

Global Strategy 4Q 2023

Global economic growth is weakening and the cycle of interest rate hikes is at or about to peak in the Eurozone and the USA. We consider US government bonds to be attractively valued. In global equity markets, we expect only slight growth with increased volatility. We prefer quality stocks from the healthcare, technology and energy sectors. The level of yields, on the other hand, makes bond investments attractive. In corporate bonds, we are now somewhat more cautious and prefer bonds from the BBB rating segment.

Investment Strategy 4Q 2023:

Govt. bond yields	Dec. 2023
Germany (10Y)	2.40
USA (10J)	4.00
Currencies	Dec. 2023
EURUSD	1.12
EURCHF	0.97
Equity Performances	Dec 2023
Global	7 0%/ +5%
Europa	→ 0%
USA	7 0%/ +5%

Source: Erste Group Research

Prices as of 22.09.2023, 22:00

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Editor

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Note:

Our estimates are in absolute and not in relative terms. Bond yields and equity market returns in local currencies. Past performance is not a reliable indicator of future performance.

Economy

The US economy is on track to grow in 2023 at roughly the same rate as in 2022. However, in our view a number of factors, such as a cooling labor market, falling corporate profits and rising real interest rates, point to a slowdown in the US economy. Household consumption spending will be important. Encouraging signals have come from US inflation in recent months. In the eurozone, economic stagnation continued in 2Q at +0.1% Q/Q. At country level, growth varied widely. While France and Spain posted solid growth in 2Q, Germany stagnated and Italy's GDP contracted by 0.4% quarter-on-quarter. In industry, sentiment is showing signs of bottoming out, while service providers showed signs of weakening. Thus, the outlook remains subdued for the time being. Following the current stabilization, core inflation in the euro zone should establish a slight downward trend in the coming months.

Bonds

In September, following the interest rate hike in July, the U.S. Federal Reserve decided to leave interest rates unchanged. More data is to be awaited. We expect a further cooling of the labor market and easing price pressures, and thus no further rate hike. A sell-off in the U.S. bond market since around the end of July is likely to be due to continued strong economic data. In view of the expected economic slowdown, we consider U.S. Treasuries to be attractive. At its last meeting, the ECB Governing Council signaled that the interest rate peak has been reached - assuming further progress in reducing inflation. Thus, the current interest rate level, if maintained long enough, should make a significant contribution to achieving the inflation target. Yields on German Bunds have risen - despite much weaker economic data - due to the guidance from the USA. We expect yields on short maturities to remain stable and yields on long maturities to fall.

Currencies

An anticipated slowdown of the U.S. economy as well as the expected moderate recovery of the Eurozone economy should strengthen the Euro against the currently highly valued U.S. Dollar and the Swiss Franc. In view of positive real US yields, we expect "only" a sideways movement of the gold price in 4Q 2023.

Equities

Volatility should increase on the stock market in view of higher yields and weakening global economic growth. Overall, we expect only moderate growth in the global equity index at the lower end of the range between 0% and +5%. We prefer quality stocks from the healthcare, technology and energy sectors.





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Investment Strategy 4Q 2023

Yields		Estimates				
		current	4Q23	1Q24	2Q24	3Q24
	Germany	2.78	2.40	2.40	2.40	2.40
sp	Austria	3.37	2.90	2.85	2.80	2.80
ponod	US	4.48	4.00	3.70	3.50	3.50
ب ب	CEE					
ŝ	Czech Republic	4.57	3.99	3.74	3.49	3.31
<u>ک</u>	Hungary	7.04	7.15	6.73	6.31	6.15
Ŧ	Poland	5.78	5.40	5.30	5.10	5.10
	Romania	6.88	7.30	7.10	7.00	6.80

Source: Erste Group Research estimates

С	urrencies		Estimates			
		current	4Q23	1Q24	2Q24	3Q24
a	EURUSD	1.06	1.12	1.14	1.16	1.18
Globa	EURCHF	0.96	0.97	0.97	0.98	0.98
U	Gold (USD)	1,922	1,950	1,980	1,980	2,000
	CZK	24.4	24.5	24.4	24.3	24.3
Ш	HUF	389	385	385	385	385
Ö	PLN	4.60	4.55	4.50	4.50	4.50
	RON	4.97	5.00	5.02	5.05	5.07

Source: Erste Group Research estimates

Eq	uities	Estimate			
		4Q 2023	min	max	FX
Glo	bal	7	0%	+5%	USD
	Europe	→	0	%	EUR
	USA	7	0%	+5%	USD
Regions	CEE	7	0%	+5%	EUR
gio	Emerging Markets				
Re	Brazil	7	0%	+5%	BRL
	India	7	0%	+5%	INR
	China	N	-5%	0%	USD
	Technology	7	0%	+5%	USD
	Health Care	7	0%	+5%	USD
	Industrials	7	0%	+5%	USD
s	Consumer Discretionary	7	0%	+5%	USD
tor	Energy	7	0%	+5%	USD
Sectors	Basic Materials	7	0%	+5%	USD
	Consumer Staples	N	-5%	0%	USD
	Financials	N	-5%	0%	USD
	Telecom	<u> </u>	-5%	0%	USD
	Utilities	<u> </u>	-5%	0%	USD

Source: Erste Group Research estimates



in 2Q

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Eurozone Economic Outlook

Economic weakness continues

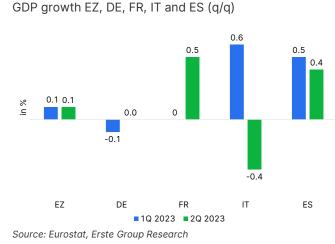
The extensive stagnation of the Eurozone economy continued in 2Q, with France and Spain support growth growth of a scant 0.1% q/q, as in 1Q. At the country level, growth varied widely. While France and Spain posted solid growth in 2Q, Germany stagnated and Italy's GDP contracted by 0.4% from the previous quarter. In Italy, investment fell in 2Q, due to a sharp decline in activity in the construction sector. Obviously, Italy, like Germany, is feeling the headwind from the recent rapid rise in interest rates on the real estate market. At the component level, private consumption continued to stagnate in 2Q and investments stabilized at a growth rate of +0.3% g/g. Encouragingly, public consumption returned to growth, though foreign trade weighed on GDP, due to declining exports.

While the sentiment of the industrial sector is showing signs of bottoming out, the sentiment of service providers has recently weakened significantly. Slight growth expected in 2023 Against this background, the growth outlook for 4Q remains subdued. However, we expect initial gradual growth impetus from private consumption, which should benefit from an end to the massive real wage losses from the third quarter. A continued tight labor market should also have a positive impact on consumer sentiment. We therefore expect the Eurozone economy to recover slowly. However, growth will remain subdued in the medium term, given the difficult environment, mainly due to high interest rates. We forecast GDP growth of 0.5% for 2023. With the end of destocking, a slight positive growth impetus should gradually return from industry from the first half of 2024. We therefore forecast a slight acceleration in growth to 1.2% for 2024.

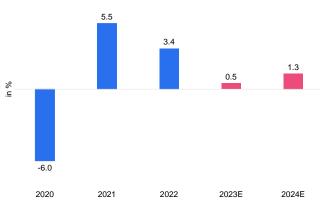
Inflation should decline further

Germany and Italy weigh on growth

Thanks to falling food price momentum, inflation should continue its downward trend. Core inflation should also establish a slightly downward trend in the coming months following the current stabilization. We forecast inflation to fall to 5.7% for 2023 as a whole and to 3.0% in 2024.



Subdued growth expected in 2023 EZ GDP growth 2020 - 2024E



Source: Eurostat, Erste Group Research



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US Economic Outlook

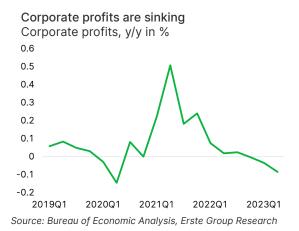
US economy has held up well so far

The massive rise in interest rates in the USA since 2022 has so far only had a clearly discernible impact in the real estate sector, which was overheated. The other sectors, however, have held up well and so the US economy is on track to grow in 2023 at about the same rate as in 2022. The continued solid US economy was a big surprise for the markets and how long the US economy

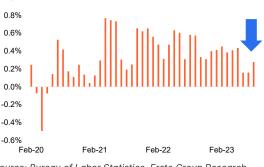
will hold up will remain a crucial issue. For us, a number of factors point to a slowdown in the U.S. economy. The negative effects of higher interest rates, for example, will become stronger. Thanks in part to high inflation, U.S. companies were able to significantly increase their sales and profits in 2021 and 2022, which made it easier to absorb higher interest rates. In the meantime, however, corporate profits are declining on a macroeconomic level. In addition, more and more maturing loans will have to be refinanced at the higher interest rates as time goes on, so companies will face further burdens from this side. All this should dampen investment. More important for the US economy, however, will be consumer spending by private households. Real income losses have been absorbed well in the past. Recently, incomes have started to grow again in real terms, which should support consumption. At the same time, however, weaker corporate profit growth probably means a weaker labor market. Another negative factor should be that savings accumulated during the pandemic supporting consumption are increasingly being used up. Overall, future consumer spending is therefore difficult to assess, but in our view the likelihood of weaker growth is higher.

There have been encouraging signals from inflation in recent months. The monthly momentum of inflation excluding energy and food prices (core inflation) has eased noticeably. The composition is also positive. Price pressures in services, where inflation is high and persistent, are also easing, albeit slowly. There is a high probability that the decline in price pressures is sustainable. However, as long as the economy remains firm, no all-clear can be given for inflation. Due to base effects, we expect core inflation to decline only slightly until the end of the year. Positive contributions from energy prices should compensate for this, so that the overall inflation rate should trend sideways until the end of the year. Inflation rates should fall further next year.

1.0%



Price pressure has softened since three months Core inflation, m/m in %



Source: Bureau of Labor Statistics, Erste Group Research

We expect a weaker US economy

Is the easing of price pressure sustainable?



