Economics

Special Commentary — August 14, 2024

Soft-Landing, or No Soft-Landing, That Is the Question Part II: Quantifying Episodes of Soft-Landing, Stagflation and Recessions

Summary

- In the second part of the series, we quantify episodes of soft-landings, stagflation and recessions during the post-1950 period.
- To the best of our knowledge, we are the first to present a framework to quantify periods of soft-landing for the U.S. economy.
- Our work estimates that there are 13 episodes of stagflation and 13 episodes of softlandings in the post-1950 era.
- According to the NBER, there are 11 recessions during the same period.
- In the next installment of the series, we'll introduce a probit framework to generate four-quarter-out probabilities of the three scenarios. These probabilities would be helpful to determine the magnitude and duration of upcoming policies, as monetary policy decisions are influenced by the near future economic outlook.

Economist(s)

Azhar Iqbal

Econometrician | Wells Fargo Economics Azhar.lqbal@wellsfargo.com | 212-214-2029

Delaney Conner

Economic Analyst | Wells Fargo Economics Delaney.Conner@wellsfargo.com | 704-374-2150



Soft-Landing, Stagflation and Recessions: The Three Potential Drivers of Monetary Policy Stances

The first part of the series introduced our framework to characterize the U.S. economic outlook into three regimes: recession, soft-landing and stagflation. As we discussed in <u>Part I</u>, we divide the economy into three regimes because they are structurally different and thus lead to different monetary policy stances, all else equal. For example, a recession forecast would dictate an accommodative policy stance (as seen in the past four recessions), while a stagflation prediction would require policy tightening, seen in the 1980s recessions.

To the best of our knowledge, we are the first to develop a framework to quantify periods of softlandings for the U.S. economy. In a <u>series</u> published earlier this year, we estimated that there were 13 episodes of stagflation taking place in the post-1950 period, five of which were mild, four that were moderate and four that were severe. According to the National Bureau of Economic Research (NBER), there have been 11 recessions since 1950. Using these historical episodes, an analyst can build a framework to generate the probability of each scenario occurring in the near-term. Knowing these probabilities could help shine light on the potential path of monetary policy.

Quantifying Episodes of Soft-Landings: A New Approach

In our approach, we assume that a period of weak economic growth would ask for accommodative monetary policy to jump-start the economy, while strong growth may require contractionary policy to avoid overheating, all else equal. A trend-like growth period (a Goldilocks economy, for example) may be neutral ground for monetary policy. Thus, we define a soft-landing as a trend-like growth period.

We utilize Congressional Budget Office's (CBO) potential real GDP series for the U.S. economy (Figure 1) as a benchmark to identify periods of soft-landings. Additionally, we use the real GDP growth rate as a measure of the economy's output (Figure 2). In our approach, we compare the magnitude and duration of actual output growth with CBO's projections of real GDP.



Figure 2



We employ a time-varying approach to capture the evolving nature of the economy. In the first stage, we utilize NBER business cycle dates to divide CBO's potential real GDP growth rates into periods of recession and expansion. In the second stage, we characterize each expansion period into episodes of weak or strong soft-landings using the mean and standard deviation of the previous expansion as a baseline. In a real-time analysis, we would only know the past and present data, so we compare the current period's growth rate with the previous business cycle expansion's average value to judge whether it is a weak or strong soft-landing.

There are 12 expansions in our sample of the post-1950 period. We calculated the average growth rates along with the standard deviations and stability ratios (the standard deviation as a percent of the mean) for each of those 12 expansions. The results are displayed in <u>Table 1.</u>¹ The expansion following

Figure 1

the 1948–1949 recession had the strongest average potential growth rate, with a value of 5.4%. The weakest expansion in our analysis was the expansion following the Great Recession, with a 1.8% average potential growth rate.

