to more than 10% above normal levels when accounting for the pay-day effect. In light of there being one less shopping day last week, the performance is significantly stronger. Overall we continue to see a normalisation of the split between online and offline spending.
- There is a lot of noise in the data during the spring holiday season, but overall data
 continues to be very encouraging, pointing to a somewhat stronger reopening effect
 than what we saw last year when bars and restaurants reopened.

Total spending is somewhat higher than normal, but major distortions from pay day, Easter 2019 and holiday last Friday makes this week's data difficult to interpret



Note: Spending by card and MobilePay does not include cash and account transfers, so it cannot be compared directly with private consumption in national accounts. Note that week 53 2020 is not included in the graph.

Source: Danske Bank

Notes on the spending data

The spending data is based on transactions online and offline, both domestically and abroad, with cards and MobilePay in stores for around 1m Danske Bank Danish personal customers with active accounts. All data is anonymised and non-referable.

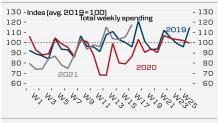
The spending data is used as a proxy for private consumption. However, it does not include cash spending and account transfers. Hence, notably, fixed costs and spending on housing are not included. Changes in cash spending patterns will also affect the data.

The charts show spending in 2020 and 2021 compared with the same week in 2019.

Data is not adjusted for price developments.

This edition of the Spending Monitor contains minor revisions of historical data.

Spending looks on track to outperform 2020 reopening



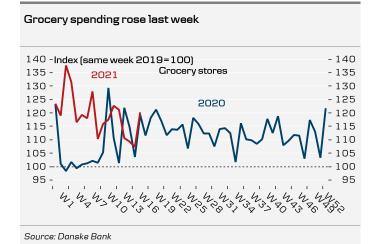
Source: Danske Bank

Chief Analyst

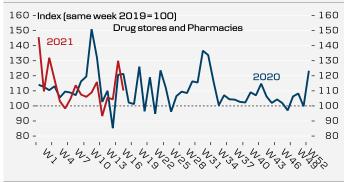
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Selected charts with relative changes

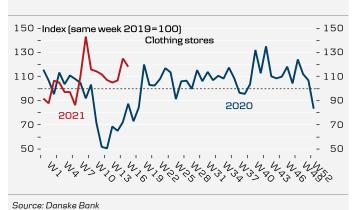


Spending in pharmacies around normal, when taking pay day effects into account

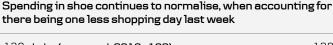


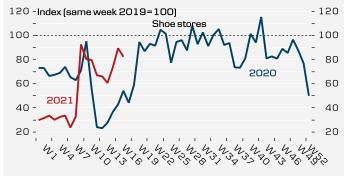
Source: Danske Bank

The reopening of malls has lifted spending in clothing stores



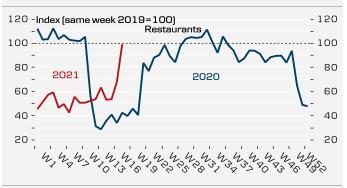
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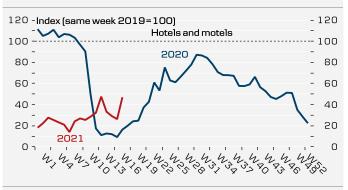
Source: Danske Bank

Accounting for the long weekend and pay-day effects spending on going out remains 5-10% below normal

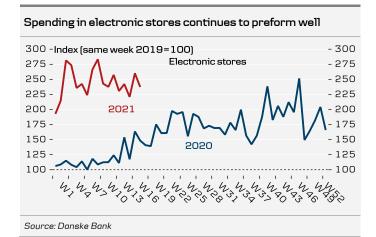


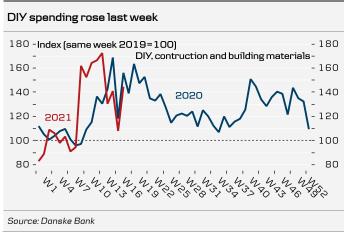
Note: The restaurant index includes bars and nightclubs and fast-food places Source: Danske Bank

