



Economics Group

Mark Vitner, Senior Economist
mark.vitner@wellsfargo.com • (704) 410-3277
Hank Carmichael, Economic Analyst
john.h.carmichael@wellsfargo.com • (704) 410-3059

Existing Home Sales Bounce Back in September

Existing home sales rose 0.7 percent in September to a 5.39 million unit pace, following three consecutive monthly drops. Existing sales fell on a year-to-year basis, however, marking the first drop since mid-2016.

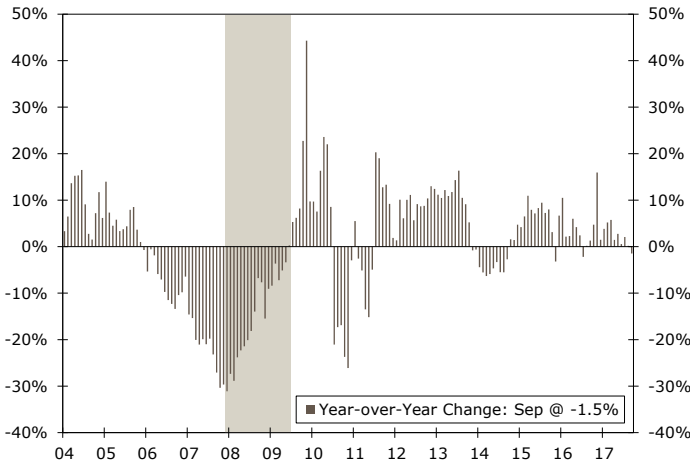
Sales Rebound Over the Month...

- After declining three straight months, existing home sales rose 0.7 percent in September. Despite this past month's gain, sales fell on a year-to-year basis, which captures the cumulative effect of the prior three months of declines.
- Hurricane Harvey and Hurricane Irma likely weighed on September's sales. Existing home sales fell 0.9 percent the South, which was the only region seeing a decline.

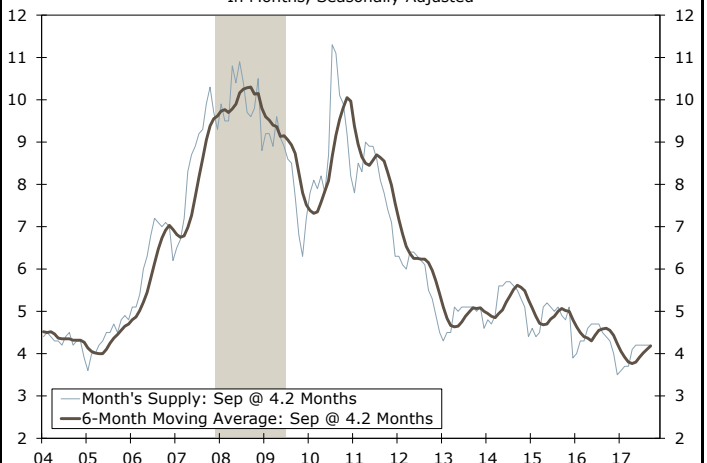
...But Overall Activity Remains Muted

- While sales are down 1.5 percent year to year, the inventory is off even more, down 6.4 percent on the year. The sharper drop in inventories really drives home the point that home sales are being held back primarily due to the lack of homes for sale.
- For the 67th consecutive month, prices increased year to year, rising 4.2 percent. Gains have moderated significantly, however, and are rising at their slowest year-to-year pace since June 2014.

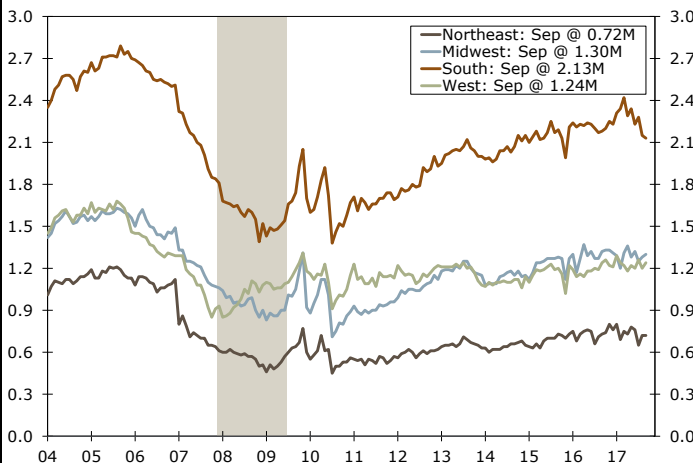
Existing Home Resales
Year-over-Year Change



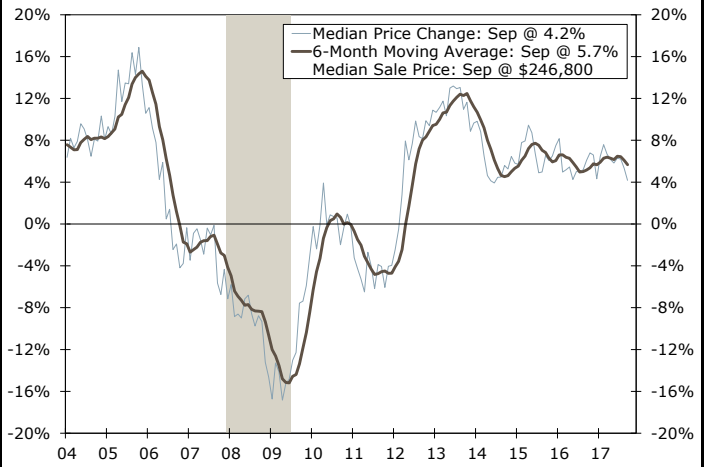
Inventory of Existing Single-Family Homes
In Months, Seasonally Adjusted



Existing Home Sales By Region
Seasonally Adjusted Annual Rate, In Millions



Median Single-Family Existing Home Price
Year-over-Year Percentage Change



Source: National Association of Realtors and Wells Fargo Securities

Wells Fargo Securities Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 410-3275	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Jay H. Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Currency Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Eugenio J. Alemán, Ph.D.	Senior Economist	(704) 410-3273	eugenio.j.aleman@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Senior Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Eric Viloría, CFA	Currency Strategist	(212) 214-5637	eric.viloria@wellsfargo.com
Sarah House	Economist	(704) 410-3282	sarah.house@wellsfargo.com
Michael A. Brown	Economist	(704) 410-3278	michael.a.brown@wellsfargo.com
Jamie Feik	Economist	(704) 410-3291	jamie.feik@wellsfargo.com
Erik Nelson	Currency Analyst	(212) 214-5652	erik.f.nelson@wellsfargo.com
Michael Pugliese	Economic Analyst	(704) 410-3156	michael.d.pugliese@wellsfargo.com
E. Harry Pershing	Economic Analyst	(704) 410-3034	edward.h.pershing@wellsfargo.com
Hank Carmichael	Economic Analyst	(704) 410-3059	john.h.carmichael@wellsfargo.com
Ariana Vaisey	Economic Analyst	(704) 410-1309	ariana.b.vaisey@wellsfargo.com
Abigail Kinnaman	Economic Analyst	(704) 410-1570	abigail.kinnaman@wellsfargo.com
Shannon Seery	Economic Analyst	(704) 410-1681	shannon.seery@wellsfargo.com
Donna LaFleur	Executive Assistant	(704) 410-3279	donna.lafleur@wellsfargo.com
Dawne Howes	Administrative Assistant	(704) 410-3272	dawne.howes@wellsfargo.com

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