To determine whether the expansion was a weak or strong soft-landing, we multiplied the standard deviation of the previous expansion by two and then added and subtracted that from the previous expansion's average growth rate to determine a threshold. For example, when determining the threshold for the expansionary period after the pandemic, we multiplied the standard deviation of the post-Great Recession expansionary period by two and added and subtracted that by its average potential growth rate. The calculated range would therefore be 1.4%–2.2%. So, if real GDP growth in the post-pandemic recessionary period stayed in between 1.4% and 2.2%, it would be considered trend-like growth. If it exceeded the upper limit of 2.2%, it would be characterized as strong growth. Likewise, if it fell under the lower limit of 1.4%, it would be characterized as weak growth.² (Table 1)

Table 1

Expansions*	Potential Real GDP (CAGR)			
	Mean	S.D.	Stability Ratio	
1950:Q1-1953:Q1	5.4	0.4	7	
1954:Q3-1957:Q2	2.7	0.2	9	
1958:Q3-1960:Q1	4.0	0.3	8	
1961:Q2-1969:Q3	4.3	0.3	7	
1971:Q1-1973:Q3	3.3	0.2	5	
1975:Q2-1979:Q4	3.3	0.2	6	
1980:Q4-1981:Q2	2.4	0.2	10	
1983:Q1-1990:Q2	3.3	0.2	7	
1991:Q2-2000:Q4	3.3	0.8	25	
2002:Q1-2007:Q3	2.4	0.2	10	
2009:Q3-2019:Q3	1.8	0.2	10	
2020:Q3-2024:Q2**	2.1	0.1	6	
1950:Q1-2024:Q2	3.1	1.0	32	

*An expansion is defined by trough-to-peak and calculations are for the period between a trough and a peak

** Not a complete expansion

Source: CBO, NBER and Wells Fargo Economics

To determine the duration component of our approach, we followed the "technical recession" definition of two consecutive quarters of negative real GDP growth and set a minimum duration of two consecutive quarters of real GDP growth rates that stay within the threshold (i.e., the mean +/- two standard deviations) to classify an episode of soft-landing. Sticking with two consecutive quarters as a minimum threshold helps to remove noise from the data and provides more useful signals, in our view. For example, in our analysis, the first episode of soft-landing is for the Q1:1963–Q2:1963 period, as two consecutive quarters of real GDP growth rates stayed within the range of 3.4%–4.6% (the GDP growth rates were 3.6% and 3.8% for Q1 and Q2 1963, respectively).

Based on these criteria, our framework estimated that there are 13 episodes of soft-landings in the post-1950 era (<u>Table 2</u>). The longest duration of any soft-landing period was eight quarters, which occurred during Q4:1984–Q3:1986, and five episodes shared the shortest duration of two quarters. According to our analysis, the last episode of soft-landing lasted only two quarters and ended in Q2–2023. Since the last episode of soft-landing, GDP growth rates have stayed above the upper-limit of the threshold most of the time (<u>Appendix</u>).

Table 2

Soft-Landing Episodes					
	Episode Dates	Duration (in quarters)			
1	Q1-1963:Q2-1963	2			
2	Q3-1966:Q1-1967	3			
3	Q2-1976:Q4-1976	3			
4	Q4-1984:Q3-1986	8			
5	Q2-1989:Q3-1989	2			
6	Q3-1995:Q1-1996	3			
7	Q4-1997:Q2-1998	3			
8	Q1-1999:Q2-1999	2			
9	Q2-2004:Q3-2004	2			
10	Q4-2010:Q2-2011	3			
11	Q3-2016:Q2-2017	4			
12	Q2-2018:Q1-2019	4			
13	Q1-2023:Q2-2023	2			

Source: CBO, NBER and Wells Fargo Economics

Testing, Not Assuming, Would Be a Better Way To Project the Near-Term Policy Path

Rather than assuming that the FOMC may repeat the past easing cycle's behavior, we suggest that predicting the potential growth scenarios is a better path, as it is more consistent with the FOMC's mantra of "data-dependent decision-making."

