19 May 2025

Euro Area Housing Market

Diverse housing landscape showing signs of a recovery

- The euro area housing market is a diverse market reflecting an interplay of factors including from monetary policy transmission to demographic developments.
- Some member states have already seen rising housing prices, but low consumer confidence is holding the market down in others.
- Lower interest rates should boost housing demand, particularly in regions with variable-rate mortgages in a greater role, like in Spain, Italy, and Finland.

The housing market plays an important role in the transmission of monetary policy to the real economy. Housing market developments affect investment and consumption decisions. Both demand and supply factors shape housing market activity and significant heterogeneity exists between the different property markets in euro area countries. A housing market recovery has a tendency to increase construction of new homes, which has a positive impact on the wider economic growth.

The current euro area housing market reflects an interplay of factors including monetary policy easing, pent-up demand coupled with reduced construction activity, variating consumer confidence, and regional disparities in underlying demand based on population trends. The ECB's rate cuts should stimulate economic activity and housing market, but its impact varies across member states due to differences in monetary policy transmission.

The ECB's interest rate cuts are expected to boost housing demand, particularly in regions where variable-rate mortgages are prevalent, which is the case in Spain, Italy and Finland. Fixed rate mortgages are dominant in Belgium, France, Germany and the Netherlands. According to the ECB bank lending survey, banks continued easing of the overall credit terms and conditions for housing loans in Q1. In Germany, however, banks also reported a small tightening contribution from higher collateral requirements.

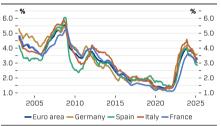
Pent-up demand, which has accumulated notably at least in Finland, is gradually being released, indicating potential recovery in housing transactions. However, low consumer confidence may still dampen buying activity in the short term. This issue is likely to improve over the medium term, assuming economic recovery continues, and employment remains stable, potentially supporting market growth together with lower mortgage rates.

Housing prices have cooled in Germany, Finland and France in the near past, with France experiencing a notable decline in 2024, and Germany showing signs of stabilisation. In contrast, Spain, Italy, and the Netherlands have witnessed price increases, driven by stronger demand and limited supply. Supply side has been affected by higher interest rates, higher construction costs, zoning issues and investor caution.

Home buying intentions have risen in several countries, with Germany displaying unusually high intentions and Spain maintaining a steady upward trend. Housing loan stock has also grown fast in Germany. Germany's housing cost overburden remains surprisingly high, however, which could influence market dynamics.

The euro area housing market outlook is characterized by a blend of recovery amidst divergent trends. Countries like Spain and Germany could experience price growth driven by stronger demand and supply constraints after a period of construction slump, while some

Mortgage rates are falling



Source: ECB, New Composite Indicator of Systemic Stress

Housing prices recovering



Source: ECB, New Composite Indicator of Systemic Stress

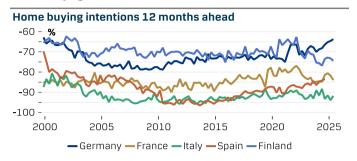
Chief Economist, Finland

Pasi Kuoppamäki +358 50 4240025

pasi.kuoppamaki@danskebank.com

others like France navigate market correction at the moment. Finland's market, despite a downturn, shows signs of increased transaction activity, hinting at a recovery.

Home buying intentions have increased in some countries



Source: DG ECFIN, Macrobond Financial, Danske Bank

Buyer interest likely to increase residential construction



Source: : DG ECFIN; Eurostat, Macrobond Financial, Danske Bank

Rate on mortgage stock falls in variable rate countries



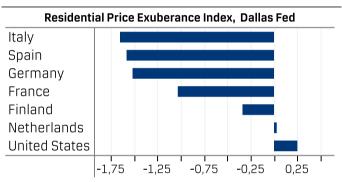
Source: ECB, Macrobond Financial, Danske Bank

Affordability at an average level



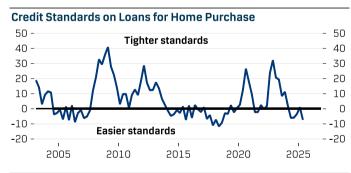
Source: OECD, Macrobond Financial, Danske Bank

EA housing prices are not elevated compared to fundamentals



Source: Dallas Fed, Macrobond Financial, Danske Bank

Credit standards have eased moderately



Source: ECB, Macrobond Financial, Danske Bank

Disclosures

This research report has been prepared by Danske Bank A/S ('Danske Bank'). The author of this research report is Pasi Kuoppamäki, Chief Economist.

Analyst certification

Each research analyst responsible for the content of this research report certifies that the views expressed in the research report accurately reflect the research analyst's personal view about the financial instruments and issues covered by the research report. Each responsible research analyst further certifies that no part of the compensation of the research analyst was, is or will be, directly or indirectly, related to the specific recommendations expressed in the research report.

Regulation

Danske Bank is authorised and regulated by the Danish Financial Services Authority (Finanstilsynet). Danske Bank is authorised by the Prudential Regulation Authority in the UK. Subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request.

Danske Bank's research reports are prepared in accordance with the recommendations of Capital Market Denmark.