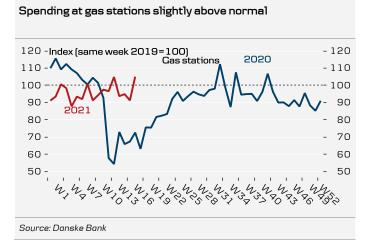
Hotel spending still only half of normal

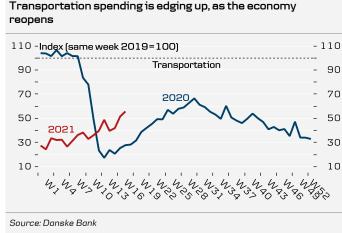


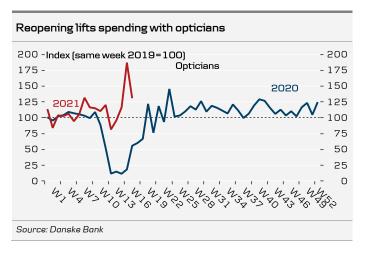
Source: Danske Bank

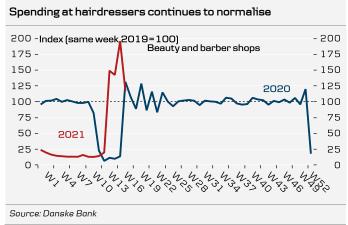




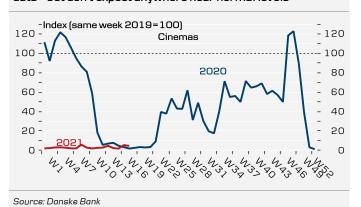




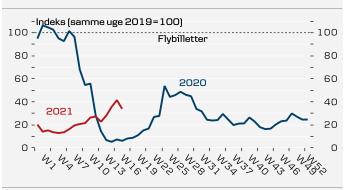




We should see effect of reopening of cinemas in next weeks data – but don't expect anywhere near normal levels

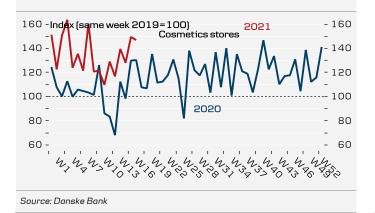


Airline spending still 65% below normal

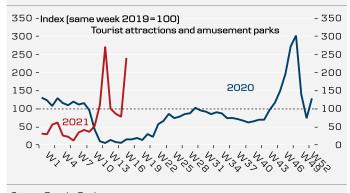


Source: Danske Bank

Spending at cosmetics stores remains elevated

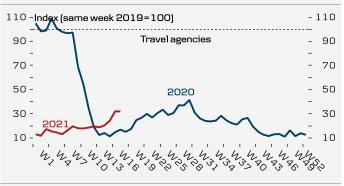


Strong spending in tourist attractions – double the level from the general prayer day week of 2019



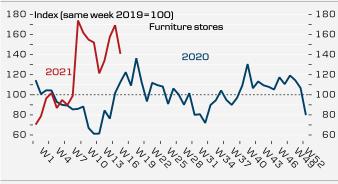
Source: Danske Bank

Spending on packaged holidays has improved, but still far from normal



Source: Danske Bank

Spending at furniture stores falls back somewhat, but remains far above normal

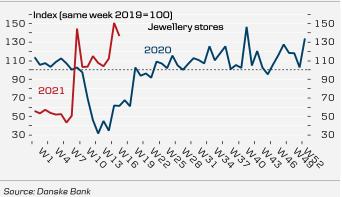


Source: Danske Bank

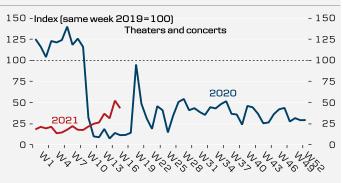
Spending at paint shops remains high



Spending at jewellery stores gets a significant boost from reopening of department stores

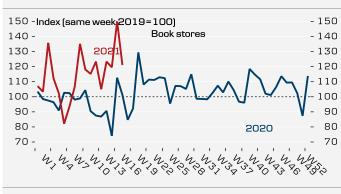


Clear signs of the reopening last Wednesday but spending is still less than half of normal



