# ECOWEEK

N°20-26



3 July 2020

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### **EDITORIAL**

"How to spend it? Vouchers versus VAT cuts"



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# **EDITORIAL**

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### HOW TO SPEND IT? VOUCHERS VERSUS VAT CUTS

The bleak outlook for the labour market implies there is a strong case for measures to boost consumer spending in order to keep the recovery on track. A host of instruments can be considered: vouchers, VAT rate cuts, income tax cuts, tax credits, negative income taxes. Amongst these, a voucher programme offers many advantages given the possibility for fine-tuning the target group, the final beneficiaries, the type of spending and the regional dimension. However, it comes with considerable administrative costs.

Survey, activity and spending data are improving in countries where the lockdown measures have been eased. At the same time, the frequency of corporate restructurings and announcements of lay-offs has increased, painting a bleak outlook for the labour market.

Given the weight of household consumption in GDP<sup>1</sup>, there is a strong case for trying to boost consumer spending in order to keep the recovery on track. Several countries have already taken initiatives in this respect, such Germany -temporary VAT cut, incentives to buy electrical car- or France -incentives for buying environment-friendly cars. In general, a variety of measures can be considered to stimulate spending. In addition to those already mentioned, there are vouchers, income tax cuts, tax credits<sup>2</sup>, negative income taxes<sup>3</sup>, etc.

The choice may depend on different factors. First, there is the ease and speed of implementation. Tax cuts, tax credits and negative income taxes score high in this respect whereas distributing vouchers take more time and are administratively cumbersome. Second, there is the question of how fast the additional spending power becomes available. For VAT cuts, once passed into law, this can be quick. For vouchers it takes more time as it depends on the efficiency of the distribution system whereas an income tax cut only leads to higher spending power with considerable delay.

A third, important consideration is the possibility to target the beneficiaries. Rather than having everybody benefitting, a government might want to reach low income households or people having lost their job. Such a preference can be based on ethical grounds -helping those who suffer most- but also on economic considerations because these target groups can have a higher marginal propensity to consume out of extra income. This would imply a bigger bang-per-buck for the economy at large. This type of targeting is very much feasible with vouchers and income tax measures but not with VAT cuts.

Forth, the ability to focus on certain expenditure items is high in case of vouchers and VAT reductions but is absent for the other measures. Governments might want to focus on certain goods and services, in an effort to kill two birds with one stone -e.g. a subsidy for buying an electric car has an economic effect but is also welcome in the context of climate change policy-, to favour certain sectors which suffer from

3. A negative income tax means that taxpayers earning less than a certain threshold would receive money from the government, rather than paying income taxes.

subdued demand and high unemployment or to target activities with a high domestic value added and a low import content.

Fifth, vouchers can also be limited to people living in certain regions, towns and villages. The rationale would be based on a bigger multiplier effect in those parts of a country suffering from a deeper recession. The regional or local government could introduce such a programme as well. Income tax related measures could also be deployed regionally. Sixth, in case of vouchers, the cost of the initiative is known in advance<sup>4</sup>. For several other measures, any estimate will be very imprecise and depend on hypotheses. Finally, there is the important question of who is the direct financial beneficiary<sup>5</sup>. For most instruments, this is the household but in case of a VAT reduction, producers including

4. To be precise, this concerns the maximum cost. In reality, some people might not use the vouchers thereby lowering the cost of the programme.

5. A measure has a direct beneficiary -who benefits from the voucher, tax cut, etc.- and indirect beneficiaries, benefitting from the increased spending of the direct beneficiaries.

### VOUCHERS VERSUS VAT CUTS

|   | Vouchers   | Temporary<br>VAT cut          | Income tax<br>cut | Tax credit | Negative<br>income tax |
|---|--|-------------------------------|-------------------|------------|------------------------|
| Speed of<br>implementation                  | slow   | high                          | high              | high       | high                   |
| Speed of money being available              | average  | high                          | slow              | high       | slow                   |
| Possibility to target<br>beneficiaries      | high   | no                            | high              | high       | high                   |
| Possibly to target in<br>terms of items     | high   | high                          | no                | no         | no                     |
| Possibly to target in<br>terms of geography | can be easily<br>applied<br>regionally,<br>locally | difficult                     | possible          | possible   | possible               |
| Cost estimate                               | precise in<br>terms of<br>maximum<br>cost          | imprecise                     | imprecise         | precise    | imprecise              |
| Direct beneficiary                          | consumers  | consumers<br>and<br>producers | consumers         | consumers  | consumers              |
|   |  |                               |                   | SOURCE     | BNP PARIBA             |

A voucher programme to boost household spending offers many advantages given the possibility for fine-tuning the target group, the final beneficiaries, the type of spending and the regional dimension.



<sup>1.</sup> In 2019, private consumption represented 53.5% of GDP in the eurozone, 53.7% in France, 52.2% in Germany and 68.0% in the US (data based on national sources).

<sup>2.</sup> A tax credit is an amount that can be deducted from the income taxes which are owed.

shopkeepers may try to keep some of the benefit for themselves by lowering their prices less than the decline in indirect taxes.

All in all, a voucher system has many advantages if the objective is to kickstart spending, in particular because it allows for targeted measures with a with a maximum cost known from the outset. However, they come with a considerable administrative cost. Tax credits also score high on most dimensions.

Focussing on vouchers and VAT cuts -measures which seek to directly influence consumption- the key question of course is about their macroeconomic effectiveness, in terms of impact on consumption and GDP. A key condition is the temporary nature of the measures, creating an incentive to quickly step up spending. This is far less likely in case of a permanent reduction in VAT or if vouchers would not expire.

Like with any increase of domestic demand, the multiplier effect will depend on the import leakage -to what extent does higher domestic demand lead to increased imports- but a key factor is the existence of substitution effects. Households may decide to maintain their level of spending, but with a changed financing mix: part income, part vouchers or the extra spending power from the VAT reduction. There can also be an intertemporal substitution effect: consumption is brought forward, to the detriment of future consumption.