Conflicts of interest

Danske Bank has established procedures to prevent conflicts of interest and to ensure the provision of high-quality research based on research objectivity and independence. These procedures are documented in Danske Bank's research policies. Employees within Danske Bank's Research Departments have been instructed that any request that might impair the objectivity and independence of research shall be referred to Research Management and the Compliance Department. Danske Bank's Research Departments are organised independently from, and do not report to, other business areas within Danske Bank.

Research analysts are remunerated in part based on the overall profitability of Danske Bank, which includes investment banking revenues, but do not receive bonuses or other remuneration linked to specific corporate finance or debt capital transactions.

Financial models and/or methodology used in this research report

Calculations and presentations in this research report are based on standard econometric tools and methodology as well as publicly available statistics for each individual security, issuer and/or country. Documentation can be obtained from the authors on request.

Risk warning

Major risks connected with recommendations or opinions in this research report, including as sensitivity analysis of relevant assumptions, are stated throughout the text.

Expected updates

None

Date of first publication

See the front page of this research report for the date of first publication.

General disclaimer

This research has been prepared by Danske Bank A/S. It is provided for informational purposes only and should not be considered investment, legal or tax advice. It does not constitute or form part of, and shall under no circumstances be considered as, an offer to sell or a solicitation of an offer to purchase or sell any relevant financial instruments (i.e. financial instruments mentioned herein or other financial instruments of any issuer mentioned herein and/or options, warrants, rights or other interests with respect to any such financial instruments) ('Relevant Financial Instruments').

This research report has been prepared independently and solely on the basis of publicly available information that Danske Bank A/S considers to be reliable but Danske Bank A/S has not independently verified the contents hereof. While reasonable care has been taken to ensure that its contents are not untrue or misleading, no representationor warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or reasonableness of the information, opinions and projections contained in this research report and Danske Bank A/S, its affiliates and subsidiaries accept no liability whatsoever for any direct or consequential loss, including without limitation any loss of profits, arising from reliance on this research report.

The opinions expressed herein are the opinions of the research analysts and reflect their opinion as of the date hereof. These opinions are subject to change and Danske Bank A/S does not undertake to notify any recipient of this research report of any such change nor of any other changes related to the information provided in this research report

This research report is not intended for, and may not be redistributed to, retail customers in the United Kingdom (see separate disclaimer below) and retail customers in the European Economic Area as defined by Directive 2014/65/EU.

This research report is protected by copyright and is intended solely for the designated addressee. It may not be reproduced or distributed, in whole or in part, by any recipient for any purpose without Danske Bank A/S's prior written consent

Disclaimer related to distribution in the United States

This research report was created by Danske Bank A/S and is distributed in the United States by Danske Markets Inc., a U.S. registered broker-dealer and subsidiary of Danske Bank A/S, pursuant to SEC Rule 15a-6 and related interpretations issued by the U.S. Securities and Exchange Commission. The research report is intended for distribution in the United States solely to 'U.S. institutional investors' as defined in SEC Rule 15a-6. Danske Markets Inc. accepts responsibility for this research report in connection with distribution in the United States solely to 'U.S. institutional investors'.

Danske Bank A/S is not subject to U.S. rules with regard to the preparation of research reports and the independence of research analysts. In addition, the research analysts of Danske Bank A/S who have prepared this research report are not registered or qualified as research analysts with the New York Stock Exchange or Financial Industry Regulatory Authority but satisfy the applicable requirements of a non-U.S. jurisdiction.

Any U.S. investor recipient of this research report who wishes to purchase or sell any Relevant Financial Instrument may do so only by contacting Danske Markets Inc. directly and should be aware that investing in non-U.S. financial instruments may entail certain risks. Financial instruments of non-U.S. issuers may not be registered with the U.S. Securities and Exchange Commission and may not be subject to the reporting and auditing standards of the U.S. Securities and Exchange Commission.

Disclaimer related to distribution in the United Kingdom

In the United Kingdom, this document is for distribution only to (I) persons who have professional experience in matters relating to investments falling within article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the 'Order'); (II) high net worth entities falling within article 49(2)(a) to (d) of the Order; or (III) persons who are an elective professional client or a per se professional client under Chapter 3 of the FCA Conduct of Business Sourcebook (all such persons together being referred to as 'Relevant Persons'). In the United Kingdom, this document is directed only at Relevant Persons, and other persons should not act or rely on this document or any of its contents.

Disclaimer related to distribution in the European Economic Area

This document is being distributed to and is directed only at persons in member states of the European Economic Area ('EEA') who are 'Qualified Investors' within the meaning of Article 2(e) of the Prospectus Regulation (Regulation (EU) 2017/1129) ('Qualified Investors'). Any person in the EEA who receives this document will be deemed to have represented and agreed that it is a Qualified Investor. Any such recipient will also be deemed to have represented and agreed that it has not received this document on behalf of persons in the EEA other than Qualified Investors or persons in the UK and member states (where equivalent legislation exists) for whom the investor has authority to make decisions on a wholly discretionary basis. Danske Bank A/S will rely on the truth and accuracy of the foregoing representations and agreements. Any person in the EEA who is not a Qualified Investor should not act or rely on this document or any of its contents.

Report completed: 19 May 2025 at 10:00 CET **Report disseminated**: 19 May 2025 at 11:00 CET