23 June 2017

Flash Comment

Trump likely to announce tariffs on steel soon

- A change to the US steel policy is likely be announced soon. The announcement
 will be important, as it will show whether Trump is siding with his protectionist
 advisers or the pragmatic camp in his administration. Tariffs of 20-25% on steel
 have been mentioned among sources and possibly in combination with quotas for
 each country.
- Trump is set to use the so-called nuclear option of 'national security' to justify any
 measures under US laws and WTO rules. If he does so there is a risk that it could
 open a pandora's box of similar actions in other countries with the same
 justification and thus undermine the WTO system.
- The EU Trade Commissioner promised retaliation in a recent interview if the US takes protectionist actions on steel. It could also trigger a response from China, which is the main target of any actions on steel.

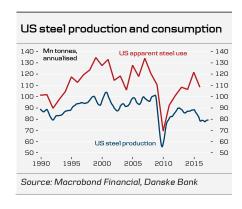
Reports suggest that Trump is currently in the process of deciding how high tariffs should be and whether to combine it with steel quotas for each country, see for example *FT* and *Wall Street Journal*. On 7 June Donald Trump said in a speech: 'Wait until you see what I'm going to do for steel and for your steel companies. We are going to stop the dumping, and stop all of these wonderful other countries from coming in and killing our companies and our workers. You'll be seeing that very soon', see *Reuters*.

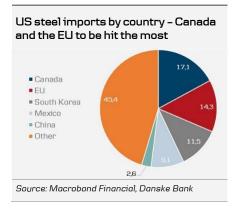
Apparently a high-level battle is going on in Washington between the protectionist camp in the Trump administration of Secretary of Commerce Wilbur Ross, Director of Trade and Industrial Policy Peter Navarro and US Trade Representative Robert Lighthizer and the more pragmatic camp of Secretary of State Rex Tillerson and Chief Economic Adviser Gary Cohn. That the battle is difficult and ongoing is suggested by the cancellation of two congressional briefings on the issue lately.

The result will be a very important signal for which course Trump will choose and who he is listening to on the matter of trade policy. Given Trump's promise to the steel workers, it is hard to imagine that tariffs in some form are not coming.

One of the most controversial issues is Trump using the 'national security' card to put on tariffs – if he does so. The steel investigation has been based on a very rarely used 'section 232' of US trade law, which allows a president unilaterally to 'adjust' imports if the Department of Commerce find evidence of a national security threat from foreign shipments. In a Senate hearing on 8 June, Wilbur Ross said he believes there is a 'genuine national security issue that must be considered in this case'.

The WTO is extremely worried over this as it could create a wild west in global trade policy as the 'national security' card could then be used by any nation to bypass trade agreements. Under WTO rules a similar national security exemption is allowed but it was intended for use in the case of war.





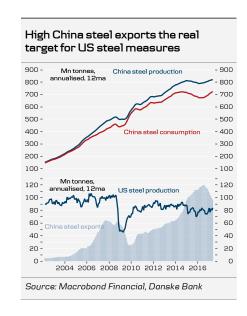
Chief Analyst
Allan von Mehren
+45 45 12 80 55
alvo@danskebank.dk



In a recent interview the EU's Trade Commissioner Cecilia Malmstrom said 'That is opening a Pandora's box', see *Bloomberg*. She also said any measure by the US to limit steel imports would affect the EU dramatically and that 'we will retaliate, of course'.

The real target of the steel action from the US is China, which produces half of the global steel in the world and is accused of dumping steel on the global markets. While Chinese steel exports have fallen in 2016 due to higher domestic consumption, total Chinese exports of steel are still higher than all of US steel production (see chart on front page). The US has already put anti-dumping tariffs on certain Chinese steel products, but the it apparently wants to go further as the global market is still oversupplied due to Chinese steel exports. In fact, China hardly exports any steel to the US (only 2.6% of US steel imports), but Wilbur Ross has accused China of exporting through other countries and that the Chinese overproduction is still a reason why the oversupply of steel is depressing global prices.

The steel announcement from Trump is expected to come before the G20 Summit in Hamburg on 7-8 July. Among others, Germany has worked hard to stop the US from taking protectionist measures on steel and if they are carried out it will likely create the worst possible setting for the G20 meeting.





Disclosures

This research report has been prepared by Danske Bank Markets, a division of Danske Bank A/S ('Danske Bank'). The author of the research report is Allan von Mehren, Chief Analyst.