With so many conflicting influences, one needs to look at empirical studies to get a better insight. Research on a temporary voucher programme in March 1999 in Japan shows a positive impact on spending on semi-durables, without a drop in consumption after the programme had ended<sup>6</sup>. On the other hand, a nationwide voucher programme in Taiwan in 2009 "*may have had no effect on stimulating the economy*"<sup>7</sup>. Research on the reduction in 2009 of the VAT on sitdown restaurants in France concludes a limited effect for consumers, whereas a subsequent increase in VAT rates had a bigger impact on prices<sup>8</sup>. To conclude, comparing different ways of stimulating household spending, a voucher programme offers many advantages given the possibility for fine-tuning the target group, the final beneficiaries, the type of spending and the regional dimension.

#### William De Vijlder

 Did the Consumption Voucher Scheme Stimulate the Economy? Evidence from Smooth Time-Varying Cointegration Analysis, Feng-Li Lin and Wen-Yi Chen, Sustainability, 2020
Who benefitted from the July 2009 sit-down restaurant value-added tax cuts? Youssef Benzarty and Dorian Carloni, Institut Politiques Publiques, note n° 32, 2018 En français: Qui a bénéficié de la baisse de la TVA dans la restauration en 2009?



<sup>6.</sup> *Did Japan's shopping coupon program increase spending?* Chang-Tai Hsieh, Satoshi Shimizutani, Masahiro Hori, Journal of Public Economics, 2010, pp. 523–529. Semi-durables consist of clothing, footwear, sporting goods, video games, computer hardware and software and books. The programme was targeting families with young children as well as elderly people. The vouchers needed to be spent in the local communities.

#### **OVERVIEW**

| Week 26-6 20 to 2  | -7-20 |         |      |    |
|--------------------|-------|---------|------|----|
| 7 CAC 40           | 4 910 | ▶ 5 049 | +2.8 | %  |
| <b>⊅</b> S&P 500   | 3 009 | ▶ 3 130 | +4.0 | %  |
| 🔰 Volatility (VIX) | 34.7  | ▶ 27.7  | -7.1 | pb |
| 🔰 Libor \$ 3M (%)  | 0.31  | ▶ 0.30  | -0.9 | bp |
| 7 OAT 10y (%)      | -0.19 | ► -0.17 | +2.0 | bp |
| 켜 Bund 10y (%)     | -0.51 | ► -0.46 | +4.7 | bp |
| 🛪 US Tr. 10y (%)   | 0.64  | ▶ 0.67  | +3.3 | bp |
| 🛪 Euro vs dollar   | 1.12  | ▶ 1.12  | +0.2 | %  |
| ■ Gold (ounce, \$) | 1 761 | ▶ 1 776 | +0.9 | %  |
| ≉ Oil (Brent, \$)  | 41.1  | ▶ 43.2  | +5.2 | %  |
|                    |       |         |      |    |

#### **MONEY & BOND MARKETS**

| Interest Rates |      | hig  | hest | t 20  | lov  | vest | 20    | Yle |
|----------------|------|------|------|-------|------|------|-------|-----|
| \$ FED         | 0.25 | 1.75 | at   | 01/01 | 0.25 | at   | 16/03 | €A  |
| Libor 3M       | 0.30 | 1.91 | at   | 01/01 | 0.28 | at   | 24/06 | E   |
| Libor 12M      | 0.53 | 2.00 | at   | 01/01 | 0.53 | at   | 01/07 | E   |
| £BoE           | 0.10 | 0.75 | at   | 01/01 | 0.10 | at   | 19/03 | C   |
| Libor 3M       | 0.15 | 0.80 | at   | 08/01 | 0.13 | at   | 29/06 | C   |
| Libor 12M      | 0.43 | 0.98 | at   | 01/01 | 0.43 | at   | 01/07 | S T |
| At 2-7-20      |      |      |      |       |      |      |       | T   |
|                |      |      |      |       |      |      |       | ŀ   |
|                |      |      |      |       |      |      |       | F   |
|                |      |      |      |       |      |      |       | £g  |
|                |      |      |      |       |      |      |       | g   |
|                |      |      |      |       |      |      |       | At  |

| Υ  | ield (%)   |       | high   | est 20   | low   | est 20   |
|----|------------|-------|--------|----------|-------|----------|
| €  | AVG 5-7y   | -0.12 | 0.72   | at 18/03 | -0.28 | at 04/03 |
|    | Bund 2y    | -0.67 | -0.58  | at 14/01 | -1.00 | at 09/03 |
|    | Bund 10y   | -0.46 | -0.17  | at 19/03 | -0.84 | at 09/03 |
|    | OAT 10y    | -0.17 | 0.28   | at 18/03 | -0.42 | at 09/03 |
|    | Corp. BBB  | 1.32  | 2.54   | at 24/03 | 0.65  | at 20/02 |
| \$ | Treas. 2y  | 0.16  | 1.59   | at 08/01 | 0.13  | at 07/05 |
|    | Treas. 10y | 0.67  | 1.91   | at 01/01 | 0.50  | at 09/03 |
|    | High Yield | 6.63  | 1 1.29 | at 23/03 | 5.44  | at 21/02 |
| £  | gilt. 2y   | -0.09 | 0.61   | at 08/01 | -0.09 | at 02/07 |
|    | gilt. 10y  | 0.14  | 0.83   | at 01/01 | 0.11  | at 25/06 |
| Α  | t 2-7-20   | -     |        |          |       |          |

#### **EXCHANGE RATES**

| 1€ =   |        | high   | est 20   | low    | est | 20    | 2020   |
|--------|--------|--------|----------|--------|-----|-------|--------|
| USD    | 1.12   | 1.14   | at 09/03 | 1.07   | at  | 20/03 | +0.0%  |
| GBP    | 0.90   | 0.94   | at 23/03 | 0.83   | at  | 18/02 | +6.3%  |
| CHF    | 1.06   | 1.09   | at 05/06 | 1.05   | at  | 14/05 | -2.3%  |
| JPY    | 120.85 | 124.16 | at 05/06 | 114.51 | at  | 06/05 | -0.9%  |
| AUD    | 1.63   | 1.87   | at 23/03 | 1.60   | at  | 01/01 | +1.8%  |
| CNY    | 7.93   | 8.08   | at 04/06 | 7.55   | at  | 19/02 | +1.5%  |
| BRL    | 5.99   | 6.42   | at 13/05 | 4.51   | at  | 02/01 | +32.8% |
| RUB    | 79.09  | 87.95  | at 30/03 | 67.75  | at  | 10/01 | +13.4% |
| INR    | 84.23  | 86.26  | at 11/06 | 77.21  | at  | 17/02 | +5.1%  |
| At 2-7 | -20    |        |          |        |     |       | Change |