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CEE Economic Outlook

We expect the CEE region to expand by 0.7% in 2023 GDP. Looking country by country, we expect Hungary to be in recession this year, while Czechia and Poland are at edge of it in 2023. These three economies contracted in the first half of the year, and more vibrant recovery is needed in the second half of the year to assure the economic expansion in 2023 in Czechia and Poland. On the other hand, Croatia and Romania outperformed the peers and we expect these two economies to grow the fastest in the region in 2023.

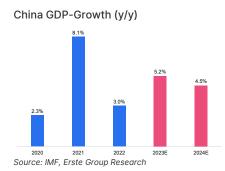
We expect CEE economies to recover in 2024 and grow by 2.8%. The recovery will be determined by improvement of global environment and extent to which private consumption regains strength. Solid nominal wage growth in combination with easing inflation should translate into increasing purchasing power of households as real wage growth accelerates gradually. Finally, monetary easing should bring some relief to households in form of lower cost of credit. Investment activity is likely to suffer as region switches to new budgeting period in utilizing EU funds. Ongoing flow of RRF funds may cushion the slowdown of the investment activity to some extent.

At this moment the risks seem to be titled to the downside, however. The external environment is expected to remain weaker than initially expected as growth forecasts for Eurozone countries are being revised down. Further, it seems that the full effects of the tightening of monetary condition are now seen as coming through with a longer lag than previously thought.

The inflation rate began to fall in the second quarter of 2023 and it has become single-digit in several CEE countries. Such a dynamic decline supports monetary easing scenario. Hungary normalized the interest rates while Poland cut the key interest rate to 6% on September meeting. Czechia should begin with monetary easing by the end of the year as well. On average, however, the inflation rate is expected at 11.9% in 2023 and is expected to drop to 5.2% in 2024.



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Emerging Markets Economic Outlook

China

China's real estate sector remains in focus. In recent weeks, possible bankruptcies of large real estate companies in China have continued to be a topic. The desired curbing of investment activities in order to get a grip on the high level of corporate and household debt is putting further pressure on the real estate sector, from which the economy is also suffering. Leading indicators show a further slowdown among service providers, after sentiment here improved significantly with the end of zero Covid policy at the beginning of the year. By contrast, China's industrial sector is likely to have found a bottom. Sentiment among industrial companies has been steadily brightening since June. For 2024, the IMF forecasts GDP growth to decline to 4.5%.

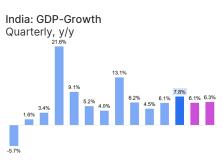
China's transformation weighs on German exports. The current year has shown that German exports in particular (especially automotive exports) have already suffered greatly from the changes in China. China now produces its own high-quality capital goods and is already competing globally in some other export markets. Germany will therefore have to increasingly look for other sales markets in Asia (e.g. India, Indonesia or Vietnam) for its export goods.

India

India's economy continues to grow very strongly by global standards. For example, GDP growth accelerated to +7.8% year-on-year in 2Q23, compared with +6.1% in the previous quarter. The main driver of the GDP increase was the contribution of private consumption, which added 3.5 percentage points to growth. Investments contributed 2.8 percentage points to GDP growth.

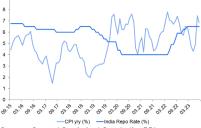
Short-term indicators in India continue to show very strong growth. The Purchasing Managers' Index (EMI) for industry rose to a three-year high of 58.6 points in August from 57.7 previously. Strong demand was key to the robust August reading, which led to the fastest increase in new orders since January 2021. In the services sector, the EMI continues to trade at the very high level of now 60.1 points (previously 62.3). The activity sub-index of the EMI showed one of the strongest increases in output since the mid-10s.

The Reserve Bank of India (RBI) left its key interest rate unchanged at 6.50% for the third consecutive month in August. However, due to the steep rise in vegetable prices, inflation concerns have recently risen again. The inflation reached a 15-month high of 7.4% in July before falling back slightly to 6.8% in August. Thus, however, inflation remains above the RBI's target range of 2% to 6%. The market consensus does not expect any further interest rate changes in the course of the year. Interest rate cuts totaling 50 basis points are then expected from mid-2024. The Indian rupee remains very stable at USD 83. By the end of 2024, the consensus forecasts a strengthening to USD 80.



3Q20 4Q20 1Q21 2Q21 3Q21 4Q21 1Q22 2Q22 3Q22 4Q22 1Q23 2Q23 23E 24E Source: Refinitiv

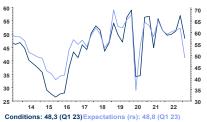
India: Inflation und Target Rate



Source: Central Statistical Org. India, RBI



Brazil: Sentiment of the industry indices



Source: Datastream, Erste Group Research

Brazil: Industrial production and retail sales year-on-year



nd. Production: -2,7% (Apr 23) Retail Sales: 1,2% (Apr 23) Source: Datastream, Erste Group Research

Brazil

Economic growth will weaken in 2024. After an expected GDP increase of +2.5% (y/y) in the current year, GDP growth should GDP growth in 2024 is expected to be only 1.5% (y/y). The growth rate of private consumption should decline from +2.0% (y/y) this year to +1.6% (y/y) in 2024. Government consumption will increase by only +1.2% (y/y) next year. Industrial production should return to a stronger growth rate of +1.5% (y/y) in 2024 than in 2023. Sentiment among purchasing managers in the industrial sector has improved slightly recently. This applies to both the assessment of the current situation and that of future developments.

At +2.3% (y/y), export growth should be lower next year than import growth. The latter will be around +3.1% (y/y) in 2024. Overall, the current account deficit for next year is expected to be of around -2.2% is expected. The forecast slowdown in GDP growth will also have a slightly negative impact on the labor market in 2024. The unemployment rate should rise from approx. 8.3% today to 8.6% in 2024 Consumer price inflation is on the decline. It should fall from 4.7% in 2023 to 4.0% next year.

The fiscal deficit is clearly negative at around -6.8% of GDP in 2024. However compared with 2023, however. This year it is expected to be -7.5% of GDP. The key interest rate is currently 13.25%. It was lowered again for the first time at the beginning of August, after 12 interest rate hikes previously. The consensus expectation is for the key rate to fall to 9% by the end of 2024. The Brazilian real weakened slightly against the USD in the third quarter. The consensus estimate is a continuation of the slight weakness of the real against the USD until the end of the year.



peak

Key interest rates very likely at their

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Eurozone ECB Main Refinancing Rate Deutsche Staatsanleihen

Yield Forecast 4Q 2023 4.5% 2.4% (10Y)

German bonds attractively valued

In September, the Governing Council decided once again to raise interest rates by 25 basis points. However, the data in the weeks prior to this had been anything but clear. Progress in reducing inflation was only moderate, but at the same time economic indicators weakened. However, this data mix was then reflected in the outlook. Based on the current assessment, the interest rate level achieved, if maintained long enough, should make a significant contribution to achieving the inflation target, the Governing Council said in the press release. Thus, the Governing Council signaled relatively clearly that the interest rate peak has been reached, provided that further progress in reducing inflation is achieved, which is what we assume. In our view, interest rates will thus remain unchanged for some time. We expect the first rate cut in the summer of 2024, but the timing is highly uncertain as the further economy and the development of inflation are very uncertain.

German yields should fall Yields on German government bonds rose since the summer. The main reason for this was the guidance from the USA. By contrast, the economic data from the euro zone did not justify this movement, as they were weak. The ECB's interest rate hike then led to even higher yields at short maturities. The expected environment in the euro zone, which will remain characterized by a persistently weak economy and stable key interest rates, argues for lower yields on longer maturities and stable yields on short maturities. However, developments in the U.S. market will remain a key factor. The development of the U.S. economy is an even greater factor of uncertainty than in the euro zone, as there has been almost no reaction to the rise in interest rates so far. We expect a moderate economic downturn in the U.S. and thus U.S. yields should fall. Generally, yield spreads within the eurozone have been little changed so far this year. The expectation is that government deficits will be reduced next year. Information on this will come from the budget drafts that countries will submit to the EU Commission in October. Should the governments' plans disappoint from the markets' point of view, risk premiums on government bonds versus Germany could rise.

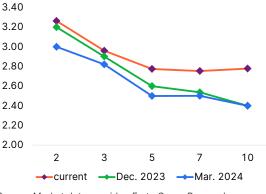


Price pressures are easing, but only slowly

Inflation excl. food and energy, in %

Source: ECB, Erste Group Research

Yields of longer maturities should decline Yields on German government bonds by maturity, in %



Source: Market data provider, Erste Group Research



US Fed mulls final interest rate move

Continued solid US economy triggers

sell-off on bond market

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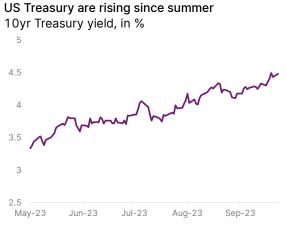
USA Federal Funds Rate US Treasuries

Yield Forecast 4Q 2023 5.25 - 5.50% 4.0% (10y)

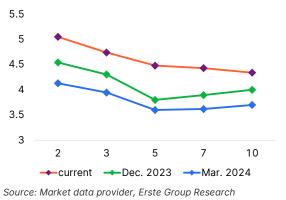
Solid US economy unsettles markets

Following an interest rate hike in July, the interest rate-setting body of the U.S. Federal Reserve (FOMC) decided in September to leave interest rates unchanged. Essentially, the idea was to wait for more data. The FOMC wants to see how and if trends in recent months, which have shown weaker price pressures and a cooling labor market, continue. Not all meeting participants are convinced that the data will be compelling enough by the end of the year. In the latest survey of meeting participants, 12 of 19 respondents expect a final rate hike before the end of the year. The others, however, believe that the interest rate peak has already been reached. Only one set of relevant monthly data will be released until the next FOMC meeting in early November, so the FOMC could save the final decision on another rate hike until the last meeting in December, unless data would clearly argue for a rate hike already before then. We assume a slow continuation of the above-mentioned trends and thus no further rate hike. However, clarity that the interest rate peak has been reached would only come from a slowdown in the economy.

