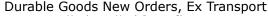
Economic Indicator — June 26, 2025

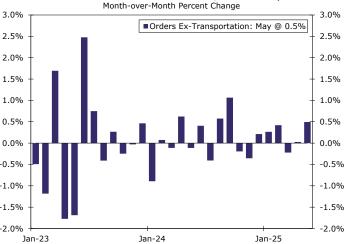


Beyond Aircraft-Related Pop, Durable Orders Steady in May

Summary

A surge in aircraft orders is responsible for the leap in durable goods for May, but even beneath the surface underlying orders activity perked up a bit. Still, durable shipments as well as other data out this morning on Q1 GDP, trade and jobless claims suggest a weaker first-half of the year for U.S. growth.





Source: U.S. Department of Commerce and Wells Fargo Economics

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Sky High

The 16.4% pop in durable goods orders in May is the biggest headline increase since 2014 when a bumper crop of aircraft orders boosted the headline number in a dramatic way. It is a similar story today with a 230.8% pop in civilian aircraft orders (chart). Rudyard Kipling famously suggested we meet with Triumph and Disaster and treat those two impostors just the same. The 26.4% increase in durable goods orders in July 2014 was followed by 21.2% drop the following month and back-to-back declines in every remaining month of that year. No one is saying that is what to expect in the remaining months of this year, but payback next month is very likely and our forecast looks for a soggy patch for capital investment in the second half.

The consensus expectation of a more modest (but still huge) increase of 8.5% was based on the widespread expectation that aircraft orders would rebound after a sharp decline in April. The better-than-expected out-turn here for aircraft is the big surprise, but there were pockets of strength in other areas as well. Defense spending posted a second-straight double-digit percentage increase and orders for computers & electronic products, electrical equipment as well as both primary and fabricated metals were all positive in May.

A theme in recent durable goods orders data has been a slowing in the underlying trend in orders. Admittedly, this has been hard to see amid big swings in aircraft and motor vehicle output. Excluding the transportation sector, durable goods orders had not moved more than half a percentage point in either direction since September 2024 (chart). Last month's increase in ex-transportation orders of 0.2% was revised away to leave no change for the month and today's print for this series came in at +0.5%.

Throughout the current cycle, decision makers have been preoccupied with intellectual property spending in a way that has made outlays in that space a priority, often at the cost of more modest equipment spending. The more-solid gain in computer & electronic orders (up 1.5% in May) is consistent with that trend. We ultimately expect continued uncertainty today hampers firms' broad willingness to invest.

Durable goods shipments were also a bit stronger than anticipated. Excluding defense, capital goods shipments were flat in May when including aircraft (chart), and up half a percent when excluding air. This is still, however, consistent with a relatively weak outturn for real equipment investment in Q2. Beyond the durables data, that is sort of the theme of this morning's data. We got downward revisions to Q1 GDP growth mostly stemming from weaker services consumption implying less momentum behind the consumer. The number of people continuing to file claims for unemployment benefits is trending up. Advance data showing a collapse in exports and stalling in imports suggests the U.S. goods trade deficit widened in May and net exports may not boost growth as much as we previously anticipated. U.S. growth is shaping up to be a bit weaker in the first half of the year.

Non-Defense Aircraft Orders and Shipments Billions of Dollars \$90 \$60 Orders: May @ \$59.8B (Left Axis) Shipments: May @ \$16.9B (Right Axis) \$75 \$50 \$60 \$40 \$45 \$30 \$30 \$20 \$15 \$10 \$0 \$0 -\$15 -\$10

Source: U.S. Department of Commerce and Wells Fargo Economics

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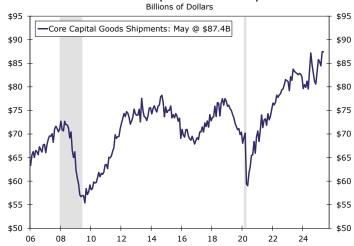
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Non-Defense Capital Goods Shipments



Source: U.S. Department of Commerce and Wells Fargo Economics

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