### **COMMODITIES**

| Spot price, \$ |       | hig   | hest | : 20  | lov   | vest 20  | 2020   | 2020(€) |
|----------------|-------|-------|------|-------|-------|----------|--------|---------|
| Oil, Brent     | 43,2  | 69,1  | at   | 06/01 | 16,5  | at 21/04 | -34,9% | -34.9%  |
| Gold (ounce)   | 1 776 | 1 784 | at   | 30/06 | 1 475 | at 19/03 | +16,8% | +16.8%  |
| Metals, LMEX   | 2 699 | 2 894 | at   | 20/01 | 2 232 | at 23/03 | -5,1%  | -5.1%   |
| Copper (ton)   | 6 071 | 6 270 | at   | 14/01 | 4 625 | at 23/03 | -1,3%  | -1.3%   |
| CRB Foods      | 290   | 341,5 | at   | 21/01 | 272   | at 27/04 | -14,3% | -14.4%  |
| wheat (ton)    | 184   | 2,4   | at   | 21/01 | 178   | at 26/06 | -19,7% | -19.8%  |
| Corn (ton)     | 130   | 1,5   | at   | 23/01 | 113   | at 28/04 | -1.3%  | -13.2%  |
| At 2-7-20      | -     |       |      |       |       |          |        | Change  |

#### **EQUITY INDICES**

|                    | Index  | highest 20      | lowest 20       | 2020   |
|--------------------|--------|-----------------|-----------------|--------|
| World              |        |                 |                 |        |
| MSCI World         | 2 228  | 2 435 at 12/02  | 1 602 at 23/03  | -5,5%  |
| North America      |        |                 |                 |        |
| S&P500             | 3 130  | 3 386 at 19/02  | 2 237 at 23/03  | -3.1%  |
| Europe             |        |                 |                 |        |
| EuroStoxx50        | 3 320  | 3 865 at 19/02  | 2 386 at 18/03  | -11.3% |
| CAC 40             | 5 049  | 6 111 at 19/02  | 3 755 at 18/03  | -1.6%  |
| DAX 30             | 12 608 | 13 789 at 19/02 | 8 442 at 18/03  | -4.8%  |
| IBEX 35            | 7 499  | 10 084 at 19/02 | 6 107 at 16/03  | -2.1%  |
| FTSE100            | 6 240  | 7 675 at 17/01  | 4994 at 23/03   | -1.7%  |
| Asia               |        |                 |                 |        |
| MSCI, loc.         | 908    | 1 034 at 20/01  | 743 at 23/03    | -1.0%  |
| Nikkei             | 22 146 | 24 084 at 20/01 | 16 553 at 19/03 | -6.4%  |
| Emerging           |        |                 |                 |        |
| MSCI Emerging (\$) | 1 023  | 1 147 at 17/01  | 758 at 23/03    | -0.8%  |
| China              | 90     | 90 at 02/07     | 69 at 19/03     | +6.1%  |
| India              | 503    | 609 at 17/01    | 353 at 23/03    | -10.6% |
| Brazil             | 1 495  | 2 429 at 02/01  | 1 036 at 23/03  | -16.4% |
| Russia             | 621    | 857 at 20/01    | 419 at 18/03    | -13.7% |
| At 2-7-20          | -      |                 |                 | Change |

#### **PERFORMANCE BY SECTOR (S&P500)**



#### Car Retail Technology Health Commodities Index Household & Care Financial services Chemical Food industry Industry Construction Utilities Telecoms Media Insurance Travel & leisure Banks Oil & Gas

SOURCE: THOMSON REUTERS,

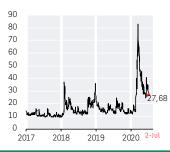


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# **MARKETS OVERVIEW**



VOLATILITY (VIX, S&P500)



### **10Y BOND YIELD, TREASURIES VS BUND**



### **10Y BOND YIELD**

2017

2018

MSCI WORLD (USD)

2 500

2 400

2 300

2 200

2 100

2 000

1 900

1 800

1 700

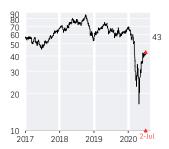
1 600



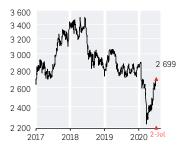
2019

2020 <sup>2-Ju</sup>

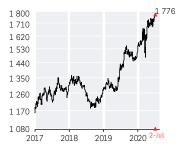
### OIL (BRENT, USD)



### METALS (LMEX, USD)



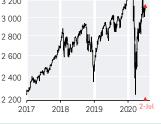
### GOLD (OUNCE, USD)



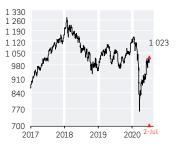
SOURCE: THOMSON REUTERS,



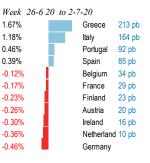




### **MSCI EMERGING (USD)**



### **10Y BOND YIELD & SPREADS**



# **ECONOMIC PULSE**

### EUROZONE : A RECOVERY, BUT THE ROAD AHEAD IS LONG

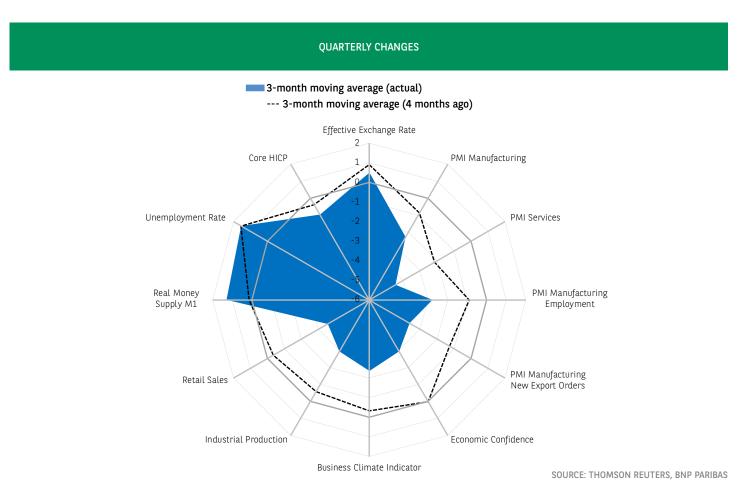
Are we over the worst? In the short term, that would seem to be the message from the latest economic data for May and June at our disposal. Having hit record lows in April, activity indicators posted a rally in May, and an even steeper recovery in June. This recovery was expected, despite the public health measures still in force, given the ending of the lockdown in the eurozone member states. However, the economic activity is still weaker than in normal periods (pandemic free).