The U.S. bond market saw a sell-off from around the end of July, the causes of which are not clear. The markets are likely to have reacted to the persistently good economic indicators in the USA. From the market's point of view, the solid economic situation apparently jeopardizes the ongoing weakening of price pressures and the cooling of the labor market, although the data of recent months showed otherwise. The sell-off in the bond market may also have been triggered by the unwinding of speculative positions that had bet on a weakening of the U.S. economy. This triggered a wave of selling that fed itself. Further developments will depend on economic data. In our view, the current high yields can only be justified if the economy actually remains strong and progress in containing inflation and cooling the labor market is modest. However, we expect the U.S. economy to weaken, essentially because the sharp rise in interest rates will still have an impact. Therefore, even though it is difficult to determine the peak of the selling wave still underway, we see U.S. Treasury yields as attractive.



US Yields should come down Yields of US Treasuries by maturity, in %



Source: Market data provider, Erste Group Research



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CEE Government Bonds	Yield Forecast 4Q 2023
Czech Republic	4.0% (10J)
Hungary	7.2% (10J)
Poland	6.4% (10J)
Romania	7.3% (10J)

The central banks in the region were first to begin with interest rates' increases and it seems they are first to abandon tight monetary conditions. In Hungary, one-day deposit rate (currently at 14%, down from18%) and key policy rate should be merged in September at 13%. Monetary easing should continue afterward. but pace may slow down toward year-end. Poland kicked off monetary easing in rest of region with stunning 75bp cut. The Polish Governor Glapinski said, however, that the space for further monetary easing narrowed visibly after September's decision. Czechia is expected to cut interest rate in 4Q23. Czech central bankers remain much more cautious compared to the Polish MPC members, reiterating that there is no reason to rush with monetary easing. Serbia should begin to lower interest rates in 2024, while Romania is expected to only begin monetary easing in mid-2024.

CEE currencies have lost strength from beginning of year. Although YTD, Hungarian forint and Polish zloty strengthened, CEE currencies were shaken by surprisingly large rate cut by Polish central bank. Polish zloty lost almost 4% vs. euro within a week after the September's decision, not only because of cut itself, but also due to speculation that front-loading of monetary easing shortly before October elections has been politically motivated, undermining independence of central bank.

Since the beginning of the year the long-term yields moved south in all CEE countries with spread against German bunds narrowing amid improving risk assessment. The biggest decline of long-term yields took place in Hungary and Romania. As far as outlook is concerned, the monetary easing prospects will support further decline of yields.

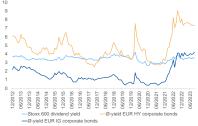


HY spreads tightened in 3Q despite business expectations slowdown HY spreads (in basis points) vs. ifo business expectations index Germany ⁵⁰ ⁵⁰

Data as of 09/20/2023

EUR IG Corporate Bond yields exceed dividend yields

Ø-corporate bond & dividend yields*, in %



Source: Erste Group Research Data as of 09/20/2023 *Ø-corporate bond yields (Tenor ~ 4-6 years); Ø-dividend yield Stoxx 600 Index

EUR-Corporate Bonds Investment Grade High Yield

Investors' risk appetite remained high in 3Q. HY bonds (+2.4%) performed better than IG bonds (+0.1%). An unusual development was observed in the HY segment. Spreads declined even though key leading economic indicators for the eurozone continued to deteriorate over the summer. HY bonds in the (weak) B rating category performed even better than BB-rated bonds, which are only one rating notch below the BBB bucket and thus the IG segment. The spreads of IG bonds tightened only slightly in 3Q. The high level of IG new issue supply is likely to have prevented clearer spread tightening.

European corporate credit metrics remained broadly stable in 2Q, although the weaker macroeconomic environment was reflected in the results of cyclical companies. Due to forward-looking borrowing of long-term, low-interest debt in previous years, there has so far been little weakening in corporates' interest coverage ratio, the ratio of operating profit to interest expense that is important for ratings. The interest coverage ratio will increasingly become the focus of investors, especially for HY issuers. This is because refinancing requirements in the HY segment will rise steadily from 2024. An increasing number of spec-grade rated bonds issued in the low-interest phase will mature. While the coupon of outstanding HY bonds averages 4.4%, secondary market yields are currently at 7.3%. Rising funding costs could pose problems for some of the lowest-rated HY issuers. Default rates are likely to rise moderately.

After outperforming in 3Q, bonds of low-rated HY issuers in particular (mainly B-rated and below) appear expensive in view of the deteriorating economic outlook, weakening consumer confidence and rising funding risks and costs. To be sure, refinancing should not be a problem for BB issuers. But the spread premium of BB bonds over BBB bonds narrowed in 3Q and is at historically low levels. For these reasons, as well as the existing geopolitical risks (especially the Ukraine war), we advise caution in 4Q and prefer bonds from the BBB rating segment.

In the IG segment, oil & gas bonds posted the strongest performance in 3Q, also thanks to rising oil prices. Oil & gas bonds continue to offer the highest risk premiums in the IG space, although their credit metrics and ratings are strong compared to other sectors. ESG or transformation risks are likely to play a key role. Oil & gas groups have one of the lowest debt payoff periods in comparison to the other sectors. Their bonds remain interesting from a risk/return perspective. The analyst consensus currently expects significant decreases in debt payoff periods for 2024 in the healthcare and chemicals sectors, among others.

Corporate bond yields (IG: 4.2%; HY: 7.3%) exceed dividend yields of European equities (3.5%) on average, as measured by the Stoxx 600 index. This has not been the case for IG corporate bonds for more than a decade. The fact that the cycle of interest rate hikes in the euro zone has either already ended or is about to end speaks in favor of bond investments.

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Forecast 4Q 2023

1.12

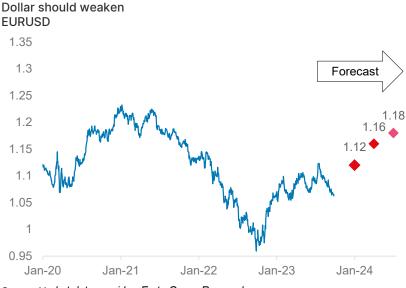
Currencies

US-Dollar

Dollar remains volatile

EURUSD was very volatile during the summer months, reflecting the uncertain development of inflation and GDP growth, especially in the U.S. but also in the eurozone. At the beginning of June, EURUSD traded at 1.07 and then rose to 1.12 by mid-July. Thereafter, the exchange rate fell back to levels most recently just above 1.06. This recent strengthening of the dollar was driven by a surprisingly solid U.S. economy, while at the same time economic data in the euro zone clouded over. In all likelihood, the extent of the strengthening was also due to a necessary repositioning of the market, as many market participants had probably previously bet on a weaker dollar. Overall, the erratic movement of EURUSD since the beginning of the year was thus continued.

The further development of the exchange rate will predominantly depend on the U.S. economy, although it should not be forgotten that the U.S. dollar is already highly valued. However, if the divergence of economic data in the U.S. and the euro zone continues, further gains of the dollar would be possible. However, we do not expect this to happen. Rather, the U.S. economy should weaken, as the sharp rise in interest rates will still have its effect. If there are signs of a slowdown in the U.S. economy, the reaction on the markets should be strong and a rapid upward movement of EURUSD should be the result. For 2024, we expect a relatively better development of the economy in the euro zone, where the economy should recover from a weak level. The US economy, on the other hand, should remain relatively weak, so we expect the dollar to weaken further.



Source: Market data provider, Erste Group Research

Slower US economy should trigger weakening of the dollar



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> Forecast 4Q 2023 0.97

Swiss Franc

SNB takes interest rate break

The SNB has left the key interest rate unchanged at 1.75% in September. The significant tightening of monetary policy over the past few quarters is counteracting the inflationary pressure that still exists. From today's perspective, it cannot be ruled out that a further tightening of monetary policy may become necessary in order to ensure price stability in the medium term, according to the SNB. The SNB will therefore closely monitor the development of inflation in the coming months. In order to ensure appropriate monetary conditions, the SNB is also prepared to be active in the foreign exchange market if necessary. In the current environment, the focus is on foreign exchange sales. We do not expect the SNB to raise interest rates further in the medium term.

The SNB is leaving its conditional inflation forecast for 2023 and 2024 unchanged at 2.2% each. For 2025, it has lowered it slightly to 1.9% (previously 2.0%). The inflation forecast for Switzerland thus remains below inflation expectations for the Euro Area. However, there should be a gradual convergence in the course of 2024. This is important for the outlook after Switzerland's significantly lower inflation in the past two years has contributed significantly to the strengthening of the Swiss franc.

In the short term, the franc still benefits from a much lower inflation level compared to the Eurozone (1.9% y/y vs. 5.3% y/y in August), while the current interest rate differential does not fully compensate for this difference. However, we expect a faster decline in Eurozone inflation vs. Switzerland in the coming months. This should allow the euro to strengthen slightly against the Swiss franc.

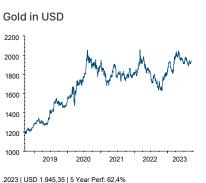
In addition, the development of the currency pair also depends on the further course of the economy and the risk appetite of global investors. If the economic picture in the Eurozone gradually brightens (mainly thanks to the end of the ongoing destocking in industry), which we currently assume, then this should also support the euro against the franc. In the event of a renewed rise in the recently reduced uncertainty in the global financial system (or the flare-up of any geopolitical conflicts), the franc can strengthen strongly against the euro at any time.

Convergence of inflation differential should hamper further strengthening of franc



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Forecast 4Q 2023 USD 1,950



Sources: Datastream, Erste Group Research

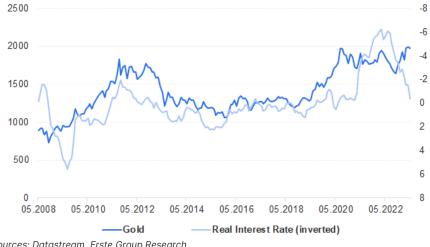
Gold

The gold price increased by +2.9% in EUR in 3Q. The gold price increase since the beginning of the year in EUR amounts to +6.3%.

