Economic Indicator — January 31, 2025

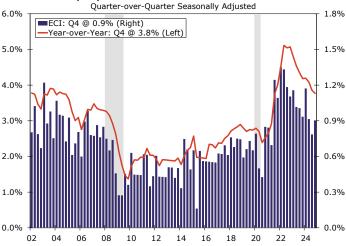


Slower Labor Cost Growth Continues to Help the Inflation Fight

Summary

The fourth quarter Employment Cost Index (ECI) gave another indication that the labor market is no longer a major threat to the Fed achieving its 2% inflation goal. The ECI advanced 0.9% in the fourth quarter, boosted in part by further solid increases in private union and public sector pay. Yet the ECI slowed to 3.8% year-over-year, which is near the realm consistent with the Fed's 2% inflation target once accounting for the stronger pace of productivity this cycle.

Employment Cost Index: All Workers



Source: U.S. Department of Labor and Wells Fargo Economics

Economist(s)

Sarah House

Senior Economist | Wells Fargo Economics Sarah.House@wellsfargo.com | 704-410-3282

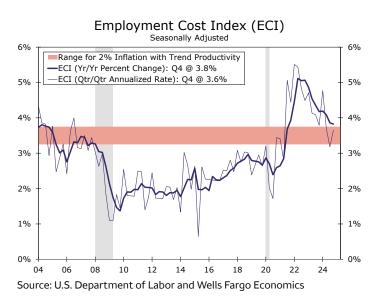
Nicole Cervi

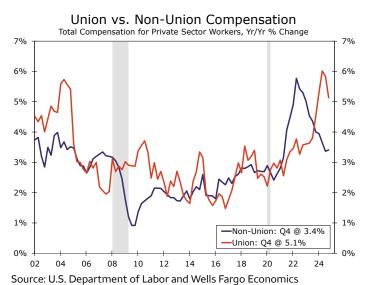
Economist | Wells Fargo Economics Nicole.Cervi@wellsfargo.com | 704-410-3059 Economic Indicator Economics

Compensation Costs Continue to Ease

The fourth quarter reading on the employment cost index (ECI) offered further evidence that the cooler jobs market is reducing upward pressure on inflation. Employment costs rose 0.9% in the fourth quarter, in line with expectations. Over the past year, compensation costs have risen 3.8% (chart). While that remains notably stronger than the past cycle's peak of 3.0%, it has neared the realm consistent with the Fed's 2% inflation target once accounting for the stronger pace of productivity this cycle (productivity growth allows businesses to raise compensation faster than selling prices).

The continued moderation in the ECI, the Fed's preferred barometer of compensation cost growth, looks a little friendlier for the Fed's inflation fight than the most recent readings of average hourly earnings (AHE) from the monthly Employment Situation report. Annual growth in hourly earnings averaged 4.0% in the fourth quarter, up two tenths from the prior quarter. Unlike the more volatile AHE figures, however, the ECI controls for compositional shifts in the employment base along industry and occupational lines. It also includes state and local government workers as well as benefits (about 30% of compensation), making it a more encompassing measure of labor costs.

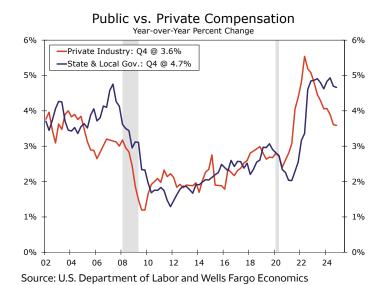


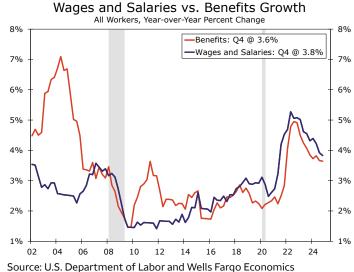


Some lingering strength in the employment cost index appears due to compensation growth among unions catching up to the rapid pace of growth experienced by more flexible corners of the labor market since the pandemic (<u>chart</u>). Total compensation in the aircraft manufacturing industry jumped 2.6% in the fourth quarter, reflective of the new IAM union contract covering over 30,000 workers at Boeing. Over the past year, compensation for private-sector union workers has risen 5.1% compared to 3.4% among non-union workers.