The Purchasing Managers Index (PMI) bounced back in June. The PMI composite was 47.5 (from 31.9 in May and 13.6 in April). Thus the level of economic activity remains very weak. The signal from the Economic Sentiment Index (ESI) is similar. This measure has rallied from a low of 64.8 in April to 75.7 in June. It is nevertheless still substantially below its long-term average (normalised at 100). Hard data on retail sales and industrial production show them at well below their levels of 3 months ago. However, the latest such figures available date from April.

At that point, manufacturing production, for example, had fallen 30% year-on-year. May and June are expected to have brought the beginnings of a recovery.

The M1 measure of money supply has risen rapidly over the past three months. Empirically, real growth in M1 money supply is a good leading indicator for economic activity in the euro zone. M1 grew by 12.5% (y/y in nominal terms) in May 2020, following increases of 11.9% in April and an average of 8.8% in Q1 2020. This trend can explain in part the marked acceleration in the broader M3 measure since the start of 2020. Lending to public authorities explains a significant part of this increase, most notably under the greater intensity of sovereign debt purchasing by Eurosystem. Despite this rapid growth in money supply, total inflation fell in May for the 5th consecutive month, reaching 0.1% (y/y), due in particular to weakness in energy prices. Underlying inflation fell to 0.8% in June.

#### Louis Boisset



The indicators in the radar are all transformed into 'z-scores' (deviations from the long-term average, as standard deviations). These z-scores have mean zero and their values are between -6 and +2. In the radar chart, the blue area shows the actual conditions of economic activity. It is compared with the situation four months earlier (dotted-line). An expansion of the blue area compared to the dotted area signals an increase in the variable.



# **ECONOMIC PULSE**

### **BUSINESS SENTIMENT CONTINUES TO IMPROVE**

With an increasing number of countries scaling back if not removing the lockdown measures, the purchasing managers' indices have improved further in June. The world manufacturing PMI is now even above the level reached in February. Big increases have been noted in the US, France, Germany, Ireland, Spain, Turkey, Indonesia and Vietnam. Brazil and India have also seen a considerable improvement, which seems at odds with the health situation in these countries.

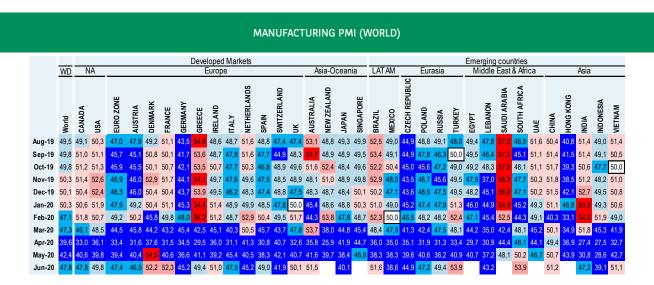
The assessment of export orders has also improved, though less than the manufacturing index. In Ireland and Turkey, the rebound is particularly strong and the index is again above the 50 mark.

In terms of the services sector, the string pick-up continues in the eurozone, but contrary to manufacturing, we are still below the February level. The rebound in France from the April low has been spectacular. The same applies for Spain. In China services sector sentiment is now particularly strong, reaching the highest level for the period covered by the heatmap.

The manufacturing employment PMI is important to monitor given its correlation with the observed change in employment and the relationship with household spending. Although this series did improve in June, the pace is slower than for the overall manufacturing PMI. In several countries, it is stagnating (Italy is an exemple) or even declining, such as in Japan.

This conclusion does not change when looking at the composite employment index, which covers both manufacturing and services. To conclude, when looking at the broad-based ongoing improvement of the PMIs, it is important to keep in mind that the activity levels remain well below those registered before the pandemic.

#### William De Vijlder



MANUFACTURING PMI - NEW EXPORT ORDERS (WORLD)