The demand for gold developed slightly weaker in recent months. Purchases by global central banks weakened in the last reported quarter. Investment demand through gold-backed ETFs has declined in recent months. Gold holdings held through ETFs are down -3.9% overall in 2023. Jewelry demand, on the other hand, has increased slightly since the beginning of the year.

Real yields are clearly in positive territory as a result of the decline in inflation and due to the rise in government bond yields in the USA. This fact, but also the positive development of the stock markets, currently reduce the attractiveness of gold. The expectation that the Fed's interest rate hike cycle is already well advanced, on the other hand, offers gold investors a slightly positive perspective with regard to future price developments.

Gold price and real interest rate



Sources: Datastream, Erste Group Research

Outlook:

Real yields are already in positive territory in the USA. This fact currently stands in the way of a sustained upward movement of the gold price. We expect a sideways movement of the gold price in the range between approx. USD 1,930 - 1960 for the 4Q 2023.

Equities

Global

Rev./ Sales and Net Profit Growth (y/y, %)

_	Sales		Net P	rofit
USD	23e	24e	23e	24e
North America	1.8%	5.5%	8.3%	10.7%
Europe	0.1%	1.1%	3.1%	3.0%
Asia	-3.0%	0.2%	-11.0%	10.7%
EM Asia	0.3%	5.9%	3.8%	10.0%
EM LatAm	2.1%	8.7%	-19.0%	7.2%
World	1.5%	3.8%	3.6%	8.8%

Source: Erste Group Research Index, FactSet.

Global Regions Perf. 3Q 2023 Erste Global 1000 Index, EUR



Source: Erste Group Research Index, FactSet

Global Sector Perf. 3Q 2023 Erste Global 1000 Index, EUR

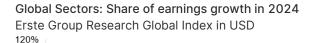


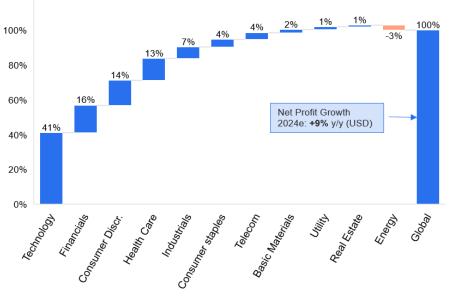
Source: Erste Group Research Index, FactSet

The global equity market index rose by +1.4% in EUR terms in the third quarter. The performance since the beginning of the year amounts to +12.4% in EUR. The US equity market continued to outperform the global equity index with an increase of +2.2% in EUR. The European equity market (in EUR: -1.5%) and the global emerging markets index (in EUR: -0.3%) also trended weaker than the overall market this quarter.

Sector indices for energy (in EUR: +11.6%), financials (in EUR: +3.6%) and telecoms (in EUR: +2.5%) posted the highest gains in 3Q. By contrast, shares in the utilities, real estate, industrial and consumer sectors underperformed.

In the 2Q reporting season, the majority of US companies reported positive sales and earnings surprises. The share of positive earnings surprises was 79%. This was well above the long-term average of 66%. After a profit decline of -5% (y/y) was realized in 2Q, positive profit growth rates are expected again from 3Q.





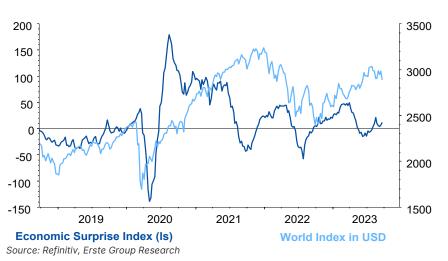
Source: FactSet, Erste Group Research

For the global equity market, sales and profit growth are expected to accelerate in 2024. Revenues should rise +3.8% (y/y) and profits +8.8% (y/y). Companies in the Technology, Financials, Consumer Cyclicals, and Health Care sectors will contribute the most to earnings growth next year. Only the energy sector is expected to make a slightly negative contribution to the earnings development of the global stock market in 2024.

Forecast 4Q 2023 0% to +5%

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Global economic data slightly better than expected in 3Q 2023 Global Economic Surprise Index

The global Economic Surprise Index is slightly in positive territory. In terms of global economic data, positive surprises currently slightly outweigh market consensus expectations. The majority of economic data was weaker than expected, particularly in Europe and China. In the USA, on the other hand, the positive surprises predominate.



Expectation 12M Forward, US Recessions (gray)



Source: Refinitiv, Erste Group Research

The valuation of the global stock market index is slightly below the long-term average. The expected P/E ratio for 2023e is 16.8x and for 2024 15.7x. European equities are valued lower than US equities in a historical comparison. The 2024e dividend yield of the global equity market is 2.3%.

Outlook:

We expect only a moderate increase in the global equity market index in 4Q. The index should post a gain at the lower end of the range between 0% to +5. In the environment of increased yields and weakening global economic growth, equity market volatility should increase. We prefer quality stocks of low-leveraged companies from the healthcare, technology and energy sectors.



Estimate 4Q	7	0% to +5%
World Index Weight		27.2%
2023 Perf. EUR		+40.6%
P/E 24e		23.1x
Net Profit y/y 24e		+20.8%
Top 3 Companies (Ma	irket Ca	p.)
Apple		
Microsoft		
Alphabet		

EGR global sector



Estimate 4Q	7	0% to +5%
World Index Weight		11.3%
2023 Perf. EUR		-0.2%
P/E 24e		17.9x
Net Profit y/y 24e		+11.7%
Top 3 Companies (Mark	et C	ap.)
Eli Lilly		
UnitedHealth Group		
Johnson & Johnson		





Global Sectors - Positive Outlook

Technology

The global technology index rose +1.6% in 3Q in EUR terms. The increase of the entire technology sector since the beginning of the year is +41%. The sector is therefore the best performing one this year.

An important reason for the strong increase is the positive profit development of the companies. In the 2Q reporting season, 91% of the US companies that dominate this sector reported earnings that exceeded expectations. The US technology sector thus had the largest share of positive earnings surprises of all US sectors.

A key reason for the positive revenue development is the continued strong demand generated by AI developments from many sectors of the economy. Companies offering hardware and/or software as well as cloud platforms for AI developments are benefiting from this. The largest companies such as Microsoft, Amazon.com, Alphabet, Oracle or NVIDIA will continue to significantly increase their sales and profits as a result.

The technology sector will be the largest contributor to global earnings growth in 2024. Profits are forecast to increase by +20.8% in 2024e. Sales should increase by +9.8% (y/y). The expected 2024e P/E ratio is 23.1x. It is above the global average and reflects stronger growth and higher profitability of the sector's companies. After the exceptionally high increase of the index since the beginning of the year, expect a performance at the lower end of the range between 0% to +5% for 4Q.

Health Care

The Health Care sector index rose by +1.4% in EUR terms in the 3Q. The performance since the beginning of the year is -0.2% in EUR. The sector index has thus significantly underperformed the global equity market index this year. The Pharmaceuticals & Biotechnology segment achieved an increase of +4.4% in EUR in 3Q. In contrast, the index for medical technology companies weakened by -4.4% in EUR.

Shares of Eli Lilly (Hold) and Novo Nordisk (Buy) benefited from a very strong increase in demand for products used in diabetes and weight loss. Weight-loss products are already a highly profitable business with plenty of potential to increase sales and profits. The companies have already developed further active ingredients in this segment, which are currently being tested by means of clinical trials.

In the reporting season for 2Q, there were mostly positive earnings surprises in both the USA and Europe. Sales were also mostly higher than expected. Next year, sales and earnings growth will be stronger than in 2023, with the consensus estimate for 2024 sales growth at +6.3% (y/y). Expected earnings growth next year is +11.7% (y/y). The sector's valuation is reasonable with a 2024e P/E of 17.9x. We expect 4Q performance between 0% to +5%.

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Estimate 4Q	7	0% to +5%
World Index Weight		12.7%
2023 Perf. EUR		+16.9%
P/E 24e		17.7x
Net Profit y/y 24e		+11.2%
Top 3 Companies (Mar	ket Ca	ap.)
Tesla		
LVMH		
Procter & Gamble		

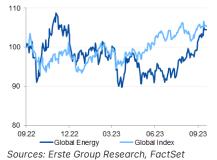
EGR global sector

EUR, indexed at 100 for 1y



Estimate 4Q	7	0% to +5%
World Index Weight		6.0%
2023 Perf. EUR		+6.2%
P/E 24e		10.4x
Net Profit y/y 24e		-2.5%
Top 3 Companies (M	arket Ca	p.)
Exxon Mobil		
Chevron		
Shell		

EGR global sector EUR, indexed at 100 for 1y



Consumer Discretionary

The index fell by -1.0% in EUR terms in the third quarter. At +16.9%, the performance since the beginning of the year in EUR terms is higher than that of the global equity market (in EUR: +12.4%). Market breadth has decreased in the last quarter. Only just under half of the stocks in the index are currently trading above their 200-day line.

The largest gains in 3Q were posted by Toyota Motor (Buy), Costco Wholesale (Buy) and Procter & Gamble (Hold). The majority of companies' 2Q earnings were better than expected in both the U.S. and Europe. Sales were also mostly higher than consensus expectations.

Consensus estimates for 2023 sales growth are +7.8% (y/y) and for 2024 +4.6% (y/y). Corporate operating margins should increase from 10% this year to 10.6% in 2024. Profits will grow at a slower pace in 2024 than this year. The consensus earnings estimate is +24.7% (y/y) for 2023 and +11.2% (y/y) for next year. These earnings growth rates are higher than those of the global equity market index.

The valuation of the stocks in this sector is reasonable with a P/E ratio 2023e of 19.8x. For 2024e, the P/E ratio is currently 17.7x. We forecast a moderate increase in the sector index for 4Q at the lower end of the range between 0% and +5%.