Analyst certification

Each research analyst responsible for the content of this research report certifies that the views expressed in the research report accurately reflect the research analyst's personal view about the financial instruments and issuers covered by the research report. Each responsible research analyst further certifies that no part of the compensation of the research analyst was, is or will be, directly or indirectly, related to the specific recommendations expressed in the research report.

Regulation

Danske Bank is authorised and subject to regulation by the Danish Financial Supervisory Authority and is subject to the rules and regulation of the relevant regulators in all other jurisdictions where it conducts business. Danske Bank is subject to limited regulation by the Financial Conduct Authority and the Prudential Regulation Authority (UK). Details on the extent of the regulation by the Financial Conduct Authority and the Prudential Regulation Authority are available from Danske Bank on request.

The research reports of Danske Bank are prepared in accordance with the recommendations of the Danish Securities Dealers Association.

Conflicts of interest

Danske Bank has established procedures to prevent conflicts of interest and to ensure the provision of high-quality research based on research objectivity and independence. These procedures are documented in Danske Bank's research policies. Employees within Danske Bank's Research Departments have been instructed that any request that might impair the objectivity and independence of research shall be referred to Research Management and the Compliance Department. Danske Bank's Research Departments are organised independently from and do not report to other business areas within Danske Bank.

Research analysts are remunerated in part based on the overall profitability of Danske Bank, which includes investment banking revenues, but do not receive bonuses or other remuneration linked to specific corporate finance or debt capital transactions.

Financial models and/or methodology used in this research report

Calculations and presentations in this research report are based on standard econometric tools and methodology as well as publicly available statistics for each individual security, issuer and/or country. Documentation can be obtained from the authors on request.

Risk warning

Major risks connected with recommendations or opinions in this research report, including a sensitivity analysis of relevant assumptions, are stated throughout the text.

Expected updates

None.

Date of first publication

See the front page of this research report for the date of first publication.

General disclaimer

This research has been prepared by Danske Bank Markets (a division of Danske Bank A/S). It is provided for informational purposes only. It does not constitute or form part of, and shall under no circumstances be considered as, an offer to sell or a solicitation of an offer to purchase or sell any relevant financial instruments (i.e. financial instruments mentioned herein or other financial instruments of any issuer mentioned herein and/or options, warrants, rights or other interests with respect to any such financial instruments) ('Relevant Financial Instruments').

The research report has been prepared independently and solely on the basis of publicly available information that Danske Bank considers to be reliable. While reasonable care has been taken to ensure that its contents are not untrue or misleading, no representation is made as to its accuracy or completeness and Danske Bank, its affiliates and subsidiaries accept no liability whatsoever for any direct or consequential loss, including without limitation any loss of profits, arising from reliance on this research report.



The opinions expressed herein are the opinions of the research analysts responsible for the research report and reflect their judgement as of the date hereof. These opinions are subject to change, and Danske Bank does not undertake to notify any recipient of this research report of any such change nor of any other changes related to the information provided in this research report.

This research report is not intended for, and may not be redistributed to, retail customers in the United Kingdom or the United States.

This research report is protected by copyright and is intended solely for the designated addressee. It may not be reproduced or distributed, in whole or in part, by any recipient for any purpose without Danske Bank's prior written consent.

Disclaimer related to distribution in the United States

This research report was created by Danske Bank A/S and is distributed in the United States by Danske Markets Inc., a U.S. registered broker-dealer and subsidiary of Danske Bank A/S, pursuant to SEC Rule 15a-6 and related interpretations issued by the U.S. Securities and Exchange Commission. The research report is intended for distribution in the United States solely to 'U.S. institutional investors' as defined in SEC Rule 15a-6. Danske Markets Inc. accepts responsibility for this research report in connection with distribution in the United States solely to 'U.S. institutional investors'.

Danske Bank is not subject to U.S. rules with regard to the preparation of research reports and the independence of research analysts. In addition, the research analysts of Danske Bank who have prepared this research report are not registered or qualified as research analysts with the NYSE or FINRA but satisfy the applicable requirements of a non-U.S. jurisdiction.

Any U.S. investor recipient of this research report who wishes to purchase or sell any Relevant Financial Instrument may do so only by contacting Danske Markets Inc. directly and should be aware that investing in non-U.S. financial instruments may entail certain risks. Financial instruments of non-U.S. issuers may not be registered with the U.S. Securities and Exchange Commission and may not be subject to the reporting and auditing standards of the U.S. Securities and Exchange Commission.

Report completed: 23 June 2017, 12:03 GMT Report first disseminated: 23 June 2017, 13:00 GMT