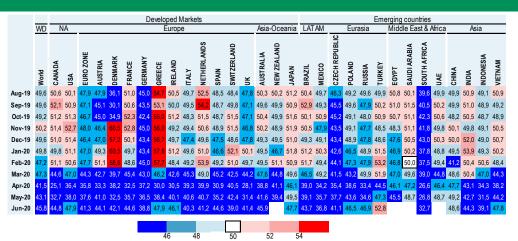
|        |       |        |      |           |         |         |        |         | Deve   | lope    | d Ma | rkets       |       |             |      |           |             |       |           |        |        |                |        |        | I      | Emei  | ging    | cour         | ntries       | ;    |       |           |       |           | Emerging countries |  |  |  |  |  |  |  |
|--------|-------|--------|------|-----------|---------|---------|--------|---------|--------|---------|------|-------------|-------|-------------|------|-----------|-------------|-------|-----------|--------|--------|----------------|--------|--------|--------|-------|---------|--------------|--------------|------|-------|-----------|-------|-----------|--------------------|--|--|--|--|--|--|--|
|        | WD    | N      | A    |           |         |         |        |         | E      | urop    | е    |             |       |             |      | As        | ia-O        | cean  | ia        | LAT    | AM     |                | Eura   | asia   |        | Mio   | ddle E  | asta         | & Afri       | ica  |       |           | Asia  |           |                    |  |  |  |  |  |  |  |
|        | World | CANADA | USA  | EURO ZONE | AUSTRIA | DENMARK | FRANCE | GERMANY | GREECE | IRELAND | ΠАLΥ | NETHERLANDS | SPAIN | SWITZERLAND | лĸ   | AUSTRALIA | NEW ZEALAND | JAPAN | SINGAPORE | BRAZIL | MEXICO | CZECH REPUBLIC | POLAND | RUSSIA | TURKEY | EGYPT | LEBANON | SAUDI ARABIA | SOUTH AFRICA | UAE  | CHINA | HONG KONG | INDIA | INDONESIA | VIETNAM            |  |  |  |  |  |  |  |
| Aug-19 | 47,5  | 49,4   | 45,8 | 45,9      |         |         |        |         | 54,1   |         |      | 51,0        | 49,5  |             |      | 55,7      |             | 48,1  |           | 50,3   | 50,5   |                | 47,6   | 44,8   | 49,2   | 52,5  | 48,1 🗄  |              |              | 56,9 | 48,2  |           | 51,9  | 47,2      |                    |  |  |  |  |  |  |  |
| Sep-19 |       |        |      |           |         |         |        |         |        | -       |      | 49,8        |       |             |      | 49,6      |             |       |           |        |        |                |        |        |        |       | 47,8 5  |              |              |      |       |           |       |           |                    |  |  |  |  |  |  |  |
| Oct-19 |       |        |      |           |         |         |        |         |        |         |      | 50,8        |       |             |      | 51,8      |             |       |           |        |        |                |        |        |        |       | 47,7 5  |              |              |      |       |           |       |           |                    |  |  |  |  |  |  |  |
| Nov-19 |       |        |      |           |         |         | 50,9   | 44,1    | 54,2   | 47,5    | 46,2 | 49,5        | 46,6  |             | 46,0 | 49,8      |             | 46,8  |           | 45,0   | 47,6   | 41,9           | 43,8   | 42,6   | 49,2   | 47,2  | 30,4 5  | 52,0         | 49,8         | 50,8 | 51,0  | 34,8      | 51,3  | 50,6      | 52,1               |  |  |  |  |  |  |  |
| Dec-19 | 49,2  | 48,7   | 50,6 | 47,3      | 46,8    |         | 49,9   | 46,3    | 55,1   | 46,5    | 46,7 | 46,4        | 49,1  |             | 46,1 | 54,0      |             | 47,0  |           | 40,1   | 46,4   | 44,3           | 45,5   | 45,5   | 49,4   | 42,2  | 45,1 4  | 19,6         | 46,6         | 50,4 | 50,9  | 36,1      | 51,5  | 48,9      | 49,4               |  |  |  |  |  |  |  |
| Jan-20 | 49,5  | 49,0   | 49,5 | 49,5      | 50,4    |         | 50,2   | 49,6    | 55,5   | 50,2    | 49,0 | 49,0        | 48,0  |             | 47,7 | 49,8      |             | 49,3  |           | 44,8   | 48,5   | 45,1           | 44,8   | 46,6   | 51,4   | 38,5  | 43,0 4  | 18,9         | 50,5         | 51,3 | 49,4  | 40,8      | 54,5  | 48,7      | 52,6               |  |  |  |  |  |  |  |
| Feb-20 |       |        |      |           |         |         | 47,5   | 46,1    | 57,7   | 48,4    | 48,5 | 50,8        | 49,5  |             | 49,6 | 44,5      |             | 47,1  |           | 49,2   | 51,1   | 44,8           | 44,1   | 47,8   | 52,8   | 39,4  | 45,9 5  | 50,6         | 47,7         | 49,8 | 36,4  | 18,6      | 54,2  | 49,1      | 49,2               |  |  |  |  |  |  |  |
| Mar-20 |       |        |      |           |         |         | 34,7   | 35,8    | 34,4   | 41,7    | 36,0 | 45,5        | 40,9  |             | 43,0 | 44,6      |             | 40,0  |           | 46,3   | 49,0   | 33,9           | 35,4   | 43,1   | 42,0   | 33,2  | 21,3 4  | 11,3         | 39,4         | 44,3 | 46,4  | 17,7      | 46,9  | 29,8      | 37,0               |  |  |  |  |  |  |  |
| Apr-20 | 27,1  | 30,9   | 24,9 | 18,9      | 17,5    |         | 15.6   | 18,8    | 18,8   | 25,7    | 18,2 | 28,1        | 17,3  |             | 25,2 | 42,6      |             | 33,0  |           | 30,2   | 30,8   | 22,7           | 21,7   | 22,0   | 21,2   | 11,8  | 17,5 3  | 37,8         | 32.3         | 35,2 | 33,7  | 19,7      | 10,3  | 8,5       | 17,7               |  |  |  |  |  |  |  |
| May-20 |       |        |      |           |         |         | 29,2   | 24,5    | 36,1   | 30,9    | 35,8 | 29,6        | 30,4  |             | 33,9 | 31,1      |             | 30,8  |           | 31,7   | 34,2   | 32,2           | 29,4   | 30,5   | 29,8   | 34,7  | 30,9 4  | 15,1         | 20,2         | 40,2 | 41,7  | 36,4      | 11,8  | 15,8      | 34,3               |  |  |  |  |  |  |  |
| Jun-20 |       |        |      |           |         |         | 42,5   | 41,4    | 48,1   | 52,1    | 44,5 | 41,4        | 47,5  |             | 44,9 | 47,2      |             | 37,4  |           | 45,2   | 36,1   | 40,7           | 43,0   | 42,0   | 50,5   |       | 36,7    |              | 33,5         |      | 47,0  |           | 38,9  | 21,5      | 48,5               |  |  |  |  |  |  |  |
|        |       |        |      |           |         |         |        |         |        |         |      |             |       |             | _    |           |             |       |           |        |        |                |        |        |        |       |         |              |              |      |       |           |       |           |                    |  |  |  |  |  |  |  |

SOURCE: MARKIT, BNP PARIBAS

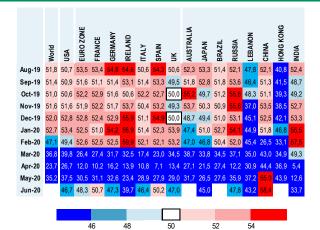




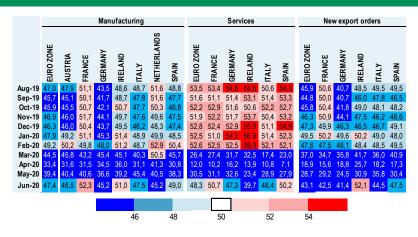
### MANUFACTURING PMI - EMPLOYMENT (WORLD)



SERVICES PMI (WORLD)



PMI INDICATORS (EUROZONE)



SOURCE: MARKIT, BNP PARIBAS



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# **ECONOMIC SCENARIO**

### **UNITED STATES**

• The economy is increasingly impacted by the spreading of the coronavirus and concern is mounting about the increase in the unemployment rate, which will weigh on consumer spending. This explains the very significant measures taken by the Federal Reservend those announced by the Administration. In addition the Administration is preparing a new package of measures. Clearly, the near term prospects depend on how the epidemic evolves. Once we will be beyond the peak, the measures taken thus far will be instrumental in supporting the recovery in demand and activity.