Energy

The energy sector index rose at an above-average rate in the 3rd quarter. It rose by +11.6% in EUR terms. The performance since the beginning of the year is +6.2% in EUR.

An important reason for the strong increase of the index in the last quarter are the production cuts recently announced by Saudi Arabia and the Russian Federation. At least in the next few months, this will mean that there will no longer be an oversupply of crude oil on the market and, for the time being, inventories will probably have to be reduced in order to meet demand. A study published by the U.S. Energy Information Administration at the beginning of September illustrates the tense situation on the oil market. According to the study, oil demand cannot be met by production alone in 3Q and 4Q.

Revenues should increase +0.4% (y/y) and profits should decline -2.5% (y/y) in 2024, according to the consensus estimate. The consensus forecast for operating margins in 2024 has recently improved. The sector's valuation is below average with a 2024e P/E of 10.4x. The 2024e dividend yield of 4.3% is very high by historical standards. We expect the global sector index to rise in the range of 0% to +5% in 4Q.



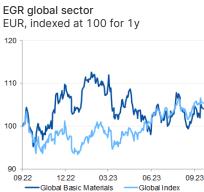
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Estimate 4Q 🛛 🐬	0% to +5%
World Index Weight	16.4%
2023 Perf. EUR	+4.7%
P/E 24e	9.9x
Net Profit y/y 24e	+5.3%
Top 3 Companies (Market Cap.)
Berkshire Hathaway	
Visa	
JP Morgan	

EGR global sector EUR, indexed at 100 for 1y $^{110}\,{}_{\rm T}$



Estimate 4Q	7	0% to +5%
World Index Weight		3.1%
2023 Perf. EUR		+0.8%
P/E 24e		13.4x
Net Profit y/y 24e		+4.3%
Top 3 Companies (Ma	arket Cap.	.)
Linde		
BHP Group		
Rio Tinto		



Sources: Erste Research Index, FactSet.

Financials

The global index for financials rose +4.5% in EUR terms in the third quarter. The year-to-date performance is +4.7% in EUR. The insurance sector index rose by +6.4% in EUR terms, while the financial services sector index gained +4.5% in EUR terms. The banking index was 1.4% higher.

The growth of credit demand has weakened significantly due to the increase in interest rates. Consumer loans in the USA, for example, recently increased at an annual rate of only +2.5%. The volume of commercial and industrial loans has actually declined since the beginning of the year.

The trend in earnings estimates is currently stable for financial stocks. Earnings growth of +9.7% (y/y) is currently forecast for 2023. Growth will slow in 2024. Profit growth should be +5.3% (y/y) next year. Non-life insurance will achieve higher profit growth rates. This segment is expected to grow +25.3% (Y/Y) this year and +13.1% (Y/Y) next year. Life insurers and financial services also have expected profit growth rates well above the sector average. The banking index should underperform in 4Q due to lower projected earnings growth (2024e: +1.5% Y/Y) within the sector.

The 2024e sector P/E ratio is 9.9x. The expected dividend yield for 2024 is above average. It amounts to 3.7%. We expect the 4th quarter a slight increase in the sector index in the range of 0% to +5%.

Basic Materials

The global basic materials sector index rose +1.6% in EUR terms in 3Q. The year-to-date performance of the overall commodity sector is +0.8% in EUR. The industrial commodities segment recorded an increase of +3.1% in EUR terms in 3Q. In contrast, the precious metals mining sector trended slightly weaker (in EUR: -0.2%). The chemicals sub-index moved sideways.

Prices for agricultural and industrial raw materials showed a slightly positive development in the last quarter. The price of copper also remained stable. According to the consensus forecast, sales and profit development will improve significantly in 2024. For this year, sales are still expected to decline by -9% (y/y) and profits by -31% (y/y). The forecast for the coming year is a stabilization of sales (2024e: +0.4%) and a moderate increase in profits of +4.3% (y/y).

The expected 2024 P/E ratio of this cyclical sector is 13.4x. It is below the historical average of the sector and also below the average of the global equity market. On the other hand, the expected dividend yield in 2024e is 3.4%, which is above the global average. Due to the improvement in growth prospects in the coming year and because of the low valuation, we expect the sector index to increase slightly in 4Q in a range between 0% and +5%.



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Estimate 4Q	2	-5% to 0%
World Index Weight		6.5%
2023 Perf. EUR		-1.9%
P/E 24e		17.4x
Net Profit y/y 24e		+6.5%
Top 3 Companies (Ma	arket Ca	p.)
Walmart		
Nestle		
Coca Cola		

EGR global sector



Estimate 4Q	-5% to 0%
World Index Weight	9.9%
2023 Perf. EUR	+6.3%
P/E 24e	17.2x
Net Profit y/y 24e	+6.3%
Top 3 Companies (Market Cap.)
Caterpillar	
UPS	
Union Pacific	



Global Sectors - Negative Outlook

Consumer Staples

The sector index fell by -1.6% in EUR terms in the third quarter. This index has shown relative weakness to the global equity market index since the beginning of the year. The performance since the beginning of the year is - 1.9% in EUR. The shares of Walmart, Anheuser Busch Inbev and Philip Morris Int. outperformed the sector index in the 3Q.

The slowdown in sales and earnings performance continues. The sales growth will be +5.1% (y/y) in 2023 and decline to 2.9% (y/y) next year. Consensus operating margin estimates are on the downside for both 2023 and 2024. The current forecast is for an operating margin of 9.6% in 2024.

Expected 2023 profit growth is +7.8% (y/y). Profit growth of +6.5% (y/y) is forecast for 2024. Next year's expected profit growth is below that of the global equity index.

The 2024e P/E ratio of the sector is 17.4x. The sector's P/E ratio valuation is above the long-term average. The expected dividend yield for 2023 is 2.8%. It is higher than that of the global equity market index. We expect the sector index to weaken in the next quarter. The performance should be in the range of -5% to 0%.

Industrials

The industry sector index fell by -1.6% in EUR terms in the 3Q. The performance since the beginning of the year is +6.3% in EUR. The shares of Caterpillar, General Electric and Union Pacific rose the most. The sector indices for companies in the electrical equipment and defense sectors were the weakest performers.

The industrial sector is suffering from the negative impact of higher interest rates, which is slowing down the investment activity of companies. As raw materials are also an important cost factor for industrial companies, the slight increase in raw material prices is also impacting the profitability of companies. In addition, the price of oil has risen again. Rising energy prices are also weighing on the profits of industrial companies.

The consensus forecast for revenue development is stagnation in 2023 (2023e: +0.2% y/y). Next year, however, revenues should again grow below average. The forecast increase is only +2.1% (y/y). Profits should increase by +6.3% (y/y) in 2024. The expected profit growth rate is also below the global average.

The sector's 2024e P/E valuation is 17.2x. The expected dividend yield in 2024 is 2%. It is lower than the global average. Given the below-average growth prospects, the valuation is not attractive. We expect the global sector index to decline in the range of -5% to 0% in 4Q.



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Estimate 4Q	-5% to 0%
World Index Weight	3.0%
2023 Perf. EUR	+4.5%
P/E 24e	13.6x
Net Profit y/y 24e	+10.0%
Top 3 Companies (Market Cap.)	
Comcast	
T-Mobile US	
Comcast	



Estimate 4Q	2	-5% to 0%
World Index Weight		2.3%
2023 Perf. EUR		-9.0%
P/E 24e		13.8x
Net Profit y/y 24e		+4.7%
Top 3 Companies (Ma	rket Ca	p.)
NextEra Energy		
Iberdrola		
Southern Co		



Telecom

The performance of the sector index in 3Q was +2.5% in EUR or +4.5% in EUR since the beginning of the year. Shares of the U.S. companies Charter Communications, Comcast, and T-Mobile were among the outperformers within the sector.

The share of positive revenue surprises was 83% in the US in 2Q. This figure was above the market average of 79%. Sales in the sector will decline -0.3% (y/y) this year, according to the consensus estimate. Next year's sales performance is also below average compared to the global equity market. Accordingly, sector sales will increase by only +1.7% (y/y) in 2024.

Profits are forecast to grow +10.0% (y/y) in 2024. Most of the expected earnings growth in the coming year is concentrated on just a few companies such as Softbank Corp, Comcast and T-Mobile US.

The sector's 2024 P/E valuation is 13.6x. The P/E ratio is lower than that of the global equity market (P/E Global 2023e: 15.7x). The expected dividend yield for this year is 3.3%. We expect a negative performance in the range of -5% to 0% in the fourth quarter due to the below-average growth momentum in the long term and the higher level of debt in this sector.

Utilities

The sector index fell by -3.6% in EUR terms in the 3Q. The year-to-date performance of -9.0% in EUR is the lowest sector performance in the global equity market index. An important reason for this weak development is declining sales this year and next year. Sales are expected to decline by - 1.1% in 2023 and weaken by -1.9% in 2024. The rise in yield levels in the last quarter is also having a negative impact on the profitability of companies due to the higher level of debt in the sector.

Sector profits will rise less next year (2024: +4.7% y/y) than this year (2023e: +8.0% y/y). The profit increase forecast for 2024 is below that of the global stock market.

The sector's expected P/E ratio for 2024 is 13.8x. The valuation is lower than the long-term average according to this ratio. The 2024e dividend yield is 4.2%. It is slightly above the multi-year average. We forecast the sector index to decline in the range of -5% to 0% in 4Q due to below-average growth prospects and high corporate debt.



Forecast 4Q 2023 0%

Europe

Profit and Sales Growth

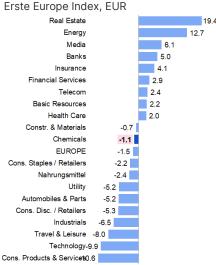
EUR, y/y, %						
	Sale	s	Net Profit			
EUR	23e	24e	23e	24e		
France	-2.5%	4.2%	4.2%	4.2%		
Germany	1.0%	1.5%	-0.6%	5.7%		
Switzerland	-4.7%	3.4%	9.8%	9.8%		
UK	-1.6%	2.3%	11.3%	4.3%		
Netherlands	-1.4%	2.5%	-13.4%	4.7%		
Europe	-2.7%	2.4%	0.2%	4.3%		

Source: Erste Group Research Index, FactSet.

