

# Strategy

## The case for reflation – what it means and what to watch

Following the election of Donald Trump as US president, the reflation theme has gained extra fuel. Industrial commodity prices soared adding to the gains already seen this year. In addition, US market inflation expectations got a big lift. We – and others – have cried wolf over the past couple of years in terms of rising inflation but it did not happen. However, one day it will, and the question is whether that time is now. Based on commodity prices it is almost certain that so-called base effects will push up inflation over the next six months. However, this will only be temporary unless commodity prices continue to trend higher in coming years. **Real reflation is a sustained rise in inflation** in which the economy is running hot, pushing wage inflation higher as well.

Below, we have made a small checklist of factors in order to judge whether the rise in inflation is the real thing – or just a temporary lift. Here, we focus mainly on the US and the euro area. Based on the checklist, **we see a good case for reflation in the US whereas it will take more time for the euro area to join.** The euro area has more slack left, still many growth headwinds and no signs of wage inflation picking up. In contrast, the US has more or less closed the output gap and it is likely that the economy will run hot over the next year – not least when the expected fiscal stimulus from Trump sets in at a time when we expect unemployment to be below NAIRU (long-term equilibrium level) and wage pressures have increased.

The investment conclusion of reflation in the US is **higher bond yields, a stronger USD, higher stock prices and rising inflation expectations.** We look for US 10-year yields to hit 3% (currently 2.31%) in 12M. See *Yield Forecast Update*, 18 November 2016. We expect a stronger USD in six months but weakening from six to 12 months, as the main impact of US reflation is likely to be felt over the next six months. See *FX Forecast Update: Trump rally set to extend near term, then reverse*, 16 November 2016.

### Key points

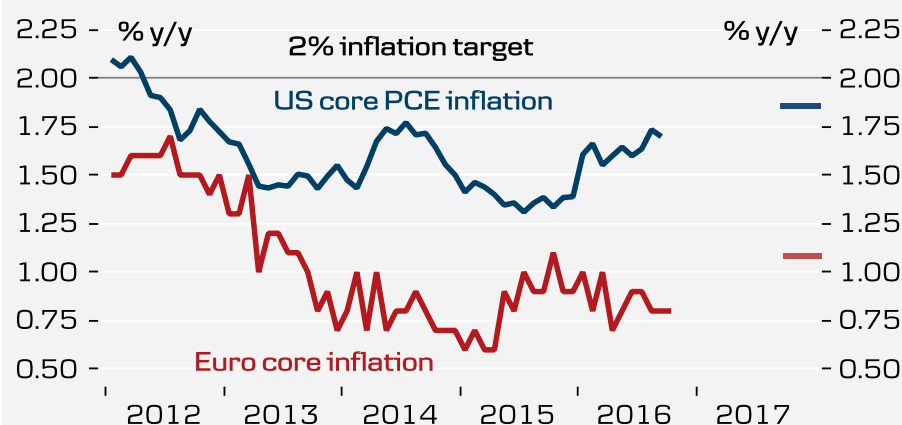
- We see a case for reflation in the US but less so in the euro area.
- We expect US reflation to lead to a further rise in equities, higher bond yields and a stronger USD over the next six months.

### Signs of US wage pressure building – in contrast with the euro area



Source: Bloomberg, Danske Bank Markets

### US core inflation not far from target – still a long way in euro area



Source: Macrobond Financial

### Chief Analyst

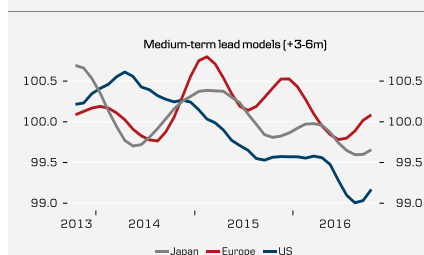
Allan von Mehren  
+45 45 12 8055  
alvo@danskebank.dk

While we do not see a strong reflation case in the euro area, German bond yields will see a spillover from higher US yields and we look for 10-year bund yields to hit 1% in 12 months' time from the current level of 0.29%. Rising focus on ECB tapering of purchases in 2017 will also put upward pressure on bond yields.