### CHINA

• Economic activity fell abruptly in February, the first month of the lockdown, and real GDP contracted by an unprecedented 6.8% y/y in Q1 2020. Since March, activity has been recovering gradually, though more rapidly on the supply side and in the industry than on the demand side and in services. The authorities have loosened their monetary and fiscal policies gradually. Credit conditions are expected to continue to be eased cautiously given the already excessive debt burden of the economy. Meanwhile, the fiscal leeway remains large and public investment growth should accelerate further. Downside risks on our 2020 scenario are significant. On the external front, they are due to the vulnerability of the Chinese manufacturing sector to global trade weakening and US protectionism.

### **EUROZONE**

• The huge impact of the coronavirus epidemic is becoming increasingly visible in activity and demand data, following lockdowns, but also in confidence data and business expectations. The first semester will be significantly affected although the extent depends on when the epidemic will be brought under control. Taking guidance from the experience in China, the second semester should see an improvement in activity, which should be helped by the huge support measures which are being taken. Forecasts are entirely dependent on the scenario which is assumed for the epidemic.

### FRANCE

• The recessionary shock triggered by the Covid-19 pandemic and ensuing lockdown measures is massive. After an already historic fall of 5.3% q/q in Q1, Q2 GDP plunge could reach 20% q/q according to the INSEE. However, as a result of the first phase of the deconfinement, some green shoots of the recovery are visible in May business surveys. The recovery is expected to gain momentum, but only progressively as it spreads to all sectors of activity. Not all of them are in the same boat in terms of catching up and getting back to normal. Our new growth scenario incorporates a deeper trough in activity followed by a shallower rebound. After responding to the emergency with relief measures, support for the economy is changing. Sectoral measures have already been identified (tourism, automobile); the global stimulus package, currently being drawn up, is announced for September.

### **INTEREST RATES AND FX RATES**

• In the US, the Federal Reserve has taken, in several meetings, a host of measures to inject liquidity in the financial system and facilitate the financing of companies. The federal funds rate has been brought down to the zero lower bound and QE has been restarted. Additional measures are to be expected should the economic and liquidity situation deteriorate further. Treasury yields have seen initially a big drop, reflecting a flight to safety but have also been very volatile. More recently yields have increased on the back of expectations of a pick-up in activity once the lockdown eases and due to increased bond supply. We expect this trend to continue.

• In the eurozone, the ECB has taken considerable measures to inject liquidity by starting and subsequently extending a temporary Pandemic Emergency Purchase Programme, expanding the range of eligible assets under the corporate sector purchase programme (CSPP) to non-financial commercial paper and by easing the collateral standards by adjusting the main risk parameters of the collateral framework. More is to be expected should circumstances require. These measures should also keep a lid on sovereign bond spreads. The movement of bond yields will be very much influenced by what happens to US yields, and hence, in the near term, by news about the epidemic.

• The Bank of Japan has kept its policy rate unchanged but has decided to double its purchases of ETFs and J-REITS (Investment funds tied to Japanese real estate). The target for its corporate bonds purchases has also been increased.

• We expect the recent trend of dollar weakening to continue due to hedging behaviour and a view that the ECB action will be successful in avoiding market fragmentation and in supporting the economy.

|                | GI   | OP Growt | :h**   |   | Inflation |        |        |  |  |
|----------------|------|----------|--------|---|-----------|--------|--------|--|--|
| %              | 2019 | 2020 e   | 2021 e |   | 2019      | 2020 e | 2021 e |  |  |
| United-States  | 2.3  | -6.6     | 5.8    | - | 1.6       | 1.2    | 2.2    |  |  |
| Japan          | 0.7  | -5.0     | 2.1    |   | 0.5       | -0.2   | -0.2   |  |  |
| United-Kingdom | 1.4  | -8.8     | 5.4    |   | 1.8       | 0.7    | 1.7    |  |  |
| Euro Area      | 1.2  | -9.2     | 5.8    |   | 1.2       | 0.2    | 1.2    |  |  |
| Germany        | 0.6  | -6.0     | 5.3    |   | 1.4       | 0.5    | 1.4    |  |  |
| France         | 1.3  | -11.1    | 5.9    |   | 1.3       | 0.3    | 1.3    |  |  |
| Italy          | 0.2  | -12.1    | 6.1    |   | 0.6       | -      | -      |  |  |
| Spain          | 2.0  | -12.5    | 6.3    | _ | 0.7       | -0.2   | 1.3    |  |  |
| China          | 6.1  | 2.5      | 8.1    |   | 2.9       | 3.1    | 2.0    |  |  |
| India*         | 6.1  | 2.7      | 5.2    |   | 3.0       | 3.8    | 3.5    |  |  |
| Brazil         | 1.1  | -7.0     | 4.0    |   | 3.7       | 2.5    | 3.0    |  |  |
| Russia         | 1.3  | -6.5     | 3.5    |   | 4.3       | 3.3    | 3.5    |  |  |