Europe Index vs. Global Index EUR, indexed at 100 for 1Y



Europe Sector Perf. 3Q 2023

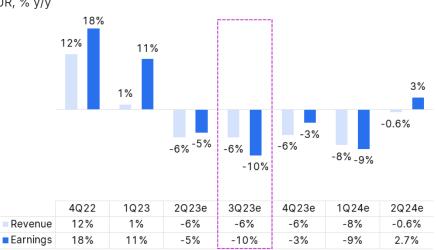


Source: Erste Group Research Index, FactSet.

The European stock index continued its slight downward trend in the 3Q, falling by -1.5% in EUR terms. Since the beginning of 2023, the increase thus amounts to only +8%. The sector indices showed a strongly differentiated development. Shares from the real estate (+19%) and energy (+13%) sectors rose significantly, while the cyclical consumer (-11%) and technology (-10%) sectors in particular suffered significant declines due to weak global demand (e.g. in China).

There was a slightly positive impulse on the European stock market at the beginning of the quarter due to the positive development in the USA in the course of the 2Q23 reporting season. In Europe, however, the 2Q reporting season was below average. At 51.5%, the share of positive earnings surprises was lower than the long-term average of 54%. The share of positive sales surprises was also lower. Profits fell by -5% (y/y) in Europe in 2Q. The profit decline will continue up to and including 1Q 2024. However, the sector view shows that the decline is particularly attributable to the highly cyclical commodities and energy sectors. For the full year 23e, the expected profit growth is +0.2%. However, the median earnings growth in the European index is clearly positive at +7.8%.

Quarterly: Net Profit and Sales Growth EUR, % y/y



Source: Refinitiv, Erste Group Research

European equities are currently valued below average with an expected P/E ratio of 12.9x for 2023. The long-term average of the last 30 years is 15.8x. For 2024e, the forecast earnings growth of +4.3% results in an expected P/E ratio of 12.7x. The dividend yield of 3.5% is above the global yield of 2.2%.

Outlook:

We expect unchanged performance in the European equity market in 4Q due to stagnant 2023e earnings. Healthcare and financial stocks (esp. insurance) with above-average growth and high profitability offer the best risk/reward profile. Energy stocks are our preferred cyclical sector as market earnings expectations will improve due to the recent significant increase in oil prices and the sector offers a high dividend yield of 5.2%.

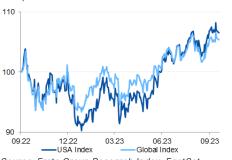
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Forecast 4Q 2023 **7** 0% to +5%

USA Index USD 2023e 2024 +2.3% Sales +5.6% +6 7% +11.0% FRIT Net Profit adj +10.1% +10.9% ΡE 20.8x 18.7x Div. Yield 1.6% 1.5%

Source: Erste Group Research Index, FactSet.

USA Index vs. Global Index EUR, indexed at 100 for 1Y



Source: Erste Group Research Index, FactSet.

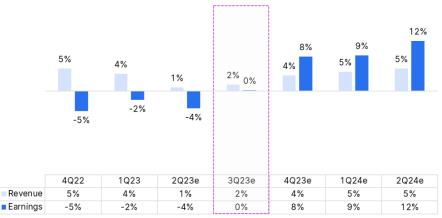
The US stock market continued its upward trend in the 3rd quarter. It rose by +2.2% in EUR terms. The sector indices for energy, financials, telecoms and technology achieved above-average performances. By contrast, the sector indices for media, utilities, and consumer goods underperformed the overall market.

The ISM index for US industry stood at 47.6 points in August. This index improved over the course of the last quarter. However, it continues to indicate contraction in the industrial sector. The new orders index, at 46.8 points, signals a downward trend in new orders. By contrast, the trend in the services sector is developing positively. The relevant ISM Services Purchasing Managers' Index stood at 54.5 points in August. It has recently risen again.

US corporations reported a sales increase of +1.0% (y/y) and a profit decline of -4.0% (y/y) for 2Q. The percentage of positive earnings surprises was 79%, well above the long-term average of 66%. For 3Q, sales are expected to increase slightly by +1.5% (y/y) and profits by +0.2% (y/y). From 4Q onwards, sales and profits should start to rise more strongly again. Profits should grow by +8.2% (y/y) in 4Q.

Expected Sales & Net Profit Growth

Consensus forecasts per quarter



Source: FactSet, Erste Group Research

Next year, sales and profits will grow more strongly than this year. The consensus forecast for sales development is an increase of +5.6% (y/y) in 2024. Companies should also be able to increase operating margin in 2024. It should rise from 16.2% in 2023 to 17% next year. Profits are expected to increase by +10.9% (y/y) in 2024. The 2024e P/E valuation of the stock market is 18.7x. The P/E ratio is slightly above the long-term average. The expected dividend yield for 2023 is 1.6%.

Outlook: We expect the US leading index to rise on the positive outlook for improving sales and earnings growth rates will continue to rise in 4Q. Our expected growth is in the range of 0% to +5%.

USA



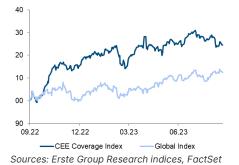
Forecast 4Q 2023 **7** 0% to +5%

CEE coverage index

EUR	2023e	2024e
Sales	3.3%	-0.7%
EBIT	-5.2%	-4.2%
Net Profit adj.	-0.2%	-8.8%
PE	7.5x	8.2x
Div. Yield	4.5%	4.7%

Sources: Erste Group Research Estimates.

CEE coverage index vs. global index Indexed at 100, EUR



CEE

While the stock markets in Central and Eastern Europe have been quite robust for most of the year - in line with international markets - the beginning of August was the moment when sentiment tipped the markets into a sideways trend. The key risk factors, summarized in the growth outlook and monetary policy, have not changed in importance, but overall, sentiment currently seems unable to bring this into anything other than a sideways market movement at best. This should also be essential for the market's performance in 4Q.

Corporate earnings growth in the region continues to show moderate but positive momentum. On a 12-month horizon, the consensus still expects negative growth for the region. However, the region is managing to "grow out" of this negative outlook and in the course of 4Q, a sustainable growth outlook may also have re-established itself, which should also give the regional stock markets a more sustainable boost.

In such a currently rather wait-and-see scenario, the current valuations certainly offer support. Thus, the current outlook is definitely correctly reflected in valuations, especially by quite large discounts to historically accustomed valuations.

Central banks in the region had already reacted to massive inflationary pressures early on by raising interest rates, earlier than the ECB. In this respect, the extent of the latest cut in Polish interest rates alone was a surprise, but not the fact itself. Hungary and the Czech Republic should also follow with easing of monetary policy. However, it remains to be seen whether and to what extent the local stock markets will thus be able to detach themselves from the international mood.

As we expect a rather subdued development overall in 4Q, differences between the individual markets should be rather small. In anticipation of the elections, Poland may currently bear a somewhat higher political risk. Turkey has started to react to the massive inflation figures, but whether the market will have the necessary confidence in the new direction of the Turkish central bank remains to be seen. Currently, the weakness of the currency continues to look like any gains could fall victim to a weak exchange rate.

As a major constraint on growth, increased costs continue to have a significant impact on cyclical stocks, whereas defensives are better able to defend their margins. Banks continue to lead the way in positive earnings revisions, although the momentum in earnings expectations is already weakening noticeably. In this respect, the still large discount to historical valuations should also lose weight. Utilities and energy stocks are showing increasing momentum in earnings growth and, at least in the case of energy stocks, this development is adding to an attractive valuation. Selected industrial stocks could offer an early anticipation of the economic recovery with a thoroughly attractive discount in valuation.



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> Forecast 4Q 2023 **7** 0% to +5%

Real Estate Europe

The Stoxx 600 Real Estate Index recovered some of its losses since the beginning of the year but remains a clear underperformer with -4% YTD. Of the 19 sub-indices of the Stoxx 600, only Basic Resources stocks ended up in deeper red territory. In July and August, most companies released figures for the first half of the year, and in most cases, these were characterized by further portfolio write-downs. For example, Vonovia, which specializes in residential real estate, reported a further impairment charge of EUR 2.7 billion in Q2, bringing the total portfolio write-down to EUR 6.1 billion in H1. This corresponds to a total of around 6.6% of the total portfolio. Aroundtown, which is broadly diversified and represented in all asset classes, had to take write-downs amounting to 6% of the portfolio in H1.

The problems the sector is currently confronted with, remain the same. These include first and foremost the limited access to capital. Companies are struggling to refinance, and new financing is driving up financing costs. These are narrowing spreads to rental yields, severely impacting the attractiveness of the sector. Companies are reporting delays in construction and the start of new projects, which is also affecting some of the construction industry. Many companies are trying to sell parts of their portfolios to increase liquidity or reduce debt, but they are also encountering challenges here. Due to the different price expectations of potential buyers and sellers, the number of transactions has dropped sharply. Balance sheet quality is currently the top priority. It is likely that more highly indebted companies will slip into insolvency in the coming months.

Nevertheless, market sentiment has recently improved slightly. After an interim low at the end of June, the Stoxx 600 Real Estate has recovered somewhat and is showing a slight upward trend. Since no further interest rate steps are expected from the ECB, the end of the line seems to have been reached. Increasing visibility, a decline in core inflation and the prospect of falling yields should continue to support the sector in 4Q, which is why we expect a performance in the range of 0-5%.