### The case for reflation – a four-point checklist and what to watch

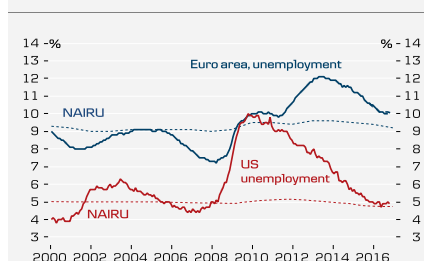
1. **Economic recovery.** In order for the economy to run hot and push inflation up, growth needs to move above trend to reduce excess capacity. This can be checked off for most regions currently. Our MacroScope models for October showed a synchronised positive signal pointing to higher growth in both the US, the euro area, Japan and EM. For the US, the boost to growth in 2018 from stimuli put in place by Trump should keep the recovery on a sustained path. One thing that could stop that from happening would be overheating – and thus too much reflation – which would force the Fed to hit the brakes. However, this is not our baseline scenario.
2. **Closed output gap.** As long as there is plenty of slack in the economy, it is hard to get real price pressure and hit a permanent inflation level of 2% (target in most countries). In the case of the US, we believe we are pretty much there – or will be very soon. Slack has been diminishing for a long time and unemployment is now around the NAIRU level. Wage increases have also started to increase and at 2.8% in October it hit the highest level in seven years. When adjusting for productivity growth, which is low these years, the actual rise in labour cost per unit is already at a high level, pointing to rising cost pressures. For the euro area, however, unemployment is still around 10% and plenty of slack is likely to be left. Wage growth is also very subdued, still around 1% y/y, providing little cost pressures for companies. The IMF and OECD estimate the output gap to be around -1.5%.
3. **Rising commodity prices.** Commodity prices reflect broadly the global output gap. Over the past couple of years, commodity prices fell sharply as the output gap increased in China (high overcapacity in many industries). The decline served as a drag on inflation in other parts of the world, which was reflected in falling import prices. However, this year, commodity prices have bottomed as Chinese construction and infrastructure investment saw a renewed boost. We look for Chinese growth in these sectors to taper off again in 2017 but it may be compensated for by Trump's plans for rebuilding US highways, bridges, ports etc. For now, this reflation factor can be ticked off on a global scale and it is likely to feed into higher producer prices in most countries.
4. **Monetary accommodation.** Finally and importantly, reflation will only come if central banks do not spoil the party before it gets going. This means keeping accommodation in place until market inflation expectations are back in line with the inflation targets and inflation at 2% is reached on a sustained basis. Not just for a couple of months. Keeping monetary policy accommodative does not mean the Fed cannot hike. But it means that it will normalise rates slowly enough for the economy to run a bit hot. This is exactly what the Fed has been communicating and what we expect. The best way to follow the market's faith in the Fed is through market inflation expectations. For the ECB, it is less clear how accommodative it will be. The General Council seems very divided. However, ECB president Mario Draghi seems to be in the dovish camp and today said, 'we do not see a consistent strengthening of underlying price dynamics'. We believe he will get his way and extend the purchasing programme by six months at the December meeting.

### A synchronised recovery signal across regions



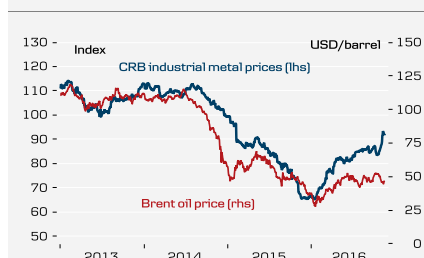
Source: Danske Bank Markets

### Output gap pretty much closed in US – but not in the euro area



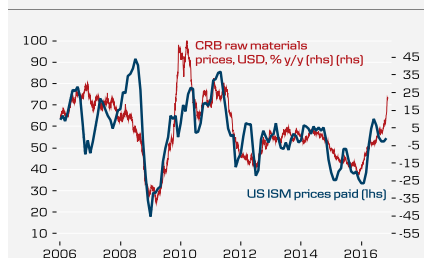
Source: Danske Bank Markets, Macrobond Financial