SOURCE: BNP PARIBAS GROUP ECONOMIC RESEARCH (E: ESTIMATES & FORECASTS) \*FISCAL YEAR FROM 1<sup>ST</sup> APRIL OF YEAR N TO MARCH 31<sup>ST</sup> OF YEAR N+1 \*\*LAST UPDATE 01/06/2020

| INTEREST & EXCHANGE RATES |                            |       |       |       |       |       |       |        |          |         |  |  |
|---------------------------|----------------------------|-------|-------|-------|-------|-------|-------|--------|----------|---------|--|--|
|                           | t rates, %                 | 2019  |       | 2020  |       |       |       |        |          |         |  |  |
| End of I                  |                            | Q3    | Q4    | Q1    | Q2e   | Q3e   | Q4e   | 2019   | 2020e    | 2021e   |  |  |
| US                        | Fed Funds<br>(upper limit) | 2.00  | 1.75  | 0.25  | 0.25  | 0.25  | 0.25  | 1.75   | 0.25     | 0.25    |  |  |
|                           | T-Notes 10y                | 1.67  | 1.92  | 0.67  | 0.80  | 1.00  | 1.25  | 1.92   | 1.25     | 1.50    |  |  |
| Ezone                     | Deposit rate               | -0.50 | -0.50 | -0.50 | -0.50 | -0.50 | -0.50 | -0.50  | -0.50    | -0.50   |  |  |
|                           | Bund 10y                   | -0.57 | -0.19 | -0.46 | -0.50 | -0.30 | -0.20 | -0.19  | -0.20    | 0.00    |  |  |
|                           | OAT 10y                    | -0.28 | 0.08  | -0.05 | -0.15 | 0.00  | 0.05  | 0.08   | 0.05     | 0.20    |  |  |
|                           | BTP 10y                    | 0.83  | 1.32  | 1.55  | 1.30  | 1.20  | 1.10  | 1.32   | 1.10     | 1.10    |  |  |
|                           | BONO 10y                   | 0.15  | 0.47  | 0.68  | 0.50  | 0.50  | 0.50  | 0.47   | 0.50     | 0.60    |  |  |
| UK                        | Base rate                  | 0.75  | 0.75  | 0.10  | 0.10  | 0.10  | 0.10  | 0.75   | 0.10     | 0.10    |  |  |
|                           | Gilts 10y                  | 0.40  | 0.83  | 0.31  | 0.55  | 0.85  | 0.90  | 0.83   | 0.90     | 1.10    |  |  |
| Japan                     | BoJ Rate                   | -0.06 | -0.05 | -0.07 | -0.10 | -0.10 | -0.10 | -0.05  | -0.10    | -0.10   |  |  |
|                           | JGB 10y                    | -0.22 | -0.02 | 0.02  | 0.00  | 0.00  | 0.05  | -0.02  | 0.05     | 0.15    |  |  |
|                           |                            |       |       |       |       |       | LAST  | r upda | TE: 20/0 | 3/2020  |  |  |
| Exchan                    | ge Rates                   | 2019  |       | 2020  |       |       |       |        |          |         |  |  |
| End of p                  | period                     | Q3    | Q4    | Q1    | Q2e   | Q3e   | Q4e   | 2019   | 2020e    | 2021e   |  |  |
| USD                       | EUR / USD                  | 1.09  | 1.12  | 1.10  | 1.09  | 1.10  | 1.12  | 1.12   | 1.12     | 1.17    |  |  |
|                           | USD / JPY                  | 108   | 109   | 108   | 104   | 102   | 100   | 109    | 100      | 95      |  |  |
|                           | GBP / USD                  | 1.23  | 1.32  | 1.24  | 1.24  | 1.26  | 1.29  | 1.32   | 1.29     | 1.38    |  |  |
|                           | USD / CHF                  | 1.00  | 0.97  | 0.97  | 0.97  | 0.96  | 0.96  | 0.97   | 0.96     | 0.92    |  |  |
| EUR                       | EUR / GBP                  | 0.89  | 0.83  | 0.89  | 0.88  | 0.87  | 0.87  | 0.83   | 0.87     | 0.85    |  |  |
|                           | EUR / CHF                  | 1.09  | 1.09  | 1.06  | 1.06  | 1.06  | 1.07  | 1.09   | 1.07     | 1.08    |  |  |
|                           | EUR / JPY                  | 118   | 122   | 118   | 113   | 112   | 112   | 122    | 112      | 111     |  |  |
|                           |                            |       |       |       |       |       | LAS   | T UPDA | TE: 12/0 | 05/2020 |  |  |

SOURCE: BNP PARIBAS GLOBAL MARKETS (E: ESTIMATES)



### LATEST INDICATORS

Data released this week show that the cyclical environment continues to improve. Although the eurozone confidence data collected by the European Commission came in below expectations, they did improve significantly compared to May. The PMIs for China continue to pick up, although less so for the manufacturing sector. The manufacturing PMIs for France, Germany and the eurozone didn't change that much compared to May. The US has seen several strong data: consumer confidence, ISM manufacturing (strongly above expectations). The labour market report was better than expected but one should be cautious in drawing conclusions from this considering the wide dispersion of forecasts.