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Forecast 4Q 2023 🔰 -5% to 0%

2023e	2024e
-1.0%	+6.5%
+2.5%	+10.1%
+2.6%	+9.4%
7.8x	7.2x
4.1%	4.3%
	-1.0% +2.5% +2.6% 7.8x

Quelle: Erste Group Research Indizes, FactSet

China Index vs Global Index EUR, indexed at 100 for 1v



China

The Erste China Index continued its downward trend this year in 3Q. The index, with its 66 stocks, fell -3.1% in EUR terms in the last quarter. The highly weighted shares of Tencent (-8%), as well as real estate and banking stocks fell the most following ongoing uncertainties about the longer-term solvency of major real estate developers. In contrast, the two shares of China's major oil companies performed positively. Both PetroChina (+8%) and the slightly smaller CNOOC (+26%) benefited from the bull market in the global oil market and showed significant outperformance.

One of the main reasons for the negative performance of the stock market was the persistently weak leading indicators of the Chinese economy

during 3Q. The key industrial purchasing managers' index (EMI) improved slightly to 51.0 points in August from 49.2 points in July. The index was above the neutral level of 50, signaling the first significant improvement in manufacturing conditions since February. In the services sector, the EMI fell from 54.1 to just 51.8 points in August. This is the lowest value in eight months.

Consensus estimates for 2024e sales and profits continued to fall in 3Q. Profits are expected to rise +2.6% in 23e. Next year, +9.4% is now expected. The Chinese equity market is lowly valued by global standards, with a P/E ratio of 7.8x (23e) and a dividend yield of 4.1%. We expect a negative performance of Chinese equities of -5% to 0% in the fourth quarter.

India

Forecast 4Q 2023 **7** 0% to +5%

EGR India Index		
USD	2023e	2024e
Sales	+5.8%	+5.0%
EBIT	+12.3%	+12.5%
Net Profit adj.	+12.0%	+13.5%
PE	22.3x	19.6x
Div. Yield	1.7%	1.7%
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Source: Erste Group Research Indizes, FactSet.

India Index vs Global Index EUR, indexed at 100 for 1y



The Indian stock market continued its upward trend, rising +4.3% in EUR terms in 3Q. The market breadth of the movement was good in this respect, as 74% of the stocks in the index achieved a positive performance. Shares of technology group Tata Consultancy Services (+12%) and also ICICI Bank (+5%), which we recommend as a buy, performed particularly well.

Expected revenue growth for 23e in USD terms remained unchanged at

+6% in 3Q. Earnings 23e should rise by - by global standards - a strong +12% (y/y). In this context, only 8 of the 46 companies are expected to see a decline in profits. The declines are forecast especially for commodity companies such as Tata Steel or also Vedanta. In contrast, large caps such as Tata Motors, Reliance Industries and Tata Consultancy Services are expected to post significantly higher profits this year.

The equity market's valuation is higher than the emerging market average, with a P/E ratio of 22.3x for 23e. This is due to the above-average growth rates of sales and profits, as well as the high profitability of Indian companies. For example, the return on equity is 15%. The operating margin should reach about 18% in 2024. We expect a positive return on Indian equities in the range of 0% to +5% in 4Q, as long-term growth prospects remain above average by global standards.



Forecast 4Q 2023

EGR Brazil Index USD 2023 2024e +6.2% Sales -7 0% EBIT -18.4% +6.3% Net Profit adj. -29.4% +7.7% PF 8 2x 7 6x Div. Yield 7.2% 6.2%

Quelle: FactSet, Erste Group Research

Brazil Index vs. Global Index EUR, indexed at 100 for 1Y



Brazil

The Brazilian benchmark index moved sideways in the 3rd quarter (+0.8% in EUR). The best performances in this period were achieved by the shares of Petrobras, Banco BTG Pactual and the commodities group Vale.

The economic situation of the companies will not improve significantly until

next year. Profits this year will still be down by a total of -29% (y/y) this year. Revenues should then rise +6.2% (y/y) next year, according to the consensus estimate. The expected 2024 corporate operating margin should be around 26.8%. In contrast, it is expected to increase by +7.7% (y/y) in 2024.

The valuation of the stock market according to the expected P/E ratio in

2024 is 7.6x. It is below the global average. The dividend yield forecast for 2024 is 6.2%. It is thus above average. We expect the stock market to rise slightly in 4Q due to its favorable valuation and because of the positive growth prospects of companies. The index increase should be in the range of 0% to +5%.



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Tables & Appendix

Economic indicators

		GD (% yc		Infla (%)		Ui emp (%	loy.	CA Bal (% Gl		Fisc Balar (% GI	ice	Gro De (% G	bt
	2	23e	24e	23e	24e	23e	24e	23e	24e	23e	24e	23e	24e
	Eurozone	0.5	1.2	5.7	3.0	6.8	6.8	0.6	0.9	-3.7	-2.8	89.8	89.0
	Germany	-0.3	1.0	6.2	3.1	3.3	3.3	4.7	5.1	-3.7	-1.9	67.2	66.5
	France	0.8	1.1	5.0	2.5	7.4	7.3	-1.2	-0.7	-5.3	-4.8	111.4	112.4
Europe	Spain	2.5	2.0	4.3	3.2	12.6	12.4	0.9	0.8	-4.5	-3.5	110.5	108.3
Eur	Italy	0.8	1.6	4.5	2.6	8.3	8.4	0.7	1.0	-3.7	-3.3	140.3	140.0
	Austria	0.2	1.0	7.8	4.0	4.9	4.7	1.3	1.9	-3.2	-1.6	77.0	75.1
	UK	0.4	1.0	6.8	3.0	4.2	4.7	-5.2	-4.4	-5.8	-4.4	106.2	109.7
	Switzerland	0.8	1.8	2.4	1.6	2.3	0.0	7.8	8.0	0.4	0.2	37.5	36.1
	Poland	0.2	2.3	12.1	6.0	5.2	5.0	2.5	1.0	-5.0	-3.8	50.0	51.0
Europe	Turkey	3.0	2.8	50.6	35.2	11.0	10.5	-4.0	-3.2	-6.5	-5.7	35.0	36.7
Eur	Czechia	0.0	2.5	11.0	2.1	2.9	3.4	0.8	1.0	-4.0	-2.8	45.3	45.8
Eastern	Romania	2.1	3.3	10.4	6.5	5.6	5.7	-6.9	-6.5	-5.5	-4.3	47.8	47.7
Eas	Hungary	-0.6	3.2	17.9	5.5	3.8	3.5	-0.5	0.3	-4.5	-3.6	71.1	69.3
	Slovakia	1.5	2.5	11.2	6.0	6.1	6.3	-5.6	-5.0	-5.5	-4.3	57.4	56.7
	USA	2.0	1.1	4.1	2.5	3.8	4.9	-2.7	-2.5	-6.3	-6.8	122.2	125.8
6	Canada	1.7	1.4	3.9	2.4	5.8	6.2	-1.1	-1.1	-0.4	-0.4	105.1	102.2
Americas	Brazil	2.1	1.2	5.0	4.8	8.2	8.1	-2.7	-2.7	-8.8	-8.2	88.4	91.5
me	Chile	-1.0	1.9	7.9	4.0	8.3	7.9	-4.2	-3.8	-1.8	-1.2	36.6	38.5
4	Mexico	2.6	1.5	6.3	3.9	3.3	3.5	-1.0	-1.0	-4.1	-2.7	55.6	55.8
	Colombia	1.0	1.9	10.9	5.4	11.3	10.9	-5.1	-4.6	-4.0	-2.1	62.0	61.1
	China	5.2	4.5	2.0	2.2	4.1	3.9	1.4	1.1	-6.9	-6.4	82.4	87.2
	Japan	1.4	1.0	2.7	2.2	2.3	2.3	3.0	4.0	-6.4	-4.0	258.2	256.3
<u>a</u>	India	6.1	6.3	4.9	4.4	na	na	-2.2	-2.2	-8.9	-8.3	83.2	83.7
Asia	Indonesia	5.0	5.0	4.4	3.0	5.3	5.2	-0.3	-0.7	-2.6	-2.5	39.1	38.8
	South Korea	1.4	2.4	3.5	2.3	3.7	3.7	2.2	2.8	0.0	-0.2	55.3	55.9
	Thailand	3.4	3.6	2.8	2.0	1.0	1.0	1.2	3.0	-3.1	-3.1	61.0	61.6
	Australia	1.6	1.5	5.3	3.2	4.0	4.1	1.4	0.2	-3.1	-2.8	59.4	62.4
	South Africa	0.3	1.7	5.8	4.8	34.7	34.7	-2.3	-2.6	-5.9	-6.1	72.3	74.0
	World	3.0	3.0										
L													

Source: IMF, EU Commission, Erste Group Research estimates

Forecasts¹

GDP	2021	2022	2023	2024		
Eurozone	5.3	3.5	0.5	1.2		
US	5.9	2.1	2.0	1.1		
Inflation	2021	2022	2023	2024		
Eurozone	2.6	8.4	5.7	3.0		
US	4.7	8.0	4.1	2.5		
Currency		current	Dec.23	Mar.24	Jun.24	Sep.24
EURUSD		1.06	1.12	1.14	1.16	1.18
EURCHF		0.97	0.97	0.97	0.98	0.98
Interest rates		current	Dec.23	Mar.24	Jun.24	Sep.24
ECB MRR		4.50	4.50	4.50	4.25	4.00
ECB Deposit Ra	te	4.00	4.00	4.00	3.75	3.50
3M Euribor		3.96	3.99	4.02	3.79	3.57
Germany Govt.	10Y	2.75	2.40	2.40	2.40	2.40
Swap 10Y		3.29	2.90	2.90	2.90	2.90
Interest rates		current	Dec.23	Mar.24	Jun.24	Sep.24
Fed Funds Targ	et Rate*	5.33	5.38	5.38	5.13	4.63
3M Libor		5.66	5.46	5.46	5.04	4.54
US Govt. 10Y		4.46	4.00	3.70	3.50	3.50
EURUSD		1.06	1.12	1.14	1.16	1.18
*Mid of target ran	ge					
Interest rates		current	Dec.23	Mar.24	Jun.24	Sep.24
Austria 10Y		3.35	2.90	2.85	2.80	2.80

