Economics Group



Special Commentary

Nick Bennenbroek, Macro Strategist nicholas.bennenbroek@wellsfargo.com • (212) 214-5636 Jen Licis, Economic Analyst jennifer.licis@wellsfargo.com • (704) 410-1309

Eurozone Economy Approaching the Growth Cliff

Executive Summary

- Today's release of the Eurozone manufacturing and services PMIs in our view provides the clearest indication yet of the economic damage the Eurozone economy could suffer from the COVID-19 virus. The March services PMI slumped to a record low, while the manufacturing PMI also fell sharply.
- While the prospective economic downturn looks to be quite broad-based, the declines in service sector output are likely to be particularly noteworthy. Should the PMI surveys stay around current levels, or fall further, a Q2 GDP decline of more than 8% quarter-over-quarter annualized, perhaps extending into a double digit decline, appears well within the realm of possible outcomes.
- Considering the dire growth outlook, we expect a bias toward further Eurozone monetary and fiscal policy easing to persist. In this environment the euro could remain subdued in the nearterm, with little in the economic and policy fundamentals to suggest meaningful gains in the EUR/USD exchange rate for the time being.

Europe's March Confidence Surveys Highlight Economic Damage

Today's data calendar saw the release of the Eurozone manufacturing and service sector PMIs for March, which we view as the most critical European data so far in terms of trying to glean insights about the economic damage from the COVID-19 virus. Until now, Eurozone economic figures have essentially been "pre-virus" data—for example, the PMI surveys held up quite well through February, while activity data (e.g. retail sales and industrial output) are available only through January.

The Eurozone March PMI surveys confirmed that the economic damage from the COVID-19 crisis will be very severe. The March services PMI fell to a record low of 28.4 from 52.6 in February, even weaker than the consensus forecast which was for a reading of 39.5. Meanwhile the manufacturing PMI also fell noticeably to 44.8 in March, from 49.2 in February. Other than representing dramatic declines, what could these results tell us about the potential for Eurozone GDP growth in Q1 and Q2? In this article we use the PMI surveys to estimate to potential order of magnitude of Eurozone GDP declines during the first half of this year. To be clear these do not represent precise forecasts, but rather a "ballpark" for where Eurozone GDP outcomes may end up.

The first step in developing our estimate is to understand the significance of various Eurozone economic sectors. For 2019, services output accounted for 73.5% of GDP, while industrial output accounted for 20% of GDP. The other sectors of the economy were much smaller, with construction output around 5% of GDP and agricultural output 1.5% of GDP. The takeaway is that if one is able to calculate reasonable estimates of the services and industrial sector, one has a reasonable estimate of the overall GDP outlook.

Services Output: Slides in Q1, Slumps in Q2

Given its dominance within the economy, we first assess the outlook for the service sector. Here, we note the Eurozone services PMI has a close correlation with quarter-over-quarter services growth across the economy. Using a statistical regression since 1999, we note a solid R-squared or degree of explanatory power of 65%. Figure 1 uses that statistical regression to "line up" the services PMI with services output growth.

We expect a bias toward further Eurozone monetary and fiscal policy easing to persist.

Together we'll go far



Given the March services PMI, the Q1 average of 44.5 mechanically lines up with a services output decline of -0.4% quarter-over-quarter, or a fall of 1.6% quarter-over-quarter annualized. In effect, the full impact of the COVID-19 virus is not seen in Q1 as arguably January and February activity were largely unaffected. An even more interesting exercise however is to presume the service PMI remains near its reading of 28.4 through much of Q2. If so, mechanically that lines up with a services output decline of 1.85% quarter-over-quarter, or 7.2% quarter-over-quarter annualized. It is still possible, however, that the services PMI could fall further during Q2. Moreover, actual services output could overshoot to the downside (as for example happened in Q1-2009). Overall, there is every reason to expect Q2 services output could fall by as much as 8% quarter-over-quarter annualized or more.

Figure 1

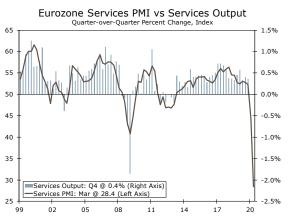
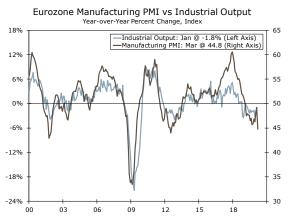


Figure 2



Source: Datastream and Wells Fargo Securities

Industrial Output: Extending an Existing Negative

The decline in the March manufacturing PMI to 44.8 is perhaps not quite as dramatic in terms of its implications for the industrial sector outlook. Once again we line up the manufacturing PMI with industrial output, going back to 1999. Using realistic assumptions for February industrial output and the manufacturing PMI as a guide for March, we view the decline in the PMI as consistent with perhaps a 5.5% month-over-month slump in Eurozone March industrial output. Again using regression analysis, and presuming the manufacturing PMI remains close to current levels during Q2, mechanically the March PMI output is consistent with a Q1 industrial output decline of 0.2% quarter-over-quarter, but a more marked Q2 industrial output decline of 3% quarter-over-quarter.

