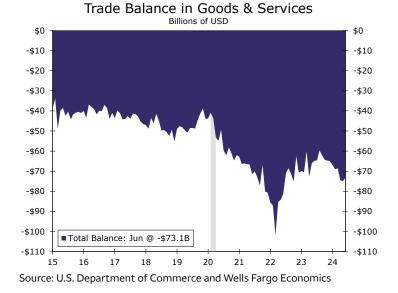
Economics

Economic Indicator — August 6, 2024

U.S. Trade Deficit Narrows at the End of Q2

Summary

The international trade deficit narrowed to \$73.1B in June. We suspect cooler domestic demand, amid a moderating pace of consumer spending and business investment, will ease imports in the reminder of the year and help turn net exports into a neutral factor on overall GDP growth.



Economist(s)

Shannon Seery Grein

Economist | Wells Fargo Economics shannon.grein@wellsfargo.com | 704-410-0369

Nicole Cervi

Economist | Wells Fargo Economics Nicole.Cervi@wellsfargo.com | 704-410-3059



What A Drag

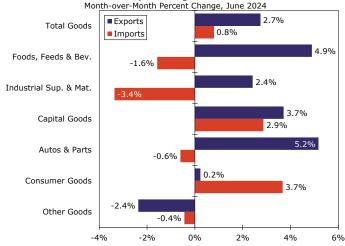
After widening the prior two months, the U.S. international trade deficit narrowed \$1.9B to \$73.1B in June (<u>chart</u>). The improvement confirms net exports' smaller-than-expected drag on real <u>GDP</u> growth in the second quarter, which we learned last week. The monthly details show that exports increased 1.5% in June, while imports rose a more modest 0.6%. Thus it was real imports that outpaced real exports by a considerable margin for the quarter overall, resulting in the drag on growth in Q2 that stemmed from trade.

The monthly export gain was driven entirely by merchandise goods, as services exports slipped over the month. The robust 3.7% rise in capital goods exports was primarily due to civilian aircraft, computers and semiconductors (<u>chart</u>). The gain in imports was solid and more evenly shared between goods and services. The drivers of import growth were somewhat narrower with consumer (specifically pharmaceutical products) and capital goods supporting growth while industrial supplies, primarily crude oil imports, held back the gain.

The softer pace of import growth, if sustained, will help trade turn back into a neutral factor on overall GDP growth. After being a positive-to-neutral force on growth for seven-consecutive quarters, net exports sliced more than half-a-percentage-point off of real GDP growth in the first (-0.65) and second (-0.72) quarters of 2024 (<u>chart</u>). The negative contributions stemmed from real imports far outpacing real exports over the first half of the year.

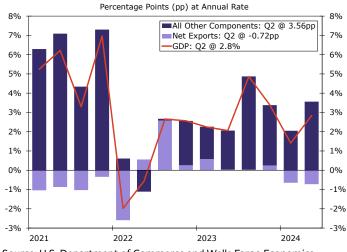
We suspect cooler domestic demand, amid a moderating pace of consumer spending and business investment, will ease imports in the reminder of the year. Exports are likely to remain firmer given the recent pickup in domestic industrial production and gradual economic upswing in the country's key trading partners, such as the Eurozone and United Kingdom. Taken together, these dynamics point to a scant contribution from trade to real GDP growth in the coming quarters. Specifically, real goods exports finished Q2 rising 3.2% in June, so even accounting for some payback in July, exports are set up well for Q3.

International trade data are ultimately volatile month-to month, but after narrowing over the course of 2023, the deficit has widened again on trend. While we anticipate trade to again become more of a neutral factor, we are not looking for a large narrowing in the deficit to take place in the near term unless domestic demand deteriorates more rapidly than we presently expect.