Similar dynamics are playing out in public versus private sector labor costs. Over the past year, total compensation among state and local government workers has outpaced that of private workers (chart). Labor costs among government workers tends to lag their private-sector counterparts due, in part, to higher union representation that requires time for wage and benefit contract renegotiation.

Wages & salaries among all workers increased 0.9% over the quarter, allowing the year-ago rate to ease a tenth to 3.8%. The cooling in the ECI's measure of wage growth stands at odds with the modest tick up in AHE but comes amid ongoing slowing in the Atlanta Fed's Wage Growth Tracker, which is sitting at its lowest annual pace (4.2% in December) since late 2021. Meantime, benefit costs were 3.6% higher over the past year in the fourth quarter, easing alongside wages & salaries (chart).





Fed Chair Powell in his post-FOMC meeting <u>press conference</u> on Wednesday reiterated that "the labor market is not a source of significant inflationary pressures." Today's ECI report will not change that view. We look for employment cost growth to slow somewhat further this year, reaching a 3.6% year-over-year rate in Q4, as the softening in hiring conditions over the past year continue to feed through compensation growth. Yet with labor supply growth also expected to ease and a firmer trend in productivity growth this cycle, growth in wages & salaries should continue to outpace inflation and keep consumer spending plowing ahead.

Economic Indicator Economics

Subscription Information

To subscribe please visit: www.wellsfargo.com/economicsemail

Via The Bloomberg Professional Services at WFRE

Economics Group

•			
Jay H. Bryson, Ph.D.	Chief Economist	704-410-3274	Jay.Bryson@wellsfargo.com
Sam Bullard	Senior Economist	704-410-3280	Sam.Bullard@wellsfargo.com
Nick Bennenbroek	International Economist	212-214-5636	Nicholas.Bennenbroek@wellsfargo.com
Tim Quinlan	Senior Economist	704-410-3283	Tim.Quinlan@wellsfargo.com
Sarah House	Senior Economist	704-410-3282	Sarah.House@wellsfargo.com
Azhar Iqbal	Econometrician	212-214-2029	Azhar.lqbal@wellsfargo.com
Charlie Dougherty	Senior Economist	212-214-8984	Charles.Dougherty@wellsfargo.com
Michael Pugliese	Senior Economist	212-214-5058	Michael.D.Pugliese@wellsfargo.com
Brendan McKenna	International Economist	212-214-5637	Brendan.Mckenna@wellsfargo.com
Jackie Benson	Economist	704-410-4468	Jackie.Benson@wellsfargo.com
Shannon Grein	Economist	704-410-0369	Shannon.Grein@wellsfargo.com
Nicole Cervi	Economist	704-410-3059	Nicole.Cervi@wellsfargo.com
Jeremiah Kohl	Economic Analyst	212-214-1164	Jeremiah.J.Kohl@wellsfargo.com
Aubrey Woessner	Economic Analyst	704-410-2911	Aubrey.B.Woessner@wellsfargo.com
Delaney Conner	Economic Analyst	704-374-2150	Delaney.Conner@wellsfargo.com
Anna Stein	Economic Analyst	212-214-1063	Anna.H.Stein@wellsfargo.com
Ali Hajibeigi	Economic Analyst	212-214-8253	Ali.Hajibeigi@wellsfargo.com
Coren Miller	Administrative Assistant	704-410-6010	Coren.Miller@wellsfargo.com