We see potential for the manufacturing PMI to fall further. That said, we suspect the risks to these estimates are tilted to the downside. Over the weekend the Italian government said Italy's industrial sector will be completely shut down for the next two weeks, something which is likely not well captured by these initial March PMI figures. We see potential for the manufacturing PMI to fall further, and industrial output to weaken further, during Q2.

Putting it Together: It Doesn't Look Good

To recap, the March PMI surveys are likely consistent with a moderate decline in services output in Q1 and a much larger decline in Q2. For the industrial sector, we view the figures as consistent with a small decline in output in Q1 and a larger decline in output in Q2. Making reasonable assumptions about construction output and combining all the sectors together, these PMI figures could be a prelude to a Q1 GDP decline of 1.6% quarter-over-quarter annualized, and a Q2 GDP decline of 8.4% quarter-over-quarter annualized. Allowing for the possibility of overshoot there is a distinct possibility the Eurozone economy could record a double-digit decline in Q2, with the contraction in output during the current episode likely to be of a similar order of magnitude to the falls seen during the global financial crisis.

Fiscal Policymakers Stepping Up

Given the dire near-term outlook for the Eurozone, governments across the region have finally started to step up with fiscal stimulus. In particular, Germany suspended its balanced budget rule and the government announced supplementary budget of €156 billion for additional social spending and company aid, or around 4.5% of GDP. In addition, Germany has agreed to set up a fund of €600 billion to provide loans and guarantees, as well as buying stakes in stricken businesses. Italy's government has announced a €25 billion stimulus plan, though that appears likely to fall short of what is required for Italy's hard hit economy. Further stimulus measures are possible and perhaps likely, with recent market discussion turning towards whether the region's European Stability Mechanism fund could be mobilized to provide support for some of the region's economies.

Still given the magnitude of the COVID-19 shock on the economy, we doubt that prospective fiscal policy measures (as well as past monetary policy measures) will be sufficient to prevent a large economic downturn. As we highlighted earlier in this report, the Eurozone economy could face large contractions in activity in the coming quarters. During this period, we suspect the bias will remain tilted towards even further easing in Eurozone monetary policy and fiscal policy. From a currency perspective, the outlook suggests the euro should remain relatively subdued in the near-term. Given the economic outlook and policy outlook, we see little reason to expect meaningful gains in the EUR/USD exchange rate for the time being.

Governments across the region have finally started to step up with fiscal stimulus.

Wells Fargo Securities Economics Group

Jay H. Bryson, Ph.D.	Acting Chief Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Macro Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Tim Quinlan	Senior Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Azhar Iqbal	Econometrician	(212) 214-2029	azhar.iqbal@wellsfargo.com
Sarah House	Senior Economist	(704) 410-3282	sarah.house@wellsfargo.com
Charlie Dougherty	Economist	(704) 410-6542	charles.dougherty@wellsfargo.com
Michael Pugliese	Economist	(212) 214-5058	michael.d.pugliese@wellsfargo.com
Brendan McKenna	Macro Strategist	(212) 214-5637	brendan.mckenna@wellsfargo.com
Shannon Seery	Economic Analyst	(704) 410-1681	shannon.seery@wellsfargo.com
Matthew Honnold	Economic Analyst	(704) 410-3059	mat the w. honnold @wells far go. com
Jen Licis	Economic Analyst	(704) 410-1309	jennifer.licis@wellsfargo.com
Hop Mathews	Economic Analyst	(704) 383-5312	hop.mathews@wellsfargo.com
Coren Burton	Administrative Assistant	(704) 410-6010	coren.burton@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Clearing Services, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Canada, Ltd., Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. Wells Fargo Securities, LLC. is registered with the Commodities Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. Wells Fargo Bank, N.A. is registered with the Commodities Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC. and Wells Fargo Bank, N.A. are generally engaged in the trading of futures and derivative products, any of which may be discussed within this publication. Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm which includes, but is not limited to investment banking revenue. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2020 Wells Fargo Securities, LLC.

Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 ("the Act"), the content of this report has been approved by WFSIL, an authorized person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