### Deflationary pull from commodities have turned – at least for now



Source: Macrobond Financial

### Rising commodity prices to push up US ISM prices paid



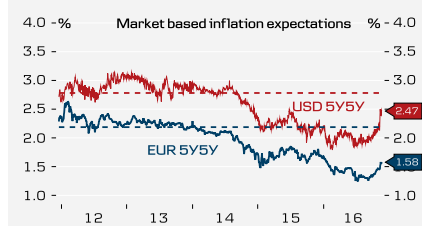
Source: Macrobond Financial

**The US can thus tick off pretty much all of the above, which is why we see a good case for reflation to play out.** This would, in our view, play out even without Trump's fiscal expansion. However, his policies are likely to add to the reflation case for the US. However, the euro area is further behind in the economic recovery and still has plenty of slack and low wage pressures. Hence, even though we expect a recovery of growth and commodity prices to be less of a drag, a real reflation scenario is not in the cards for now.

**Could a USD appreciation stop the fun?** It is not likely, in our view, as tempering a too strong USD is part of the reason why the Fed will move very gradually and only raise rates twice in 2017. If the USD strengthened too much, the Fed would simply hold back on rate hikes to allow the economy to run a bit hot and a possible overshooting of the inflation target.

For more on our inflation views see *Global Inflation: Set to surprise on the upside lifting long-dated inflation pricing*, 27 October 2016 and *Strategy: Higher inflation to push up inflation expectations further*, 28 October 2016.

### Higher inflation expectations as markets price reflation



Source: Bloomberg, Danske Bank Markets

### Global market views

Asset class	Main factors
<b>Equities</b> Overweight stocks short and medium term OW US and Japan, UW Europe. Neutral on Nordics and UW EM	Cyclical recovery. Fiscal boost to US will raise earnings relative to Europe. High risk of protectionism and tighter monetary policy hurting EM assets.
<b>Bond market</b> Hier yields, further steepening 2Y10Y curve  US-euro spread: slightly wider in 2017  Peripheral spreads: tightening Credit spreads: neutral	More expansive fiscal policy in the US adds to steepening trend. Tapering, higher inflation prints and a global recovery also point towards a steeper curve. ECB QE should mitigate some of the effects. The Fed hike is moving closer, adding upside to the long end of the US curve. But ECB tapering and higher higher inflation prints are risks for the European bond markets, which could potentially tighten the US-Euro spread given that European yields are record low. Economic recovery and QE means further tightening. But politics and tapering remain clear risk factors. The ECB is keeping spreads contained.
<b>FX</b> EUR/USD - lower going into FOMC meeting in December EUR/GBP - lower short term on re-prising of Brexit risk premium after Trump USD/JPY - neutral with short-term risks skewed to the upside EUR/SEK - set to stay elevated in coming months before turning in 2017 EUR/NOK - short-term risks skewed to the upside	USD to remain supported by Trump and Fed in the near term. Higher in 2017. Expect EUR/GBP to settle in the 0.83-0.88 range near term. Risk skewed to the upside over the medium term due to Brexit. USD/JPY to remain supported near term by relative monetary policy and risk appetite. Gradually lower on relative fundamentals and valuation in 2017. Near term the SEK will remain weak mainly due to the Riksbank. At YE, liquidity set to prove a headwind for NOK. Cross to move lower next year on valuation and real rate differentials normalising.
<b>Commodities</b> Oil price – gradual rise amid volatility on OPEC doubts Metal prices – rallying on outlook for US infrastructure spending Gold price – change in risk sentiment negative for gold price Agricultural – strong output has sent prices down again	Support from positive sentiment; market doubting OPEC deal and rising USD weighing on oil price. Underlying support from consolidation in mining industry and recovery in global manufacturing. Rising yields and USD pushing gold price down. Attention has turned to La Niña weather risks in H2 16, large stocks limit upside risk to prices.

Source: Danske Bank Markets

## Disclosures

This research report has been prepared by Danske Bank Markets, a division of Danske Bank A/S ('Danske Bank'). The author of the research report is Allan von Mehren, Chief Analyst.

### Analyst certification

Each research analyst responsible for the content of this research report certifies that the views expressed in the research report accurately reflect the research analyst's personal view about the financial instruments and issuers covered by the research report. Each responsible research analyst further certifies that no part of the compensation of the research analyst was, is or will be, directly or indirectly, related to the specific recommendations expressed in the research report.