We believe NBER's recession dates methodology and our approach of soft-landing episodes are valuable inputs to policy decisions, as they capture the recession risk and the soft-landing scenario. Including our stagflation work in the mix would complete the three major economic scenarios for monetary policy decision-making. In the next installment of the series, we'll introduce a probit framework to generate four-quarter-out probabilities of the three scenarios. By predicting the near-term likely growth scenario, the probit framework could be a valuable input to project the possible path of the upcoming easing cycle.

Endnotes

1 – We employ the compound annual growth rate (CAGR) of both potential and actual real GDP. The CAGR form is a widely utilized gauge of the current run-rate of the economy. For example, when NBER determines U.S. business cycle dates, it uses the CAGR transformation of real GDP, in addition to other variables, to determine a given recession's peak and trough. (<u>Return</u>)

2 – We employed two S.D. plus/minus the mean to establish upper and lower limits of our threshold to determine periods of soft-landings. We followed the so-called "Three-Sigma" rule where mean plus and minus two S.D. would capture about 95% of the data series—i.e. the statistical confidence level would be 95%. For more detail about the Three-Sigma rule, see Huber, Franz. 2018. A Logical Introduction to Probability and Induction. New York: Oxford University Press, 2018. (Return)

Appendix

As a robustness check to our proposed framework, we explore alternatives to our employed benchmark of CBO's potential real GDP series. One alternative could be the real GDP growth rate akin to NBER's recession approach that heavily relies on real GDP in addition to several other variables. We provide mean, standard deviation and stability ratios based on real GDP (CAGR) for each expansion since 1950, like in <u>Table 1</u>. The largest mean is 8.1% for the 1950–1953 expansion, and the lowest average value of 2.4% is associated with the post-Great Recession era. The stability ratio column indicates that the series is very volatile, as the smallest value is 48 (the S.D. is about half of the average value) for the 1991–2000 expansion. Moreover, the two S.D. rule would be misleading, as the smallest two S.D. is 3.2% (for the post-Great Recession era as a soft-landing. Therefore, we stick to CBO's potential real GDP as a benchmark to identify soft-landing episodes.

Expansions*	Real GDP (CAGR)			
	Mean	S.D.	Stability Ratio	
1950:Q1-1953:Q1	8.1	5.4	67	
1954:Q3-1957:Q2	4.1	4.0	97	
1958:Q3-1960:Q1	6.7	4.2	62	
1961:Q2-1969:Q3	5.1	2.9	57	
1971:Q1-1973:Q3	5.3	4.2	79	
1975:Q2-1979:Q4	4.5	4.0	88	
1980:Q4-1981:Q2	4.3	6.2	146	
1983:Q1-1990:Q2	4.4	2.2	51	
1991:Q2-2000:Q4	3.8	1.8	48	
2002:Q1-2007:Q3	2.9	1.6	53	
2009:Q3-2019:Q3	2.4	1.6	64	
2020:Q3-2024:Q2**	5.0	8.3	165	
1950:Q1-2024:Q2	3.3	4.6	140	

* An expansion is defined as trough-to-peak and calculations are for the period between a trough and a peak (8.11 is for the 1950:Q1-1953:Q1 period, for example)