Source: Market data provider, Erste Group Research

0.59

0.50

0.45

0.40

0.40

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 $^{^{1}}$ By regulations we are obliged to issue the following statement: Forecasts are no reliable indicators for future performance



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Equities

Erste Global 1000 Index

					Weight	Pe	rforma	nce (%)	Growth (%, y/y)						
			No. of	Mkt. Cap.	(%)		EU	R		Sal	es	Net Pro	fit Adj.	P/	<u>E</u>	DY
	Erste Global 1000 Index		Comp.	EUR bn	World	1M	3M	12M	YTD	23e	24e	23e	24e	23e	24e	23e
-	World	USD	1,123	62,423	100	3.7	2.0	7.1	12.4	0.6	3.8	3.6	8.8	16.7	15.3	2.1
	North America	USD	553	40,341	64.6	3.7	3.5	7.4	16.3	1.8	5.5	8.3	10.7	20.4	18.4	1.6
	Canada	USD	47	1,688	2.7	5.1	3.9	-2.1	5.3	-4.8	4.0	-14.2	7.9	14.5	13.4	3.3
	USA	USD	506	38,654	61.9	3.7	3.5	7.9	16.8	2.2	5.6	10.1	10.9	20.8	18.7	1.5
	Europe	EUR	250	10,604	17.0	1.7	-0.7	14.1	8.3	-2.7	2.4	0.2	4.3	13.1	12.6	3.5
	Belgium	EUR	3	147	0.2	3.4	1.3	10.4	-2.1	11.2	4.5	2.6	12.4	15.4	13.7	2.8
	Denmark	EUR	11	565	0.9	0.1	4.7	33.2	14.8	-7.3	6.1	-45.9	1.7	24.5	24.0	1.6
	Finland	EUR	6	120	0.2	4.7	-3.7	-9.3	-15.1	-8.0	3.5	-20.0	11.0	14.7	13.2	4.6
	France	EUR	41	2,425	3.9	0.9	-1.4	21.3	12.7	-2.5	4.2	4.2	4.2	14.3	13.7	3.0
S	Germany	EUR	37	1,391	2.2	0.2	-3.2	16.9	8.0	1.0	1.5	-0.6	5.7	10.8	10.2	3.7
Developed Markets	Ireland	EUR	11	274	0.4	3.1	3.9	28.8	19.8	8.9	6.4	18.0	11.8	18.0	16.1	0.9
Ma	Italy	EUR	13	386	0.6	2.7	3.2	31.7	22.6	-15.8	1.7	6.4	0.9	9.6	9.5	5.6
bed	Netherlands	EUR	20	1,105	1.8	0.5	-2.2	12.8	8.6	-1.4	2.5	-13.4	4.7	15.1	14.4	2.8
elop	Norway	EUR	5	169	0.3	9.9	12.6	-5.3	-5.0	-25.1	-1.8	-50.5	1.0	9.6	9.5	9.3
Dev	Spain	EUR	14	517	0.8	3.2	0.7	23.7	17.8	-1.9	-1.0	3.7	1.0	11.7	11.6	4.8
	Sweden	EUR	20	470	0.8	1.5	-3.6	6.4	-0.2	6.4	-1.4	96.1	-6.2	12.0	12.8	4.0
	Switzerland	EUR	26	1,542	2.5	2.0	0.4	5.6	5.5	-4.7	3.4	9.8	9.8	17.7	16.1	3.4
	United Kingdom	EUR	39	1,424	2.3	3.4	-1.2	4.3	2.5	-1.6	2.3	11.3	4.3	10.0	9.6	3.8
	Asia/Pacific	USD	159	5,352	8.6	7.5	0.6	8.8	11.0	-3.0	0.2	-11.0	10.7	14.2	12.9	3.7
	Japan	USD	96	3,115	5.0	9.3	3.4	15.4	16.6	-2.9	-2.7	2.4	3.5	14.8	14.3	3.5
	Singapore	USD	5	175	0.3	4.6	2.9	-3.9	-4.2	6.4	1.3	15.4	1.5	9.2	9.1	5.6
	Australia	USD	22	930	1.5	5.7	-2.4	-3.8	-1.8	-1.9	-0.4	-14.6	-3.6	14.5	15.1	4.4
	South Korea	USD	20	744	1.2	5.2	-3.5	9.4	14.0	-0.6	7.7	-46.4	71.6	19.4	11.3	2.0
	Taiwan	USD	16	389	0.6	4.1	-6.6	-0.3	6.1	-11.0	6.0	-18.4	17.1	8.9	7.6	3.6
	Emerging Asia/Pacific	USD	131	5,142	8.2	3.7	-1.6	-7.3	-3.6	0.3	5.9	3.8	10.0	10.6	9.6	3.2
ets	China (incl. HK)	USD	66	2,985	4.8	3.1	-5.9	-7.3	-7.1	-1.0	6.5	2.6	9.4	7.8	7.2	4.1
Markets	India	USD	46	1,741	2.8	5.6	5.9	-7.1	2.2	5.8	5.0	12.0	13.5	22.3	19.6	1.7
	Indonesia	USD	6	186	0.3	0.9	0.4	-5.6	8.6	3.9	4.4	13.3	7.9	14.0	13.0	4.0
Emerging	Thailand	USD	7	140	0.2	0.4	3.3	-9.6	-4.1	-3.8	0.3	-16.1	12.6	18.6	16.5	3.0
mer	Emerging Americas & AF/ME	USD	22	825	1.3	4.7	-0.3	3.6	15.7	2.1	8.7	-19.0	7.2	11.1	10.4	5.0
ш	Brazil	USD	12	446	0.7	6.2	-2.9	-3.4	11.0	-7.0	6.2	-29.4	7.7	8.2	7.6	7.2
	Mexico	USD	8	270	0.4	-0.2	-1.5	14.1	19.2	19.8	12.1	33.3	4.0	14.5	14.0	3.6
	Global Sectors															
	Basic Materials	USD	62	1,922	3.1	4.7	1.3	5.1	0.8	-9.0	0.4	-30.7	4.3	14.0	13.4	3.5
e Sectors	Consumer Discretionary	USD	157	7,923	12.7	4.1	-0.3	3.6	16.9	7.8	4.6	24.7	11.2	18.9	17.0	1.5
	Consumer Staples	USD	83	4,054	6.5	1.0	-1.5	-3.5	-1.9	5.1	2.9	7.8	6.5	18.3	17.2	2.8
	Energy	USD	64	3,755	6.0	5.9	13.1	7.5	6.2	-11.9	0.4	-20.7	-2.5	10.2	10.5	4.5
	Financials	USD	196	10,216	16.4	5.4	4.5	2.8	4.7	3.3	4.4	9.7	5.3	10.4	9.9	3.5
	Health Care	USD	111	7,044	11.3	0.8	1.6	2.7	-0.2	4.3	6.3	7.3	11.7	20.0	17.9	1.8
Erste	Industrials	USD	168	6,165	9.9	1.1	-0.2	8.8	6.3	0.3	2.1	-7.6	6.3	18.1	17.0	2.0
	Real Estate	USD	47	1,068	1.7	1.8	-1.6	-14.2	-5.1	1.5	5.8	-2.6	6.8	21.6	20.2	3.8
	Technology	USD	140	16,964	27.2	4.9	2.0	23.0	40.6	1.8	9.8	10.6	20.8	26.1	21.6	0.8
	Telecom	USD	40	1,863	3.0	5.4	4.1	-1.8	4.5	-0.3	1.7	39.8	10.0	14.6	13.3	3.8
	Utility rce: Erste Group Research, Eac	USD	55	1,449	2.3	1.0	-4.5	-16.2	-9.0	-1.1	-1.9	8.0	4.7	14.4	13.8	4.1

Source: Erste Group Research, FactSet. Closing Prices as of: 19.09.2023.



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Erste CEE Indices

				Weight		Performance (%)		Growth (%, y/y)								
		No. of	Mkt. Cap.	(%)			EL	JR		Sa	les	Net Pr	ofit Adj.	P/	E	DY
Erste CEE Index		Comp.	EUR bn	CEE		1M	3M	12M	YTD	23e	24e	23e	24e	23e	24e	23e
CEE Coverage	EUR	157	367	100	-	1.3	- 1.1	16.2	8.2	3.3	- 0.7	- 0.2	- 8.8	7.5	8.2	4.5
CEE Austria	EUR	36	117	32.0		3.0	2.8	5.1	2.3	- 3.2	- 1.3	- 9.5	- 2.3	7.3	7.4	5.7
CEE Czech Republic	EUR	8	41	11.0	-	1.2	- 6.2	3.5	12.1	19.0	- 5.7	- 28.2	- 5.0	16.3	17.1	4.3
CEE Croatia	EUR	11	7	1.9		2.0	6.8	23.8	26.0	9.8	5.9	18.2	12.9	19.2	17.0	3.2
CEE Hungary	EUR	4	22	6.1		2.8	7.0	44.4	30.2	- 7.1	- 3.9	- 5.5	12.8	6.3	5.6	5.3
CEE Poland	EUR	78	137	37.5	-	7.2	- 8.4	24.4	9.8	16.4	0.9	29.6	- 20.3	6.6	8.3	2.8
CEE Romania	EUR	9	19	5.1		2.2	2.0	9.6	8.8	- 19.9	- 0.4	- 24.6	3.3	7.2	7.0	8.5
CEE Serbia	EUR	2	2	0.4		1.1	- 0.3	9.0	4.5	- 8.5	1.2	- 42.2	- 18.4	3.7	4.5	9.8
CEE Slovenia	EUR	2	4	1.0		2.4	- 6.5	16.8	16.8	3.5	4.4	- 10.8	5.0	10.9	10.4	5.5
CEE Turkey	EUR	6	18	5.0		11.0	48.7	59.7	- 0.8	- 25.4	- 7.2	- 27.3	- 5.2	8.5	9.0	5.5

Source: Erste Group Research, FactSet. Closing Prices as of: 19.09.2023.



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