Source: U.S. Department of Commerce and Wells Fargo Economics

Contributions to U.S. Real GDP



Source: U.S. Department of Commerce and Wells Fargo Economics

Subscription Information

To subscribe please visit: <u>www.wellsfargo.com/economicsemail</u>

Via The Bloomberg Professional Services at WFRE

Economics Group

Jay H. Bryson, Ph.D.	Chief Economist	704-410-3274	Jay.Bryson@wellsfargo.com
Sam Bullard	Senior Economist	704-410-3280	Sam.Bullard@wellsfargo.com
Nick Bennenbroek	International Economist	212-214-5636	Nicholas.Bennenbroek@wellsfargo.com
Tim Quinlan	Senior Economist	704-410-3283	Tim.Quinlan@wellsfargo.com
Sarah House	Senior Economist	704-410-3282	Sarah.House@wellsfargo.com
Azhar Iqbal	Econometrician	212-214-2029	Azhar.Iqbal@wellsfargo.com
Charlie Dougherty	Senior Economist	212-214-8984	Charles.Dougherty@wellsfargo.com
Michael Pugliese	Senior Economist	212-214-5058	Michael.D.Pugliese@wellsfargo.com
Brendan McKenna	International Economist	212-214-5637	Brendan.Mckenna@wellsfargo.com
Jackie Benson	Economist	704-410-4468	Jackie.Benson@wellsfargo.com
Shannon Grein	Economist	704-410-0369	Shannon.Grein@wellsfargo.com
Nicole Cervi	Economist	704-410-3059	Nicole.Cervi@wellsfargo.com
Jeremiah Kohl	Economic Analyst	212-214-1164	Jeremiah. J. Kohl@wellsfargo.com
Aubrey George	Economic Analyst	704-410-2911	Aubrey.B.George@wellsfargo.com
Delaney Conner	Economic Analyst	704-374-2150	Delaney.Conner@wellsfargo.com
Anna Stein	Economic Analyst	212-214-1063	Anna.H.Stein@wellsfargo.com
Ali Hajibeigi	Economic Analyst	212-214-8253	Ali.Hajibeigi@wellsfargo.com
Coren Burton	Administrative Assistant	704-410-6010	Coren.Burton@wellsfargo.com

Required Disclosures

This report is produced by the Economics Group of Wells Fargo Bank, N.A. ("WFBNA"). This report is not a product of Wells Fargo Global Research and the information contained in this report is not financial research. This report should not be copied, distributed, published or reproduced, in whole or in part. WFBNA distributes this report directly and through affiliates including, but not limited to, Wells Fargo Securities, LLC, Wells Fargo & Company, Wells Fargo Clearing Services, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Europe S.A., and Wells Fargo Securities Canada, Ltd. Wells Fargo Securities, LLC is registered with the Commodity Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. WFBNA is registered with the Commodity Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC and WFBNA are generally engaged in the trading of futures and derivative products, any of which may be discussed within this report.

This publication has been prepared for informational purposes only and is not intended as a recommendation, offer or solicitation with respect to the purchase or sale of any security or other financial product, nor does it constitute professional advice. The information in this report has been obtained or derived from sources believed by WFBNA to be reliable, but has not been independently verified by WFBNA, may not be current, and WFBNA has no obligation to provide any updates or changes. All price references and market forecasts are as of the date of the report or such earlier date as may be indicated for a particular price or forecast. The views and opinions expressed in this report are those of its named author(s) or, where no author is indicated, the Economics Group; such views and opinions are not necessarily those of WFBNA and may differ from the views and opinions of other departments or divisions of WFBNA and its affiliates. WFBNA is not providing any financial, economic, legal, accounting, or tax advice or recommendations in this report, neither WFBNA nor any of its affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the statements or any information contained in this report, and any liability therefore (including in respect of direct, indirect or consequential loss or damage) is expressly disclaimed. WFBNA is a separate legal entity and distinct from affiliated banks, and is a wholly-owned subsidiary of Wells Fargo & Company. © 2024 Wells Fargo Bank, N.A.

Important Information for Non-U.S. Recipients

For recipients in the United Kingdom, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority ("FCA"). For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 (the "Act"), the content of this report has been approved by WFSIL, an authorized person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Act for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. For recipients in the EFTA, this report is distributed by WFSIL. For recipients in the EU, it is distributed by Wells Fargo Securities Europe S.A. ("WFSE"). WFSE is a French incorporated investment firm authorized and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers. WFSE does not deal with retail clients as defined in MiFID2. This report is not intended for, and should not be relied upon by, retail clients.

SECURITIES: NOT FDIC-INSURED - MAY LOSE VALUE - NO BANK GUARANTEE