** Not a complete business cycle

Source: U.S. Department of Commerce, NBER and Wells Fargo Economics

Subscription Information

To subscribe please visit: <u>www.wellsfargo.com/economicsemail</u>

Via The Bloomberg Professional Services at WFRE

Economics Group

Jay H. Bryson, Ph.D.	Chief Economist	704-410-3274	Jay.Bryson@wellsfargo.com
Sam Bullard	Senior Economist	704-410-3280	Sam.Bullard@wellsfargo.com
Nick Bennenbroek	International Economist	212-214-5636	Nicholas.Bennenbroek@wellsfargo.com
Tim Quinlan	Senior Economist	704-410-3283	Tim.Quinlan@wellsfargo.com
Sarah House	Senior Economist	704-410-3282	Sarah.House@wellsfargo.com
Azhar Iqbal	Econometrician	212-214-2029	Azhar.Iqbal@wellsfargo.com
Charlie Dougherty	Senior Economist	212-214-8984	Charles.Dougherty@wellsfargo.com
Michael Pugliese	Senior Economist	212-214-5058	Michael.D.Pugliese@wellsfargo.com
Brendan McKenna	International Economist	212-214-5637	Brendan.Mckenna@wellsfargo.com
Jackie Benson	Economist	704-410-4468	Jackie.Benson@wellsfargo.com
Shannon Grein	Economist	704-410-0369	Shannon.Grein@wellsfargo.com
Nicole Cervi	Economist	704-410-3059	Nicole.Cervi@wellsfargo.com
Jeremiah Kohl	Economic Analyst	212-214-1164	Jeremiah.J.Kohl@wellsfargo.com
Aubrey George	Economic Analyst	704-410-2911	Aubrey.B.George@wellsfargo.com
Delaney Conner	Economic Analyst	704-374-2150	Delaney.Conner@wellsfargo.com
Anna Stein	Economic Analyst	212-214-1063	Anna.H.Stein@wellsfargo.com
Ali Hajibeigi	Economic Analyst	212-214-8253	Ali.Hajibeigi@wellsfargo.com
Coren Burton	Administrative Assistant	704-410-6010	Coren.Burton@wellsfargo.com

Required Disclosures

This report is produced by the Economics Group of Wells Fargo Bank, N.A. ("WFBNA"). This report is not a product of Wells Fargo Global Research and the information contained in this report is not financial research. This report should not be copied, distributed, published or reproduced, in whole or in part. WFBNA distributes this report directly and through affiliates including, but not limited to, Wells Fargo Securities, LLC, Wells Fargo & Company, Wells Fargo Clearing Services, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Europe S.A., and Wells Fargo Securities Canada, Ltd. Wells Fargo Securities, LLC is registered with the Commodity Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. WFBNA is registered with the Commodity Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC and WFBNA are generally engaged in the trading of futures and derivative products, any of which may be discussed within this report.

This publication has been prepared for informational purposes only and is not intended as a recommendation, offer or solicitation with respect to the purchase or sale of any security or other financial product, nor does it constitute professional advice. The information in this report has been obtained or derived from sources believed by WFBNA to be reliable, but has not been independently verified by WFBNA, may not be current, and WFBNA has no obligation to provide any updates or changes. All price references and market forecasts are as of the date of the report or such earlier date as may be indicated for a particular price or forecast. The views and opinions expressed in this report are those of its named author(s) or, where no author is indicated, the Economics Group; such views and opinions are not necessarily those of WFBNA and may differ from the views and opinions of other departments or divisions of WFBNA and its affiliates. WFBNA is not providing any financial, economic, legal, accounting, or tax advice or recommendations in this report, neither WFBNA nor any of its affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the statements or any information contained in this report, and any liability therefore (including in respect of direct, indirect or consequential loss or damage) is expressly disclaimed. WFBNA is a separate legal entity and distinct from affiliated banks, and is a wholly-owned subsidiary of Wells Fargo & Company. © 2024 Wells Fargo Bank, N.A.

Important Information for Non-U.S. Recipients

For recipients in the United Kingdom, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority ("FCA"). For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 (the "Act"), the content of this report has been approved by WFSIL, an authorized person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Act for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. For recipients in the EFTA, this report is distributed by WFSIL. For recipients in the EU, it is distributed by Wells Fargo Securities Europe S.A. ("WFSE"). WFSE is a French incorporated investment firm authorized and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers. WFSE does not deal with retail clients as defined in MiFID2. This report is not intended for, and should not be relied upon by, retail clients.

SECURITIES: NOT FDIC-INSURED - MAY LOSE VALUE - NO BANK GUARANTEE