Required Disclosures

This report is produced by the Economics Group of Wells Fargo Bank, N.A. ("WFBNA"). This report is not a product of Wells Fargo Global Research and the information contained in this report is not financial research. WFBNA distributes this report directly and through affiliates including, but not limited to, Wells Fargo Securities, LLC, Wells Fargo Securities, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Europe S.A., and Wells Fargo Securities Canada, Ltd. Wells Fargo Securities, LLC is registered with the Commodity Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. WFBNA is registered with the Commodity Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC and WFBNA are generally engaged in the trading of futures and derivative products, any of which may be discussed within this report. All reports published by the Economics Group are disseminated and available to all clients simultaneously through electronic publication to our public website. Clients may also receive our reports via third party vendors. We are not responsible for the redistribution of our reports by third-party aggregators. Any external website links included in this report are not maintained, controlled or operated by WFBNA. WFBNA does not provide the products and services on these websites and the views expressed on these websites do not necessarily represent those of WFBNA.

This publication has been prepared for informational purposes only and is not intended as a recommendation, offer or solicitation with respect to the purchase or sale of any security or other financial product, nor does it constitute professional advice. The information in this report has been obtained or derived from sources believed by WFBNA to be reliable, but has not been independently verified by WFBNA, may not be current, and WFBNA has no obligation to provide any updates or changes. All price references and market forecasts are as of the date of the report or such earlier date as may be indicated for a particular price or forecast. The views and opinions expressed in this report are those of its named author(s) or, where no author is indicated, the Economics Group; such views and opinions are not necessarily those of WFBNA and may differ from the views and opinions of other departments or divisions of WFBNA and its affiliates. WFBNA is not providing any financial, economic, legal, accounting, or tax advice or recommendations in this report. Neither WFBNA nor any of its affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the statements or any information contained in this report, and any liability therefore (including in respect of direct, indirect or consequential loss or damage) is expressly disclaimed. WFBNA is a separate legal entity and distinct from affiliated banks, and is a wholly-owned subsidiary of Wells Fargo & Company.

You are permitted to store, display, analyze, modify, reformat, copy, duplicate and reproduce this report and the information contained within it for your own use and for no other purpose. Without the prior written consent of WFBNA, no part of this report may be copied, duplicated or reproduced in any form by any other means. In addition, this report and its contents may not be redistributed or transmitted to any other party in whole or in part, directly or indirectly, including by means of any AI Technologies (defined below) through which this report or any portion thereof may be accessible by any third-party. "AI Technologies" means any deep learning, machine learning, and other artificial intelligence technologies, including without limitation any and all (a) proprietary algorithms, software, or systems that make use of or employ neural networks, statistical learning algorithms (such as linear and logistic regression, support vector machines, random forests or k-means clustering) or reinforcement learning, or curated data sets accessible by any of the foregoing or (b) proprietary embodied artificial intelligence and related hardware or equipment. In addition, certain text, images, graphics, screenshots and audio or video clips included in this report are protected by copyright law and owned by WFBNA, its affiliates or one or more third parties (collectively, "Protected Content"). Protected Content is made available to clients by Wells Fargo under license or otherwise in accordance with applicable law. Any use or publication of Protected Content included in this report for purposes other than fair use requires permission from WFBNA or, in the case of content attributed to any third party, the third-party copyright owner. You may not alter, obscure, or remove any copyright, trademark or any other notices attached to or contained within this report. All rights not expressly granted herein are reserved by WFBNA or the third-party providers from whom WFBNA has obtained the applicable information. © 2025 Wells Far

Important Information for Non-U.S. Recipients

For recipients in the United Kingdom, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority ("FCA"). For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 (the "Act"), the content of this report has been approved by WFSIL, an authorized person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Act for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. For recipients in the EFTA, this report is distributed by WFSIL. For recipients in the EU, it is distributed by Wells Fargo Securities Europe S.A. ("WFSE"). WFSE is a French incorporated investment firm authorized and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers. WFSE does not deal with retail clients as defined in MiFID2. This report is not intended for, and should not be relied upon by, retail clients.

SECURITIES: NOT FDIC-INSURED - MAY LOSE VALUE - NO BANK GUARANTEE