### Regulation

Danske Bank is authorised and subject to regulation by the Danish Financial Supervisory Authority and is subject to the rules and regulation of the relevant regulators in all other jurisdictions where it conducts business. Danske Bank is subject to limited regulation by the Financial Conduct Authority and the Prudential Regulation Authority (UK). Details on the extent of the regulation by the Financial Conduct Authority and the Prudential Regulation Authority are available from Danske Bank on request.

The research reports of Danske Bank are prepared in accordance with the Danish Finance Society's rules of ethics and the recommendations of the Danish Securities Dealers Association.

### Conflicts of interest

Danske Bank has established procedures to prevent conflicts of interest and to ensure the provision of high-quality research based on research objectivity and independence. These procedures are documented in Danske Bank's research policies. Employees within Danske Bank's Research Departments have been instructed that any request that might impair the objectivity and independence of research shall be referred to Research Management and the Compliance Department. Danske Bank's Research Departments are organised independently from and do not report to other business areas within Danske Bank.

Research analysts are remunerated in part based on the overall profitability of Danske Bank, which includes investment banking revenues, but do not receive bonuses or other remuneration linked to specific corporate finance or debt capital transactions.

### Financial models and/or methodology used in this research report

Calculations and presentations in this research report are based on standard econometric tools and methodology as well as publicly available statistics for each individual security, issuer and/or country. Documentation can be obtained from the authors on request.

### Risk warning

Major risks connected with recommendations or opinions in this research report, including a sensitivity analysis of relevant assumptions, are stated throughout the text.

### Expected updates

None.

### Date of first publication

See the front page of this research report for the date of first publication.

## General disclaimer

This research has been prepared by Danske Bank Markets (a division of Danske Bank A/S). It is provided for informational purposes only. It does not constitute or form part of, and shall under no circumstances be considered as, an offer to sell or a solicitation of an offer to purchase or sell any relevant financial instruments (i.e. financial instruments mentioned herein or other financial instruments of any issuer mentioned herein and/or options, warrants, rights or other interests with respect to any such financial instruments) ('Relevant Financial Instruments').

The research report has been prepared independently and solely on the basis of publicly available information that Danske Bank considers to be reliable. While reasonable care has been taken to ensure that its contents are not untrue or misleading, no representation is made as to its accuracy or completeness and Danske Bank, its affiliates and subsidiaries accept no liability whatsoever for any direct or consequential loss, including without limitation any loss of profits, arising from reliance on this research report.

The opinions expressed herein are the opinions of the research analysts responsible for the research report and reflect their judgement as of the date hereof. These opinions are subject to change, and Danske Bank does not undertake to notify any recipient of this research report of any such change nor of any other changes related to the information provided in this research report.

This research report is not intended for, and may not be redistributed to, retail customers in the United Kingdom or the United States.

This research report is protected by copyright and is intended solely for the designated addressee. It may not be reproduced or distributed, in whole or in part, by any recipient for any purpose without Danske Bank's prior written consent.

## Disclaimer related to distribution in the United States

This research report was created by Danske Bank A/S and is distributed in the United States by Danske Markets Inc., a U.S. registered broker-dealer and subsidiary of Danske Bank A/S, pursuant to SEC Rule 15a-6 and related interpretations issued by the U.S. Securities and Exchange Commission. The research report is intended for distribution in the United States solely to 'U.S. institutional investors' as defined in SEC Rule 15a-6. Danske Markets Inc. accepts responsibility for this research report in connection with distribution in the United States solely to 'U.S. institutional investors'.

Danske Bank is not subject to U.S. rules with regard to the preparation of research reports and the independence of research analysts. In addition, the research analysts of Danske Bank who have prepared this research report are not registered or qualified as research analysts with the NYSE or FINRA but satisfy the applicable requirements of a non-U.S. jurisdiction.

Any U.S. investor recipient of this research report who wishes to purchase or sell any Relevant Financial Instrument may do so only by contacting Danske Markets Inc. directly and should be aware that investing in non-U.S. financial instruments may entail certain risks. Financial instruments of non-U.S. issuers may not be registered with the U.S. Securities and Exchange Commission and may not be subject to the reporting and auditing standards of the U.S. Securities and Exchange Commission.