Source: Danske Bank

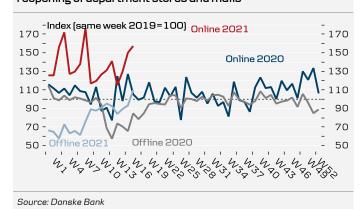
Spending at book stores remains above normal



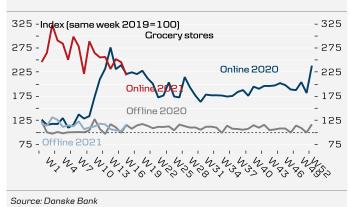
Source: Danske Bank

Spending by location - online/offline

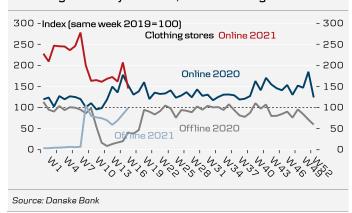
Physical spending continues to increase following the reopening of department stores and malls



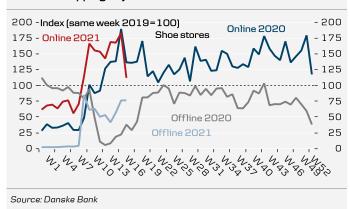
Grocery continues to preform well both online and offline



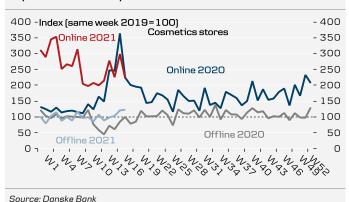
Spending in physical clothing stores continues to improve accouting for holiday last week, it is even stronger



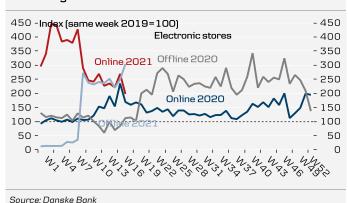
Spending in physical stores increases, when accounting for one less shopping day last week



Spending in physical cosmetics stores improves as malls and department stores open

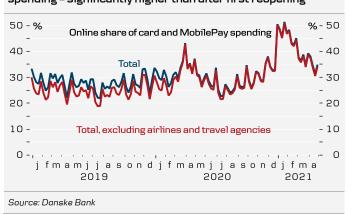


Spending on electronics continues to fall online, but levels remain high

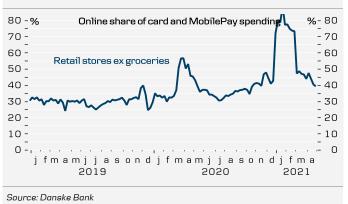


Online share of consumption

The online share of spending has stabilised at around 35% of spending - significantly higher than after first reopening



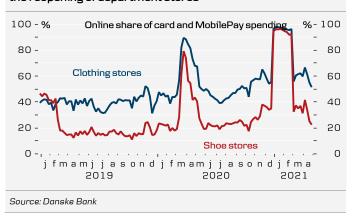
The opening of department stores sends the online share of retail spending down to around 40% of normal



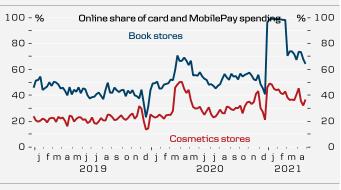
Grocery spending online still far lower than in other parts of retailing



Online spending in clothing stores etc. declined on the back of the reopening of department stores

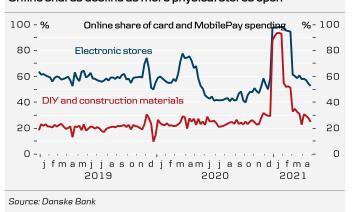


Book stores still see large online activity despite reopening



Source: Danske Bank

Online shares decline as more physical stores open





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This research report has been prepared by Danske Bank A/S ('Danske Bank'). The author of this research report is Louise Aggerstrøm Hansen, Chief Analyst.

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