| DATE       | COUNTRY        | INDICATOR                            | PERIOD  | ACTUAL | PREVIOUS |
|------------|----------------|--------------------------------------|---------|--------|----------|
| 06/29/2020 | Eurozone       | Economic Confidence                  | June    | 75.7   | 67.5     |
| 06/29/2020 | Eurozone       | Industrial Confidence                | June    | -21.7  | -27.5    |
| 06/29/2020 | Eurozone       | Services Confidence                  | June    | -35.6  | -43.6    |
| 06/29/2020 | Eurozone       | Consumer Confidence                  | June    | -14.7  | -14.7    |
| 06/30/2020 | China          | Composite PMI                        | June    | 54.2   | 53.4     |
| 06/30/2020 | China          | Manufacturing PMI                    | June    | 50.9   | 50.6     |
| 06/30/2020 | China          | Non-manufacturing PMI                | June    | 54.4   | 53.6     |
| 06/30/2020 | France         | CPI EU Harmonized YoY                | June    | 0.1%   | 0.4%     |
| 06/30/2020 | France         | Consumer Spending MoM                | May     | 36.6%  | -19;1.2% |
| 06/30/2020 | Eurozone       | CPI Estimate YoY                     | June    | 0.3%   | 0.1%     |
| 06/30/2020 | Eurozone       | CPI Core YoY                         | June    | 0.8%   | 0.9%     |
| 06/30/2020 | United States  | Conf. Board Consumer Confidence      | June    | 98.1   | 85.9     |
| 07/01/2020 | Japan          | Tankan Large Mfg Index               | 2Q      | -34    | -8       |
| 07/01/2020 | Japan          | Tankan Large Non-Mfg Index           | 2Q      | -17    |          |
| 07/01/2020 | Japan          | Jibun Bank Japan PMI Mfg             | June    | 40.1   | 37.8     |
| 07/01/2020 | China          | Caixin China PMI Mfg                 | June    | 51.2   | 50.7     |
| 07/01/2020 | Japan          | Consumer Confidence Index            | June    | 28.4   | 24.0     |
| 07/01/2020 | France         | Markit France Manufacturing PMI      | June    | 52.3   | 52.1     |
| 07/01/2020 | Germany        | Markit/BME Germany Manufacturing PMI | June    | 45.2   | 44.6     |
| 07/01/2020 | Eurozone       | Markit Eurozone Manufacturing PMI    | June    | 47.4   | 46.9     |
| 07/01/2020 | United Kingdom | Markit UK PMI Manufacturing SA       | June    | 50.1   | 50.1     |
| 07/01/2020 | United States  | ISM Manufacturing                    | June    | 52.6   | 43.1     |
| 07/01/2020 | United States  | FOMC Meeting Minutes                 | 10 June |        |          |
| 07/02/2020 | Eurozone       | Unemployment Rate                    | Мау     | 7.4%   | 7.3%     |
| 07/02/2020 | United States  | Change in Nonfarm Payrolls           | June    | 4800k  | 2699k    |
| 07/02/2020 | United States  | Unemployment Rate                    | June    | 11.1%  | 13.3%    |
| 07/03/2020 | Japan          | Jibun Bank Japan PMI Composite       | June    | 40.8   | 37.9     |
| 07/03/2020 | China          | Caixin China PMI Composite           | June    | 55.7   | 54.5     |
| 07/03/2020 | France         | Markit France Services PMI           | June    | 50.7   | 50.3     |
| 07/03/2020 | France         | Markit France Composite PMI          | June    | 51.7   | 51.3     |
| 07/03/2020 | Germany        | Markit Germany Services PMI          | June    | 47.3   | 45.8     |
| 07/03/2020 | Germany        | Markit/BME Germany Composite PMI     | June    | 47.0   | 45.8     |
| 07/03/2020 | Eurozone       | Markit Eurozone Services PMI         | June    | 48.3   | 47.3     |
| 07/03/2020 | Eurozone       | Markit Eurozone Composite PMI        | June    | 48.5   | 47.5     |
| 07/03/2020 | United Kingdom | Markit/CIPS UK Composite PMI         | June    | 47.7   | 47.6     |

SOURCE: BLOOMBERG



# CALENDAR: THE WEEK AHEAD

### **COMING INDICATORS**

Next week has a light schedule in terms of data. In the US, we will have the non-manufacturing ISM, the composite PMI, initial unemployment claims and producer prices. The Banque de France will publish its industrial sentiment index. In Japan, the Eco Watchers Survey will be released, providing a picture of how economists assess the current situation and outlook.

| DATE       | COUNTRY       | INDICATOR                      | PERIOD | CONSENSUS | PREVIOUS |
|------------|---------------|--------------------------------|--------|-----------|----------|
| 07/06/2020 | Eurozone      | Retail Sales MoM               | May    |           | -11.7%   |
| 07/06/2020 | United-States | Markit US Composite PMI        | June   |           | 46.8     |
| 07/06/2020 | United-States | ISM Non-Manufacturing Index    | June   | 49.1      | 45.4     |
| 07/07/2020 | Japan         | Leading Index CI               | May    |           | 77.7     |
| 07/07/2020 | Germany       | Industrial Production WDA YoY  | May    |           | -25.3%   |
| 07/08/2020 | Japan         | Eco Watchers Survey Current SA | June   |           | 15.5     |
| 07/08/2020 | Japan         | Eco Watchers Survey Outlook SA | June   |           | 36.5     |
| 07/08/2020 | France        | Bank of France Ind. Sentiment  | June   | 62        | 83       |
| 07/09/2020 | Japan         | Core Machine Orders MoM        | May    |           | -12.0%   |
| 07/09/2020 | United-States | Initial Jobless Claims         | 4 July |           |          |
| 07/10/2020 | France        | Industrial Production YoY      | May    |           | -34.2%   |
| 07/10/2020 | United-States | PPI Ex Food and Energy YoY     | June   |           | 0.3%     |
| 07/10/2020 | China         | Aggregate Financing CNY        | June   |           | 3.19e+12 |

SOURCE: BLOOMBERG



# **FURTHER READING**

| A V-shaped recovery for France? Not so fast   | EcoTV Week        | 3 July 2020  |
|---|-------------------|--------------|
| COVID-19: main fiscal and monetary measures   | EcoFlash          | 30 June 2020 |
| Mexico: the economic outlook is weakening further                                     | Chart of the Week | 30 June 2020 |
| <u>US banks: leverage ratios under pressure</u>                                       | Conjoncture       | 30 June 2020 |
| European Union: fiscal policy in action   | Conjoncture       | 30 June 2020 |
| European Union: Central Europe industrial future remains bright                       | EcoFlash          | 29 June 2020 |
| European Union: Boomerang economics   | EcoWeek           | 26 June 2020 |
| Germany: More confidence among businesses and households                              | EcoWeek           | 26 June 2020 |
| France: Much brighter skies in June   | EcoWeek           | 26 June 2020 |
| Spain: A recovery strewn with obstacles   | EcoWeek           | 26 June 2020 |
| Impact investing and the European Recovery Plan                                       | EcoTV Week        | 26 June 2020 |
| COVID-19: main fiscal and monetary measures   | EcoFlash          | 25 June 2020 |
| US : Granting of government-backed loans is winding down                              | Chart of the Week | 24 June 2020 |
| <u>United Kingdom: Record fall in GDP in April</u>                                    | EcoWeek           | 19 June 2020 |
| China: The rebound in economic activity is clear, but will it continue?               | EcoWeek           | 19 June 2020 |
| European Union: The long shadow of unemployment                                       | EcoWeek           | 19 June 2020 |
| Spain: renewable energies offer new opportunities                                     | EcoTV Week        | 19 June 2020 |
| The Paris office market: a matter of yield  | EcoTV             | 17 June 2020 |
| DESI Index, a roadmap for the European Union  | Chart of the Week | 17 June 2020 |
| <u>Global: COVID-19: Key measures taken by governments and central banks (update)</u> | EcoFlash          | 17 June 2020 |



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